# UNITED STATES DISTRICT COURT MIDDLE DISTRICT OF FLORIDA TAMPA DIVISION

# SECURITIES AND EXCHANGE COMMISSION,

Plaintiff,

v.

CASE NO. 8:20-CV-325-T-35AEP

BRIAN DAVISON; BARRY M. RYBICKI; EQUIALT LLC; EQUIALT FUND, LLC; EQUIALT FUND II, LLC; EQUIALT FUND III, LLC; EA SIP, LLC;

Defendants, and

128 E. DAVIS BLVD, LLC; et al.,

Relief Defendants /

# RECEIVER'S RENEWED VERIFIED UNOPPOSED MOTION TO APPROVE PRIVATE SALE OF REAL PROPERTY LOCATED IN TAMPA FLORIDA — 209 COLUMBIA DRIVE; 212 COLUMBIA DRIVE; 214 COLUMBIA DRIVE; 225 DANUBE DRIVE; 64 DAVIS BOULEVARD

This motion is a second request to approve the sale of real property

located on Davis Island, in Tampa, Florida and responds to the Court's order

denying the first request without prejudice (Doc. 493).<sup>1</sup> The Court ordered that

<sup>&</sup>lt;sup>1</sup> The order (Doc. 493) denied without prejudice the Receiver's Amended Verified Unopposed Motion to Approve Private Sale of Real Property Located in Tampa, Florida — 209 Columbia Drive; 212 Columbia Drive; 214 Columbia Drive; 225 Danube Drive; 64 Davis Boulevard (Doc.

specific questions regarding the proposed sale be answered. *See* Doc. 493 at 2. This motion answers these questions and provides additional information about the proposed transaction.

Burton W. Wiand, as Receiver over the assets of the above-captioned Corporate Defendants and Relief Defendants,<sup>2</sup> moves the Court to approve the sale of real property located in Tampa Florida, 33606 at the following street addresses: 209 Columbia Drive; 212 Columbia Drive; 214 Columbia Drive; 225 Danube Drive; and 64 Davis Boulevard (collectively, the "**Properties**"). The buyer of the Properties is Niki Patel (the "**Buyer**"), and the purchase price is \$7,300,000. A copy of the Purchase and Sale Agreement with Addendum is attached as **Exhibit 1** (the "**Contract**"). Selling the Properties in the manner described in this motion will result in a fair and equitable recovery for the Receivership Estate.

# BACKGROUND

At the request of the Securities and Exchange Commission ("SEC"), the Court appointed the Receiver on February 14, 2020 and directed him, in

<sup>489) (</sup>the "**Amended Motion**"). As indicated in the title of the Amended Motion, it was an amended version of a previous motion (Doc. 470) to approve the same transaction, which was denied as moot, "in light of the Receiver's having filed the Amended Motion." Doc. 493 at 3.

<sup>&</sup>lt;sup>2</sup> The ("**Receiver**" and the "**Receivership**" or "**Receivership Estate**") has been expanded to include not only the Corporate and Relief Defendants but also the following entities: EquiAlt Qualified Opportunity Zone Fund, LP; EquiAlt QOZ Fund GP, LLC; EquiAlt Secured Income Portfolio REIT, Inc.; EquiAlt Holdings LLC; EquiAlt Property Management LLC; and EquiAlt Capital Advisors, LLC. *See* Doc. 184, at 6–7. *See also*, Doc. 284.

relevant part, to "[t]ake immediate possession of all property, assets and estates of every kind of the Corporate Defendants and Relief Defendants," which includes "all real property of the Corporate Defendants and Relief Defendants, wherever situated, and to administer such assets as is required in order to comply with the directions contained in this Order." Doc. 6 (the "**Order**") at 73, ¶ 1. The Court also ordered that "[t]itle to all property, real or personal, all contracts, rights of action and all books and records of the Corporate Defendants and Relief Defendants and their principals wherever located within or without this state, is vested by operation of law in the Receiver." Doc. 6 at 77, ¶ 17. The Order also directs the Receiver to "[m]ake or authorize such payments and disbursements from the funds and assets taken into control, or thereafter received by the Receiver, and incur, or authorize the incurrence of, such expenses and make, or authorize the making of, such agreements as may be reasonable, necessary, and advisable in discharging the Receiver's duties." Doc. 6 at 75, ¶ 8.

# The Procedures Applicable to Sales of Real Property

The procedures applicable to private sales of receivership real estate are set forth in 28 U.S.C. § 2001(b) ("**Section 2001(b)**")<sup>3</sup>:

<sup>&</sup>lt;sup>3</sup> Section 2001(b) governs here because this is a private sale of real property and because 28 U.S.C. §§ 2001(a) and 2004 deal with public auctions and personal property, respectively.

After a hearing, of which notice to all interested parties shall be given by publication or otherwise as the court directs, the court may order the sale of such realty or interest or any part thereof at private sale for cash or other consideration and upon such terms and conditions as the court approves, if it finds that the best interests of the estate will be conserved thereby. Before confirmation of any private sale, the court shall appoint three disinterested persons to appraise such property or different groups of three appraisers each to appraise properties of different classes or situated in different localities. No private sale shall be confirmed at a price less than two-thirds of the appraised value. Before confirmation of any private sale, the terms thereof shall be published in such newspaper or newspapers of general circulation as the court directs at least ten days before confirmation. The private sale shall not be confirmed if a bona fide offer is made, under conditions prescribed by the court, which guarantees at least a 10 per centum increase over the price offered in the private sale.

28 U.S.C. § 2001(b).

The Receiver can move the Court to waive strict compliance with these procedures, but as explained below, the Receiver has substantially and materially complied with the statute.

# The Properties, the Receiver's Marketing Efforts, and the Proposed Sale

EquiAlt Fund, LLC and EquiAlt Fund II, LLC, Receivership entities, owned the Properties until the Order appointed the Receiver, who took title to the Properties. The Properties were purchased with scheme proceeds – i.e., money contributed to the scheme by victim investors. The Properties are located on Davis Island and consist of five distinct multi-family housing buildings. Each Property has different combinations of individual units of various size and description, which are described in greater detail below. The Properties are currently tenant-occupied and thus generate rental revenue for the Receivership. The Receiver has determined that selling the Properties at this time is in the best interest of the Receivership.

In order to publicize the sale of the Properties, they were listed on Multiple Listing Service ("**MLS**"), the industry standard listing service for real estate professionals, and Zillow, the popular real estate listing website.<sup>4</sup> MLS listings reach essentially every real estate broker and agent in the United States, and Zillow is the most visited real estate website in the United States. The Properties were listed as individual parcels. However, the Receiver received offers both as to individual listings and the Properties as a package. After evaluating various offers, both individually and as a package, the Receiver concluded that the transaction described in this motion, a buyer of the Properties as a package, is the most beneficial to the Receivership Estate.

In compliance with Section 2001(b), the Receiver obtained valuations from three disinterested sources (collectively, the "Valuations"), which are

<sup>&</sup>lt;sup>4</sup> Regarding 209 Columbia, see https://www.zillow.com/homedetails/209-Columbia-Dr-Tampa-FL-33606/299381753\_zpid/; Columbia, https://www.zillow.com/homedetails/212-Columbia-Dr-Tampa-FL-212see 33606/82044682 zpid/; https://www.zillow.com/homedetails/214-Columbia-Dr-Tampa-FL-214Columbia, see 33606/82055519 zpid/; https://www.zillow.com/homedetails/225-Danube-Ave-Tampa-FL-225Danube. see 33606/82033300\_zpid/; 64 Davis Boulevard. see https://www.zillow.com/homedetails/64-Davis-Blvd-Tampa-FL-33606/82038799 zpid/

attached as **Exhibits 2–16**. According to the Valuations, a reasonable, value for the Properties is between \$5,100,679 and \$7,097,000. The \$7,300,000 sale price exceeds this range. The sale of the Properties would constitute a \$7,300,000 gross recovery for the Receivership Estate. In compliance with Section 2001(b), the sale price of \$7,300,000 is substantially greater than twothirds of the average of the Valuations — \$4,228,929. Even if the lower valuation is excluded, the sales price of the Properties still exceeds the average of the two higher opinions. As discussed in greater detail below, the Receiver recently obtained new valuations for the Properties as well. Those new valuations also support the conclusion that the sale price meets statutory requirements. The Properties are free of any significant liens or encumbrances, such as a mortgage. Should any administrative liens be discovered during a title search, they will be resolved routinely at closing.

#### The Court's Questions and the Receiver's Responses Thereto

As mentioned above, the Court raised six specific questions in its order denying without prejudice the Receiver's Amended Motion to approve the sale of the Properties. *See* Doc. 493 at 2. The questions ("**Questions**") and the Receivers' responses are as follows:

- 1. Why is there a large variation between the appraisals for each property? For instance, the highest appraisal for 64 Davis Blvd is over \$650,000 greater than the lowest appraisal. Using the average of such skewed appraisals as the starting point for a reasonableness assessment is problematic.
- 5. The gross revenues from the subject properties seem to exceed the revenues from the comparable properties in some instances. Was this factored into the valuation of the subject property? If so, how?

# **Receiver's Response to Questions 1 and 5**

The Valuations involve substantial variation between the highest and lowest values for each Property. For example, Exhibit 2 provides the highest valuation for 64 Davis Blvd. at \$1,860,000 and Exhibit 4 provides the lowest at \$1,080,000.<sup>5</sup> See Ex. 2 at 3; Ex. 4 at 3. The wide range in values is due to three primary reasons: the Valuations (1) were performed several months apart; (2) used different methodologies; and (3) were impacted by the listings and high sale prices of similar properties that were listed after Coldwell Banker performed their initial valuations.<sup>6</sup>

<sup>&</sup>lt;sup>5</sup> Some of the Valuations provide a valuation range instead of an exact figure. For example, Exhibit 4 provides a valuation range that includes three amounts: \$960,000; \$1,080,000; and \$1,200,000. For the purposes of this motion, the Receiver uses the average of these amounts, which in this case is \$1,080,000.

<sup>&</sup>lt;sup>6</sup> The Properties were listed for sale on MLS and Zillow on or about September 30, 2021. Therefore, all of the valuations performed by Coldwell Banker (Exs. 4, 7, 10, 13 and 16) were performed before any of the Properties were listed.

The lowest valuation for each Property was performed by Coldwell Banker approximately six months or more before the highest valuation. *See* Ex. 2 at 1 (dated January 11, 2022); Ex. 4 at 1 (dated June 10, 2021).<sup>7</sup> In the interim, the Tampa Bay real estate market experienced substantial appreciation. Indeed, the highest valuation references this market condition:

Absorption rates (rates at which active listings are selling) for 2021 continue to be at record high levels and although third quarter had seen a leveling, rates spiked up in November meaning that homes are selling quickly (sellers market). That along with decreasing inventory of active listings continue to drive prices higher year over year. Hillsborough area like the state of Florida has seen a significant increase in population which is helping drive both the average sale price as well as expanding the rental market.

Ex. 2 at 1. Accordingly, the most recent valuations are higher than the older ones, and the median valuation is also the middle chronologically. The Receiver was aware of this market condition and took it into consideration when determining the list price for the Properties. Indeed, as discussed in greater below, the list price for each Property was higher than the corresponding Coldwell Banker valuation.

The Valuations also reflect the professional opinions of value of the professionals who prepared them, as well as the different methodologies they used to reach their opinions. The highest valuation for each Property was

<sup>&</sup>lt;sup>7</sup> For convenience, the Valuations are organized by Property and then sorted highest to lowest. For example, Exs. 2–4 all pertain to the Property located at 64 David Blvd. Ex. 2 is the highest, Ex. 3 is the middle, and Ex. 4 is the lowest.

performed by Dan Depies, the middle valuation was performed by Sandi Not, and the lowest valuation was performed by either Patrick Whitney or Jamie Meloni, who are both associated with Coldwell Banker. The valuations prepared by Mr. Depies and Mr. Meloni involve the "fair market value" method, whereas the valuations prepared by Ms. Not and Mr. Whitney involve a "pro-forma" method.

The fair market value approach compares the subject property to comparable properties that were recently sold, whereas the pro-forma method evaluates a property as a financial investment. Hence, the valuations prepared by Mr. Depies and Mr. Meloni compare the details of each Property such as site area, construction material, age, condition, and amenities to similar recently sold properties. On the other hand, the valuations prepared by Ms. Not and Mr. Whitney focus on the financial details of each Property such as net operating income and expenses compared to similar properties. Both methods are widely accepted by real estate professionals. As described above, real estate prices in the Tampa Bay area increased substantially during the intervening months, and the post-listing valuations were impacted by this market condition. This factor was amplified because the Properties are located on Davis Island, which has a desirable and scarce real estate market. See Ex. 3 at 1 ("[l]ocated in Davis Island near Downtown Tampa and views of Port of Tampa making it a desirable location for many."); Ex. 4 at 1 ("Davis Islands is

a pedestrian-friendly microcosm of Tampa Bay featuring chic waterfront eateries, family attractions and recreation areas.").

The experts who created the valuations relied on rental information and used it to form their opinions. The Receiver made available the rent roll as well as the trailing twelve months financial information. With respect to the Valuations, certain of them included comparable rentals for similar properties. These factors were considered as part of the information utilized by the experts who provided the opinions.

Regarding the rental of the Properties, traditionally EquiAlt used oneyear leases and would increase rent rates at the end of each lease. However, in light of the fact that these properties were going to be liquidated and because of the pandemic and resulting eviction moratoriums, among other things, the Receiver determined not to renew one-year leases. Instead, when leases expired tenants were advised that they could continue to rent properties on a month-to-month basis. The Receiver determined it would be best to not increase the rental rates in order to avoid losing renal revenue during liquidation.

The Receiver initially chose to use the Valuations despite their range of estimates as they were all relatively current and prepared by reputable professionals. Despite their lower estimates, the valuations provided by Coldwell Banker were part of a comprehensive, Court-approved valuation process that provided an estimated value for each of the hundreds of properties owned by the Receivership. *See* Docs. 295 and 299. Having this valuation in hand the Receiver used it as part of his determination of value, but the volatility of the current market is one reason that the valuation was lower than the more current ones. Regardless, using those valuations did not skew the overall conclusion that the sale price is appropriate nor is it inconsistent with statutory requirements.

In order to alleviate any concern about the earlier (and lowest) Valuations, the Receiver obtained new current valuations for the Properties from an additional professional, Jessica Magrill.<sup>8</sup> These new valuations are in line with the proposed sale price and account for recent appreciation in the Tampa Bay real estate market. The following table provides the figures from the prior valuations (Exs. 2–16) as well as the new valuations (Exs. 18–22).

	Dan Depies	Sandi Not	Coldwell Banker	(New) Jessica Magrill		Average Without Coldwell
Property	BPO	BPO	BPO	BPO	Average	Banker
225 Danube Ave	\$918,000	\$822,500	\$614,191	\$949,000	\$825,923	\$896,500
212 Columbia Dr	\$659,000	\$650,000	\$625,964	\$678,625	\$653,397	\$662,542
214 Columbia Dr	\$918,000	\$912,500	\$720,524	\$930,865	\$870,472	\$920,455
209 Columbia Dr	\$2,742,000	\$2,672,500	\$2,060,000	\$2,722,663	\$2,549,291	\$2,712,388
64 Davis Blvd	\$1,860,000	\$1,775,000	\$1,080,000	\$1,762,663	\$1,619,416	\$1,799,221
TOTAL	\$7,097,000	\$6,832,500	\$5,100,679	\$7,043,816	\$6,518,499	\$6,991,105

<sup>&</sup>lt;sup>8</sup> The new valuations were obtained between February 11th and 15th, 2022, using the fair market value method. *See* Exs. 18–22.

As demonstrated by the above table, the proposed sale price exceeds the total amount of all valuations for the Properties. The proposed sale price of \$7,300,000 is greater than the highest valuation for aggregate of all of the Properties, and thus higher that the average of the Valuations.<sup>9</sup>

The Receiver has ensured that the Properties are selling for their maximum value by publicizing their sale on MLS, Zillow, and the Receiver's website <u>www.equialtreceivership.com</u> and by utilizing real estate professionals to market the Properties, negotiate their highest sale price, and satisfy statutory requirements.

# **Questions 2–4**

- 2. Why are the Properties being sold in bulk for only a small fraction above the appraised value in the current market?
- 3. Why did the Receiver not collect any competitive bids for the Properties individually or as a package?
- 4. What were the amounts of the individual offers received on each property?

# The Receiver's Response to Questions 2, 3, and 4

<sup>&</sup>lt;sup>9</sup> Based on all of the valuations obtained by the Receiver with respect to the Properties, the sum of the highest estimate per property is \$7,160,490. This figure is calculated by adding the highest valuation for each Property, regardless of who performed it or when it was performed.

The Receiver recommends that the Properties be sold in the manner described in this motion because it will result in the highest sale price and net recovery for the Receivership Estate. The Receiver initially marketed the Properties for sale as individual parcels. The marketing efforts generated substantial interest in the Properties and he received multiple offers for each Property, including offers to purchase individual Properties, multiple Properties, and offers to purchase all of the Properties in a single transaction. Ultimately, the package offer described in this motion would result in a higher net sale price than the highest individual offers.

Property	List Price	Lowest Offer	Highest Individual Offer
225 Danube Ave	\$900,000.00	\$561,000.00	\$925,000.00
212 Columbia Dr	\$650,000.00	\$450,000.00	\$935,000.00
214 Columbia Dr	\$900,000.00	\$800,000.00	\$975,000.00
209 Columbia Dr	\$2,700,000.00	\$1,477,777.00	\$2,525,250.00
64 Davis Blvd	\$1,800,000.00	\$1,650,000.00	\$1,900,000.00
TOTAL	\$6,950,000.00	\$4,938,777.00	\$7,260,250.00

These individual offers are summarized in the table below.

As demonstrated by this table, the highest individual offers would result in a total sale price of \$7,260,250. This amount is lower than the offer described in this motion — \$7,300,000 — by almost \$40,000. Additionally, the transaction proposed in this motion does not involve any buyer's commission. The offers set forth in the chart above routinely include a commission to the buyer's broker, typically in the range of 2–3%, which would reduce the net proceeds to

the Receivership by between approximately \$70,000 to \$220,000. The package transaction results in an even greater net recovery for the Receivership.<sup>10</sup>

While price is a primary factor in evaluating a proposed purchase contract, other factors are also considered when evaluating which transactions are ultimately in the best interests of the Receivership Estate. The proposed transaction results in the highest sale price and net recovery for the Receivership, the transaction described in this motion is superior for several other reasons. First, this transaction is a cash offer and therefore more rapidly completed because it does not require any formal appraisals, lengthy inspection periods, credit approvals or other hurdles associated with financed purchases. See Ex. 1 at 3, ¶ 5; Id. at 4, ¶ 9. Many of the other offers involved financing contingencies. Second, the package offer will result in a more efficient closing and title transfer process because the Receivership will be dealing with one buyer instead of multiple purchasers. As demonstrated by the

<sup>&</sup>lt;sup>10</sup> The Receiver, in connection with sales of properties, has routinely used the services of Better Life Realty. This company lists the properties on MLS and other services for the Receiver, compiles information and photos for marketing, shows properties and negotiates with and responds to inquiries of potential buyers. The Receiver negotiated a commission arrangement with Better Life Realty whereby it receives a one percent (1%) commission for these efforts. This arrangement has allowed the Receivership to pay minimum commission on the sale of the properties, ultimately saving the Receivership substantial expense. The Receiver believes that this arrangement is below what other real estate agents would charge for these services. Tony Kelly, General Manager of EquiAlt is an agent with Better Life Realty. Mr. Kelly was employed by EquiAlt prior to the Receiver's appointment. *See* Doc. 102-3 at 6; Doc. 164-3 at 3. It is the Receiver's opinion that this arrangement has resulted in substantial efficiencies for the Receivership and the services could not be obtained at comparable cost.

Amended Motion, the Receiver's title professionals occasionally discover issues that require further attention. These issues are more easily addressed and resolved when there are only two parties to the transaction. Third, the package offer has a high likelihood of closing the sale of all of the Properties, whereas currently unknown circumstances may arise that complicate or delay any combination of individual offers. Fourth, the package offer calls for a zero percent buyer's commission which, as discussed above, results in substantial net savings for the Receivership. Fifth, selling the Properties as a package conserves both judicial and Receivership resources by seeking Court approval in a single motion, rather than five separate motions. The package transaction also has no inspection period. Such inspections often delay and are sometimes fatal to transactions. Aside from the several logistical benefits, these cost saving advantages mean that the package offer described in this motion would result in the greatest net recovery for the Receivership Estate.

# Question 6: Why are the legal descriptions different in the Amended Motion and the Purchase and Sale Agreement? (Compare Dkt. 489 at 10 with Dkt. 489-1 at 9-10)

# The Receiver's Response to Question 6

When the Contract was originally drafted, the Receiver used the legal description from the Hillsborough County Property Appraisers Office. In the process of preparing for closing the transaction, a question was raised about the text of the description. In working with the title professionals involved in the closing and the Buyer's counsel, it was agreed that the description should be revised and an Addendum to the contract was prepared and signed by the Receiver and the Buyer. *See* Ex. 1 at 18 (the "Addendum"). The Addendum is attached to the Purchase and Sale Agreement and the property description included in the Addendum is the description that is controlling in the transaction for all purposes.

#### Section 2001(b) Publication

To satisfy the publication requirement of Section 2001(b), the Receiver arranged for the terms of the sale to be published for one day in the Tampa Bay Times, which is regularly issued and of general circulation in the district where the Properties are located. The Receiver will also publish this motion and the terms of the sale on his website — <u>www.equialtreceivership.com</u>. In preparation for the sale of the Properties described in previous motions (Docs. 470 and 489), the ad was published on January 23, 2022. *See* **Exhibit 17**, affidavit of publication. Even though those motions were denied without prejudice (Doc. 493), the transactions involve the same Buyer, Properties, and sale price, and no "bona fide offers" have been received. Therefore, if the Court grants this motion, there is no need to republish a new notice. *See* § 2001(b) ("Before confirmation of any private sale, the **terms thereof** shall be published in such newspaper or newspapers of general circulation as the court directs **at**  **least ten days before** confirmation.") (emphasis added). In the absence of such an offer, the Receiver submits that approval of the proposed sale pursuant to the Order and Section 2001(b) is commercially reasonable, fair and equitable, and will ensure a cost-effective recovery for the ultimate benefit of the Receivership Estate.

#### ARGUMENT

The Court's power to supervise an equity receivership and to determine the appropriate actions to be taken in the administration of the receivership is extremely broad. S.E.C. v. Elliott, 953 F.2d 1560, 1566 (11th Cir. 1992); S.E.C. v. Hardy, 803 F.2d 1034, 1038 (9th Cir. 1986). The Court's wide discretion derives from the inherent powers of an equity court to fashion relief. *Elliott*, 953 F.2d at 1566; S.E.C. v. Safety Finance Service, Inc., 674 F.2d 368, 372 (5th Cir. 1982). A court imposing a receivership assumes custody and control of all assets and property of the receivership, and it has broad equitable authority to issue all orders necessary for the proper administration of the receivership estate. See S.E.C. v. Credit Bancorp Ltd., 290 F.3d 80, 82-83 (2d Cir. 2002); S.E.C. v. Wencke, 622 F.2d 1363, 1370 (9th Cir. 1980). The court may enter such orders as may be appropriate and necessary for a receiver to fulfill his duty to preserve and maintain the property and funds within the receivership estate. See, e.g., Official Comm. Of Unsecured Creditors of Worldcom, Inc. v. S.E.C., 467 F.3d 73, 81 (2d Cir. 2006). Any action taken by a district court in the exercise of its discretion is subject to great deference by appellate courts. See United States v. Branch Coal, 390 F.2d 7, 10 (3d Cir. 1969). Such discretion is especially important considering that one of the ultimate purposes of a receiver's appointment is to provide a method of gathering, preserving, and ultimately liquidating assets to return funds to creditors. See S.E.C. v. Safety Fin. Serv., Inc., 674 F.2d 368, 372 (5th Cir. 1982) (court overseeing equity receivership enjoys "wide discretionary power" related to its "concern for orderly administration") (citations omitted).

Given these principles, the Court should approve the proposed sales for at least five reasons. First, the Receiver is complying with Section 2001(b). Specifically, he obtained the Valuations and the recent additional valuations, and the total sale price exceeds the range of the estimates disclosed in those valuations. *See* Exs. 2–16 and 18–22. Section 2001(b) provides that "[n]o private sale shall be confirmed at a price less than two-thirds of the appraised value" — here, \$4,345,666 based on the average of the Valuations and the new valuations.<sup>11</sup> The \$7,300,000 sale price for the Properties is well above that amount. As discussed above, the sale price is also greater than any combination of valuations obtained by the Receiver, and it is also greater than the highest offers to buy the Properties individually. The Receiver has

<sup>&</sup>lt;sup>11</sup> The average of the valuations that use the new valuations and disregard the Coldwell Banker valuations is \$6,991,105. Two-thirds of this amount is \$4,660,737.

arranged for a notice of the proposed sales and their terms to be published in the Tampa Bay Times. *See* Ex. 17. No "bona fide offers" have been received. If no one objects to this motion, to conserve resources, the Receiver asks that the Court grant the motion without a hearing.

Second, as noted above, the sale price represents a gross recovery of \$7,300,000 for the benefit of the Receivership Estate, and ultimately its creditors, including the victim investors. Third, the Receiver's independent evaluation of the transaction demonstrates that it is commercially reasonable. The Receiver is not aware of any other association between the Receivership entities and the Buyer. As such, this is an arm's-length transaction. Fourth, the existence of a ready-and-willing buyer ensures an efficient and costeffective recovery for the Receivership Estate, and in the Receiver's opinion, the sale price is at or near the maximum price that can be anticipated for the sale of the Properties. Fifth, selling the Properties will eliminate the Receiver's need to pay for additional upkeep and carrying costs, including taxes, insurance, utilities, and repairs. If required to hold the Properties, the Receivership would incur approximately \$145,000 per year<sup>12</sup> maintaining and safeguarding the Properties. By selling the Properties, the Receiver will avoid those costs.

<sup>&</sup>lt;sup>12</sup> This cost includes estimates for utilities, insurance, HOA fees, routine maintenance, and taxes. This cost does not account for the rental income generated from the long-term rental business activities or repairs at the Properties.

#### **CONCLUSION**

For the reasons discussed above, this transaction is commercially reasonable, fair and equitable, and will ensure a cost-effective recovery for the ultimate benefit of the Receivership Estate. As such, the Receiver requests an order (1) approving the transaction and the Contract and (2) ordering that the Receiver may transfer title to the Properties by Receiver's Deed to the Buyer, free and clear of all claims, liens, and encumbrances.

Communications with underwriters and title counsel have indicated that including the legal description in the Court's order could promote quicker closings and avoid potential questions about the chain of title in an abundance of caution. As such, if the Court grants this motion, the Receiver asks the Court include the legal description for the Properties in the order granting this motion. The legal descriptions of the Properties are as follows: Parcel ID: A-25-29-18-509-000106-00023.0 Folio# 196215-0000 Lots 23, 24, 25, 26, and 27, Block 106, Davis Islands South Park Section, a subdivision according to the plat thereof recorded at Plat Book 10, Page 54, in the Public Records of Hillsborough County, FL Parcel ID: A-25-29-18-509-000105-00016.0 Folio# 196199-0000 Lots 16, Block 105, Davis Islands South Park Section, a subdivision according to the plat thereof recorded at Plat Book 10, Page 54, in the Public Records of Hillsborough County, FL Parcel ID: A-25-29-18-509-000105-00014.0 Folio# 196198-0000 Lots 14 and 15, Block 105, Davis Islands South Park Section, a subdivision according to the plat thereof recorded at Plat Book 10, Page 54, in the Public Records of Hillsborough County, FL Parcel ID: A-25-29-18-509-000003-00032.0 Folio# 194789-0000 Lots 32 and 33, Block 3, Davis Islands Hyde Park Section, a subdivision according to the plat thereof recorded at Plat Book 10, Page 52, in the Public Records of Hillsborough County, FL Parcel ID: A-25-29-18-509-000100-00034.0 Folio# 196142-0000 Lots 34 and 35, Block 100, Davis Islands South Park Section, a subdivision according to the plat thereof recorded at Plat Book 10, Page 54, in the Public Records of Hillsborough County, FL

*See* Ex. 1 at 18.

The Receiver submits this renewed motion with the intent of answering specific questions raised by this Court in response to previous requests to approve the same transaction, as well as to provide additional background information the Receiver believes will be helpful in evaluating this transaction. Should the Court request additional information, the Receiver as well as EquiAlt LLC's General Manager are available to appear and answer any additional questions.

# LOCAL RULE 3.01(G) CERTIFICATION

Counsel for the Receiver has conferred with counsel for the parties and is authorized to represent to the Court that neither the SEC nor Barry Rybicki object to the relief sought.

Respectfully submitted,

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Attorneys for Receiver Burton W. Wiand

# **VERIFICATION OF THE RECEIVER**

I, Burton W. Wiand, Court-Appointed Receiver in the above-styled matter, hereby certify that the information contained in this motion is true and correct to the best of my knowledge and belief.

> <u>s/ Burton W. Wiand</u> Burton W. Wiand, Court-Appointed Receiver

# **CERTIFICATE OF SERVICE**

I HEREBY CERTIFY that on February 22, 2022, I electronically filed the foregoing with the Clerk of the Court by using the CM/ECF system.

> <u>s/R. Max McKinley</u> R. Max McKinley, FBN 119556

Case 8:20-cv-00325-MSS-AEP Document 515-1 Filed 02/22/22 Page 1 of 18 PageID 10840

# **EXHIBIT 1**

#### PURCHASE AND SALE AGREEMENT

This Purchase and Sale Agreement (hereinafter "Agreement"), is entered into this the day of January 2022, by and between Niki Patel (hereinafter, the "Buyer") and Burton W. Wiand, Receiver for EquiAlt Fund, LLC and EquiAlt Fund II, LLC (hereinafter, the "Receiver" or "Seller", and collectively with Buyer, the "Parties") appointed in the matter of Securities and Exchange Commission v. Brian Davison, et al., United States District Court, Middle District of Florida, Tampa Division, Case No.: 8:20-cv-00325-T-35AEP (hereinafter, the "Action").

#### BACKGROUND

WHEREAS, the Receiver was appointed pursuant to an Order Granting Plaintiff's Emergency Ex Parte Motion for Appointment of Receiver and Memorandum of Law entered February 14, 2020 and an Order Granting Emergency Ex Parte Motion for Temporary Restraining Order, Asset Freeze, and Other Injunctive Relief entered February 14, 2020 in connection with the proceedings in the Action (the "Receivership Orders"). The Receiver's powers, authorities, rights and privileges, which are outlined in the Receivership Orders, include him taking custody, control and possession of all Receivership Property, including the real property located at 209 Columbia Dr, Tampa, FL, 212 Columbia Dr, Tampa, FL, 214 Columbia Dr, Tampa, FL, 225 Danube Dr, Tampa, FL, 64 Davis Blvd, Tampa, FL and he is authorized sell Receivership Property with approval of the United States District Court for the Middle District of Florida;

WHEREAS, EquiAlt Fund, LLC and EquiAlt Fund II, LLC are legal entities under the control of the Receiver pursuant to the Receivership Orders and they are the owner of the properties located at 209 Columbia Dr, Tampa, FL 33606, better known as Hillsborough County Property Appraiser's Parcel Id Number: A-25-29-18-509-000106-00023.0 (Folio: 196215-0000); 212 Columbia Dr, Tampa, FL 33606, better known as Hillsborough County Property Appraiser's Parcel Id Number: A-25-29-18-509-000105-00016.0 (Folio: 196199-0000); 214 Columbia Dr, Tampa, FL 33606, better known as Hillsborough County Property Appraiser's Parcel Id Number: A-25-29-18-509-000105-00016.0 (Folio: 196199-0000); 214 Columbia Dr, Tampa, FL 33606, better known as Hillsborough County Property Appraiser's Parcel Id Number: A-25-29-18-509-000105-00014.0 (Folio: 196198-0000); 64 Davis Blvd, Tampa, FL 33606, better known as Hillsborough County Property Appraiser's Parcel Id Number: A-25-29-18-509-000003-00032.0 (Folio: 194789-0000); and 225 Danube Dr, Tampa, FL 33606, better known as Hillsborough County Property Appraiser's Parcel Id Number: A-25-29-18-509-000100-00034.0 (Folio: 196142-0000)(collectively "the Property");

WHEREAS, pursuant to the Receivership Orders, the Seller has been granted full power and authority to market and enter into an agreement to sell the Property;

WHEREAS, subject to approval by the Court, compliance with the publication requirements of 28 U.S.C. § 2001(b), and the non-receipt of a Bona Fide Offer (defined below), Seller desires to sell and Buyer desires to purchase the Property pursuant to the terms and conditions set forth herein; and

WHEREAS, the Buyer desires to purchase the Property and Seller desires to sell the Property, all on the terms and conditions hereinafter set forth.

NOW THEREFORE, in consideration of the mutual covenants set forth herein and other good and valuable consideration, the Parties agree as follows:

#### AGREEMENT

**1. Property:** The Seller agrees to sell and convey, and Buyer agrees to purchase and pay for, all pursuant to the terms and conditions hereinafter set forth, the Property consisting of all of Seller's right, title, and interest in and to the Property, more particularly described on Exhibit "A" attached hereto. The Property shall include all appurtenant rights, privileges, and easements, all buildings and improvements, free from all encumbrances whatsoever, except restrictions and easements of record, zoning ordinances, and taxes and assessments, both general and special, not currently due and payable. PROPERTY SOLD "AS IS".

**2.** Purchase Price & Contingencies: The Purchase Price shall be Seven Million Three Hundred Thousand Dollars (\$7,300,000).

This Agreement is contingent upon (1) compliance with the publication procedures required by 28 U.S.C. § 2001(b), and (2) the non-receipt by Seller of a bona fide offer, under conditions prescribed by the Court, as described in 28 U.S.C. § 2001(b) (a "Bona Fide Offer"). Buyer understands and acknowledges that 28 U.S.C. § 2001(b) prohibits the Court's approval and confirmation of the transaction contemplated by this Agreement if Seller receives a Bona Fide Offer. As such upon receipt of a Bona Fide Offer, Seller shall provide the Buyer with 10 days' notice of such offer prior to filing a motion with the Court to approve any transaction. Buyer shall have the opportunity to make a competitive offer and the Seller agrees to recommend the acceptance of Buyer's equal or better offer to the Court absent any material deficiencies in Buyer's offer. Should the Seller or the Court determine that a Bona Fide Offer is superior to any final offer of the Buyer, Seller may terminate this agreement and the Buyer's exclusive remedy for such termination is limited to the return of its Earnest Money Deposit, as defined and set forth below. If the Seller does not receive a Bona Fide Offer after compliance with the publication procedures required by 28 U.S.C. § 2001(b), this Agreement is further contingent upon Seller obtaining an Order in substantially the form as Exhibit "B" attached hereto (the "Order") approving: (1) the sale of the Property described in Exhibit "A" to Buyer free and clear of all liens, claims, encumbrances, and restrictions as provided for in the order of the United States District Court approving this transaction and (2) Buyer's quiet enjoyment of all assets assigned to and assumed by Buyer (collectively, the "Contingencies").

In the event that Seller receives a Bona Fide Offer or the Court does not approve of the sale of the Property, i.e., if the Contingencies are not satisfied on or before the Closing Date, Buyer acknowledges and agrees that its sole and exclusive remedy is to seek return of the Earnest Money Deposit, as defined below, from Seller. This Agreement, when duly executed by the Parties, constitutes the express waiver in writing of any other remedy, whether legal or equitable, that may be available to the Buyer.

3. Escrow Agent and Earnest Money Deposits: Najmy Thompson, P.L 1401 8th Ave W,

Bradenton, FL 34205 shall serve as the Escrow Agent. Within three (3) business days after full execution of this Agreement by the Parties, the Buyer shall deposit the sum of Two Hundred Fifty Thousand Dollars (\$250,000) in readily available funds as an earnest money deposit ("Earnest Money Deposit") into the IOTA trust account of Najmy Thompson, P.L. This agreement shall not be binding on the Seller until the Earnest Money Deposit is made. The Earnest Money Deposit shall only be refundable if the United States District Court refuses to approve the motion for sale, if the United States District Court approves the sale of the Property to a competing bidder or pursuant to the terms of paragraph 10 hereof.

The Earnest Money Deposit shall be credited at Closing towards the Purchase Price to be paid to Seller by Buyer for the Property under the terms of this Agreement. The terms of this Agreement shall serve as the escrow instructions for this transaction.

4. Conditions of Escrow: Seller shall, on or before the date of Closing, make reasonable efforts to obtain approval from The United States District Court, Middle District of Florida to sell the Property pursuant to the terms of this Agreement. After the satisfaction of the contingencies in this Agreement if the Buyer withdraws from this Agreement prior to the approval of the sale, or if the Court approves the sale of the Property pursuant to the terms of this Agreement and the Buyer fails to perform under this Agreement except as to any rights the Buyer may have under paragraph 10, the Earnest Money Deposit shall be delivered immediately to Seller as liquidated damages for Buyer's failure to perform. In the event that the Court fails to approve this Agreement or the Buyer terminates the Agreement solely as provided for in paragraph 10, this Agreement shall be null and void and of no further force and effect and neither Seller nor the Buyer shall have any further obligations hereunder to the other and the Earnest Money Deposit shall be delivered immediately to Buyer. Should Seller fail to perform any obligation under this Agreement for any reason, the **Buyer's sole remedy shall be to seek return of all funds deposited in connection with this Agreement**.

5. No Financing Contingency: Buyer agrees that there shall be no financing contingency associated with this Agreement. Buyer agrees that this is an ALL CASH purchase and there shall be no financing contingency. Buyer shall supply Seller with proof of purchasing funds within three (3) business days after full execution of this Agreement by the Parties.

6. Closing and Closing Agent: Unless extended by mutual agreement of the Parties, Closing shall take place within thirty (30) days after The United States District Court, Middle District of Florida's approval of the sale, with Buyer to provide written notice specifying the actual closing date at least three (3) business days before such closing date. All funds and documents required to be deposited hereunder shall be deposited into escrow prior to Closing. The term "Closing" as used herein shall mean the date all contingencies provided in this Agreement shall be satisfied or waived by written instrument and the date the Receiver's Deed in substantially the form as Exhibit "B" attached hereto has been recorded. Najmy Thompson, P.L. shall serve as the Closing Agent.

7. Conveyance of Title: When the funds to be paid by Buyer together with all documents required to be deposited by Buyer pursuant to this Agreement have been deposited into escrow,

then Seller shall deliver into escrow title to the Property. Seller will convey title via Receiver's Deed in substantially the form as Exhibit "B" attached hereto.

8. Evidence of Title, Survey and Closing Costs: Buyer, at Buyer's cost and expense, may obtain evidence of title, a title abstract, title insurance and/or a survey of the Property. At Closing, Buyer shall pay: (i) all title examination fees; (ii) survey costs or any costs to update surveys; (iii) to update recording costs on documents necessary for Seller to clear title (to the extent such action is required); (iv) any premiums for a title insurance policy; (v) all transfer taxes payable in connection with the delivery for recording of any title transfer instrument or document by Seller provided in or contemplated by this Agreement; (vi) all charges for escrow services; (vii) all survey and appraisal costs; (viii) mortgage taxes (if any); (ix) the cost of any environmental reports; (x) all fees of the Closing Agent; and (xi) Buyer's legal, accounting and other professional fees and expenses and the cost of all certificates, instruments, documents and papers required to be delivered, or to cause to be delivered, by Buyer hereunder, including without limitation, the cost of performance by Buyer and the obligations hereunder.

At Closing, Seller shall pay: (i) Seller's legal, accounting and other professional fees and expenses and the cost of all certificates, instruments, documents and papers required to be delivered, or to cause to be delivered, by Seller hereunder, including without limitation, the cost of performance by Seller of its obligations hereunder.

Except as otherwise expressly provided for in this Agreement, Buyer shall be responsible for any and all other costs and expenses, regardless of custom or practice in the county where the Property is located, in connection with the consummation of this Agreement.

**9. Condition of Premises and Inspection Period:** Buyer acknowledges and agrees to purchase the property on an "As Is" "Where Is" basis, with all faults and without representations, express or implied, of any type, kind, character or nature, including but not limited to the suitability of the Property for any use, and without warranties, express or implied, of any type, kind, character or nature, including but not limited to, suitability of the Property for any use, and without recourse, express or implied, of any type, kind, character or nature. This Contract is not subject to any right of inspection by the Buyer and there is no Due Diligence period. Buyer accepts the properties "AS IS".

10. Damage or Destruction: In the event the Property, or any portion thereof, is damaged or destroyed by fire or other cause prior to the date of transfer of title, Buyer may declare this Agreement null and void or Buyer may complete the purchase and receive the proceeds from any insurance otherwise payable to or for the benefit of Seller with respect to such destruction, together with a credit against the purchase price for any "deductible" under such insurance. If Buyer declares this Agreement null and void due to damage or destruction as described in this Paragraph 10, the Earnest Money Deposit shall be delivered immediately to Buyer.

11. Taxes, Assessments & Utilities: Real Estate Taxes, assessments, if any, and any assessments, insurance premiums, charges, and other items attributable to the Property shall be prorated as of the date of Closing, based upon an actual three hundred and sixty five (365) day year, as is customary. Meters for all public utilities (including water) being used on the Property shall be ordered read on the day prior to closing and all charges to said date shall be paid by Seller.

12. Real Estate Brokers: Seller and Buyer represent and warrant each to the other that they have not dealt with any real estate broker, sales person or finder in connection with this transaction, except for Tony Kelly of A Better Life Realty LLC ("Seller's Agent") and N/A ("Buyer's Agent"). At Closing, Seller agrees to a One Percent (1.0%) commission Seller's Agent pursuant to a separate written agreement by and between Seller and Seller's Agent. Seller agrees to a Zero (0%) commission to Buyer's Agent. In no event shall the total sales commission owed by the Seller exceed One Percent (1.0%) of the Purchase Price.

#### **13. General Provisions:**

- (a) This Agreement shall be governed by the laws of Florida.
- (b) Buyer and Seller hereby (i) agree that all disputes and matters whatsoever arising under, in connection with, or incident to this Agreement shall be exclusively litigated as a summary proceeding in *Securities and Exchange Commission v. Brian Davison, et al.*, United States District Court, Middle District of Florida, Tampa Division, Case No.: 8:20-cv-00325-T-35AEP, to the exclusion of the courts of or in any other state or country, and (ii) irrevocably submit to the exclusive jurisdiction of the United States District Court, Middle District of Florida, in any action or proceeding arising out of or relating to this Agreement, and hereby irrevocably waive any objection to the laying of venue of any such action or proceeding in any such court and any claim that any such action or proceeding has been brought in an inconvenient forum. A final judgment in any such action or proceeding shall be conclusive and may be enforced in any other jurisdiction by suit on the judgment or in any other manner provided by law.
- (c) Captions of the several items of this Agreement are not a part of the context hereof and shall not be used in construing this Agreement, being intended only as aids in locating the various provisions hereof.
- (d) This Agreement shall inure to the benefit of, and be binding upon, the Buyer's successors and assigns, executors and administrators.
- (e) In the event that this Agreement shall terminate in accordance with the provisions hereof, and in the absence of breach, all funds and documents deposited shall be returned to the depositor thereof and neither party shall be under any further obligation to the other by reason of this Agreement.
- (f) This offer is open for acceptance by delivery of a fully executed original hereof, up to and including 3:00 p.m. EST on January \_\_\_\_\_, 2022, and shall thereafter be with-drawn without notice. This Agreement, and any notices required or permitted to be given pursuant to this Agreement, shall be in writing and sent by overnight courier, prepaid, or hand delivered, transmitted by facsimile or e-mail, delivered personally

or served by certified or registered mail, return receipt requested. Any facsimile or electronic signature shall be deemed to be an original.

- (g) Notices may be delivered to Seller at the email address <u>burt@burtonwwiandpa.com</u> or via Seller's Agent at the email address <u>tony@abetterliferealty.com</u> and to Buyer at the email address \_\_\_\_\_\_ or via Buyer's Agent at the email.
- (h) This Agreement contains the entire agreement between the parties hereto and they shall not be bound by any terms, warranties or representations, oral or written, not herein contained.
- (i) This Agreement shall not be assigned without the Sellers approval unless the Buyer assigns the contract to a newly formed LLC that is controlled by the Buyer.

BUYERS

<u>Mki Patel</u> Niki Patel

Date: \_\_\_\_\_\_

SELLER SELLER

Burton W Wiand as Receiver for EquiAlt Fund, LLC and EquiAlt Fund II, LLC

Date: 1-8-2021

#### **BROKER'S ACKNOWLEDGEMENT**

Tony Kelly of A Better Life Realty LLC (Seller's Agent) hereby acknowledge receipt of this Agreement and agree to be joined to this Agreement to the extent their compensation structure is discussed. The Broker hereby agrees to the compensation structure set forth in paragraph 12 above. Any dispute concerning the compensation shall be resolved pursuant to paragraph 13(b) herein.

ler's Agen<u>t</u>

#### **BUYER'S BROKER'S ACKNOWLEDGEMENT**

N/A (Buyer's Agent) hereby acknowledge receipt of this Agreement and agree to be joined to this Agreement to the extent his compensation structure is discussed. The Buyer's Agent hereby agrees to the compensation structure set forth in paragraph 12 above. Any dispute concerning the compensation shall be resolved pursuant to paragraph 13(b) herein.

Buyers' Agent

Case 8:20-cv-00325-MSS-AEP Document 515-1 Filed 02/22/22 Page 9 of 18 PageID 10848

#### **EXHIBIT A TO PURCHASE AND SALE AGREEMENT**

#### LEGAL DESCRIPTIONS

Hillsborough County Parcel ID:

Hillsborough County Folio #: 196215-0000

Legal Description:

### DAVIS ISLANDS PB10 PG52 TO 57 AND PB17 PG5 TO 9 LOTS 23 TO 27 INCL BLOCK 106

#### LEGAL DESCRIPTIONS

Hillsborough County Parcel ID: A-25-29-18-509-000105-00016.0

Hillsborough County Folio #: 196199-0000

Legal Description:

# DAVIS ISLANDS PB10 PG52 TO 57 AND PB17 PG5 TO 9 LOT 16 BLOCK 105

#### **LEGAL DESCRIPTIONS**

Hillsborough County Parcel ID: A-25-29-18-509-000105-00014.0

Hillsborough County Folio #: 196198-0000

Legal Description:

#### DAVIS ISLANDS PB10 PG52 TO 57 AND PB17 PG5 TO 9 LOTS 14 AND 15 BLOCK 105

Case 8:20-cv-00325-MSS-AEP Document 515-1 Filed 02/22/22 Page 10 of 18 PageID 10849

#### **LEGAL DESCRIPTIONS**

Hillsborough County Parcel ID: A-25-29-18-509-000003-00032.0

Hillsborough County Folio #: 194789-0000

Legal Description:

DAVIS ISLANDS PB10 PG52 TO 57 AND PB17 PG5 TO 9 LOTS 32 AND 33 BLOCK 3\_\_\_\_\_

### LEGAL DESCRIPTIONS

Hillsborough County Parcel ID: A-25-29-18-509-000100-00034.0

Hillsborough County Folio #: 196142-0000

Legal Description:

DAVIS ISLANDS PB10 PG52 TO 57 AND PB17 PG5 TO 9 LOTS 34 AND 35 BLOCK 100

#### **EXHIBIT B TO PURCHASE AND SALE AGREEMENT**

#### **RECEIVER'S DEED**

#### WITNESSETH:

That Burton W. Wiand was appointed as Receiver for the Property, as hereinafter described, pursuant to that certain Order Appointing Receiver in *Securities and Exchange Commission v. Brian Davison, et al.*, United States District Court, Middle District of Florida, Tampa Division, Case No.: 8:20-cv-00325-T-35AEP. The sale having been duly approved by Order of The United States District Court, Middle District of Florida, entered \_\_\_\_\_\_, 2020 (hereinafter referred to as the "Order" and attached hereto as Exhibit 1 and incorporated herein by this reference).

That for and in consideration of the sum of Ten and No/100 Dollars (\$10.00) and other good and valuable consideration, the receipt and sufficiency whereof are hereby acknowledged, Grantor has granted, bargained, sold, aliened, conveyed and confirmed and does hereby grant, bargain, sell, alien, convey and confirm unto Grantee all of Grantor's right, title and interest in and to all that certain tract or parcel of land lying and being in Hillsborough County, Florida, being more particularly described in Exhibit 2 attached hereto and by this reference made a part hereof (hereinafter referred to as the "Property").

TO HAVE AND TO HOLD said Property, together with all and singular the rights, members and appurtenances thereof, to the same being, belonging or in anywise appertaining, to the only proper use, benefit and behoof of Grantee forever, in as full and ample a manner as the same was held by Grantor.

IN WITNESS WHEREOF, Grantor has signed and sealed this Receiver's Deed, the day and year first above written.

Signed, sealed and delivered in the presence of:

Witness signature

Burton W. Wiand, Receiver

Printed name

Witness signature

Printed name

STATE OF FLORIDA

COUNTY OF HILLSBOROUGH

The foregoing instrument was acknowledged before me this \_\_\_\_\_ day of \_\_\_\_\_, 2020, by Burton W. Wiand, Receiver.

Notary Public Print Name: My Commission Expires:

Personally Known (OR) Produced Identification Type of identification produced

#### **EXHIBIT 1 TO RECEIVER'S DEED**

#### **COURT ORDER**

# IN THE UNITED STATES DISTRICT COURT MIDDLE DISTRICT OF FLORIDA (TAMPA)

# SECURITIES AND EXCHANGE COMMISSION,

Plaintiff,

v.

Case No. 8:20-cv-325-T-35AEP

BRIAN DAVISON, BARRY M. RYBICKI, EQUIALT LLC, EQUIALT FUND, LLC EQUIALT FUND II, LLC, EQUIALT FUND III, LLC, EA SIP, LLC,

Defendants,

and

128 E. DAVIS BLVD., LLC; 310 78TH AVE, LLC; 551 3D AVE S, LLC; 604 WEST AZEELE, LLC; 2101 W. CYPRESS, LLC; 2112 W. KENNEDY BLVD, LLC; 5123 E. BROADWAY AVE, LLC; BLUE WATERS TI, LLC; BNAZ, LLC; BLUE WATERS TI, LLC; BNAZ, LLC; BUNGALOWS TI, LLC; CAPRI HAVEN, LLC; EA NY, LLC; EQUIALT 519 3RD AVE S., LLC; MCDONALD REVOCABLE LIVING TRUST; ILVER SANDS TI, LLC; TB OLDEST HOUSE EST. 1842, LLC. Relief Defendants.

# **ORDER**

	The	sale	of	the	real	property		locat	ed at
					,	be	etter	know	yn as
_			_County	Property	Apprai	iser's	Parcel	Folio	Number:
_				; pur	suant to	o the l	Purchase	e and S	ale Agree-
men	t attach	ed as ]	Exhibit _	to the	Motion,	, is h	ereby Al	PPRO	VED. The

13

Court finds the sale commercially reasonable, fair and equitable, and in the best interests of the Receivership Estate.

The Receiver is hereby directed to transfer free and clear of all claims,

liens, and encumbrances to \_\_\_\_\_\_ by way of a Receiver's Deed,

pursuant to Purchase and Sale Agreement, title to the real property located in

\_\_\_\_\_ County, Florida.

DONE and ORDERED in chambers in Tampa, Florida this \_\_\_\_ day of \_\_\_\_\_2022.

MARY S. SCRIVEN UNITED STATES DISTRICT JUDGE

**COPIES FURNISHED TO:** Counsel of Record Case 8:20-cv-00325-MSS-AEP Document 515-1 Filed 02/22/22 Page 16 of 18 PageID 10855

# EXHIBIT 2 TO RECEIVER'S DEED

### **LEGAL DESCRIPTIONS**

Hillsborough County Parcel ID: A-25-29-18-509-000106-00023.0

Hillsborough County Folio #: 196215-0000

Legal Description:

# DAVIS ISLANDS PB10 PG52 TO 57 AND PB17 PG5 TO 9 LOTS 23 TO 27 INCL BLOCK 106

# LEGAL DESCRIPTIONS

Hillsborough County Parcel ID: A-25-29-18-509-000105-00016.0

Hillsborough County Folio #: 196199-0000

Legal Description:

# DAVIS ISLANDS PB10 PG52 TO 57 AND PB17 PG5 TO 9 LOT 16 BLOCK 105

# **LEGAL DESCRIPTIONS**

Hillsborough County Parcel ID: A-25-29-18-509-000105-00014.0

Hillsborough County Folio #: 196198-0000

Legal Description:

# DAVIS ISLANDS PB10 PG52 TO 57 AND PB17 PG5 TO 9 LOTS 14 AND 15 BLOCK 105

# **LEGAL DESCRIPTIONS**

Hillsborough County Parcel ID: A-25-29-18-509-000003-00032.0

Hillsborough County Folio #: 194789-0000

Legal Description:

DAVIS ISLANDS PB10 PG52 TO 57 AND PB17 PG5 TO 9 LOTS 32 AND 33 BLOCK 3\_\_\_\_\_

# LEGAL DESCRIPTIONS

Hillsborough County Parcel ID: A-25-29-18-509-000100-00034.0

Hillsborough County Folio #: 196142-0000

Legal Description:

DAVIS ISLANDS PB10 PG52 TO 57 AND PB17 PG5 TO 9 LOTS 34 AND 35 BLOCK 100

Case 8:20-cv-00325-MSS-AEP Document 515-1 Filed 02/22/22 Page 18 of 18 PageID 10857

# **Addendum to Contract**



Addendum No. <u>1</u> to the Contract with the Effective Date of <u>January 10, 2022</u> between

Burton W Wiand as Reciver for Equialt Fund, LLC and Equialt Fund II LLC (Seller)

and	Niki Patel (E	Buyer)
-		

concerning the property described as: 209 Columbia Dr, Tampa, FL / 212 Columbia Dr, Tampa, FL /214 Columbia Dr,

Tampa, FL225 Danube Dr, Tampa, FL / 64 Davis Blvd, Tampa, FL

(the "Contract"). Seller and Buyer make the following terms and conditions part of the Contract: This addendum is to serve as an update to the Legal Descriptions in Exhibits A and Exhibit B of the contract.

Parcel ID: A-25-29-18-509-000106-00023.0 Folio# 196215-0000 Lots 23, 24, 25,26, and 27, Block 106, Davis Islands South Park Section, a subdivision according to the plat thereof recorded at Plat Book 10, Page 54, in the Public Records of Hillsborough County, FL

Parcel ID: A-25-29-18-509-000105-00016.0 Folio# 196199-0000 Lots 16, Block 105, Davis Islands South Park Section, a subdivision according to the plat thereof recorded at Plat Book 10, Page 54, in the Public Records of Hillsborough County, FL

Parcel ID: A-25-29-18-509-000105-00014.0 Folio# 196198-0000 Lots 14 and 15, Block 105, Davis Islands South Park Section, a subdivision according to the plat thereof recorded at Plat Book 10, Page 54, in the Public Records of Hillsborough County, FL

Parcel ID: A-25-29-18-509-000003-00032.0

Folio# 194789-0000

Lots 32 and 33, Block 3, Davis Islands Hyde Park Section, a subdivision according to the plat thereof recorded at Plat Book 10, Page 52, in the Public Records of Hillsborough County, FL

Parcel ID: A-25-29-18-509-000100-00034.0

Folio# 196142-0000

Lots 34 and 35, Block 100, Davis Islands South Park Section, a subdivision according to the plat thereof recorded at Plat Book 10, Page 54, in the Public Records of Hillsborough County, FL

Mki Patel	2022-01-27
Buyer:	Date:
Buyer:	Date:
Seller: Towns	Date:1-26-2022
Seller:	Date:
ACSP-4 Rev 6/17 Serial#: 049874-600164-3216146	©2017 Florida Realtors®



Case 8:20-cv-00325-MSS-AEP Document 515-2 Filed 02/22/22 Page 1 of 5 PageID 10858

# **EXHIBIT 2**

CASE / FILE NUMBER	R: <u>N/A</u>					AGENT	NAN	/E:	Dan D	epies			
PROPERTY ADDRES	S: 64 Davis Blvd, Ta	64 Davis Blvd, Tampa FL 33606						COMPANY NAME: Disc			scovery Properties Group		
DATE COMPLETED	1/11/2022					EMAIL ADDRESS:ddepies9@gmail.com							
I. GENERAL MARI		6											
Current market			Depressed		Slow		$\boxtimes$	Stable		Improving		Excellent	
Employment co	nditions:		Declining	$\boxtimes$	Stable	Э	e 🔲 Increasing						
Estimated perce	entages of owner vs. te	nants i	n neighborhood:		45		% ov	vner occup	pant	55		% tenant	
There is a	Normal supply		oversupply		shortage	e of com	paral	ole listings	in the	neighborho	bod		
Approximate nu	mber of comparable ur	nits for	sale in neighborhoo	od:	-	14	_						
No. of competin	g listings in neighborho	od tha	t are REO or Corpo	orate ow	ned: <u>(</u>	)	_						
Primary Market	Trend is REOs or Sho	t Sales	(Yes/No)		1	No	_						
	et Condition Comme												
Absorption rates (ra seen a leveling, rate inventory of active lis increase in populatio	s spiked up in Nove stings continue to dr	mber r ive pri	meaning that hon ces higher year c	nes are over yea	selling ar. Hillsl	quickly borougł	í (sel n are	lers marke a like the	et). Tł state	nat along v of Florida	with d	ecreasing	
The subject is a	s in the neighborhood is n □ over improvem	· · · · ·	under imp			<u>0,000</u>	Appr	opriate im	proven	nent for the	neighl	borhood.	
	ng time in the area is:	a tha la	,			lf v	es, \$		liot	price (ourre	nt or m	ant recent)	
	y been on the market i our knowledge, why die			Yes	🛛 No	ii ye	<del>2</del> 5, φ			price (curre	int or m	ost recent)	
Unit Type:	] single family ] multi-family ssociation exists: Fee \$ s:		□ condo   [ □ townhouse  [	☐ co-op ☐ modu annually ] Pool	llar v Curre	ma   lan ent?   Y Ten	nd ⁄es	ctured	Oth				
Association Cor	itact: Name:									ne No.:			
									Ema	ail:			
	CLOSED SALES												
ITEM	SUBJECT		COMPARABLE SOLD	) # 1		COMPA	RABI	_E SOLD # 2	2	C	OMPAF	ABLE SOLD # 3	
Address	64 Davis Blvd, Tampa FL 33606	2215 E	5 <sup>th</sup> Ave, Tampa 33629		205 S \	Westland A	ve, Ta	mpa 33629		16 Davis E	Blvd, Tarr	npa 33606	

Address		ivis Blv a FL 3		2215 E 5 <sup>th</sup> Ave, Tampa 33629			205 S Westland Ave, Tampa 33629				16 Davis Blvd, Tampa 33606					
Proximity to Subject					2.6	REO/0	Corp 🗌		2.	.1 REO/0	Corp 🔲	.8 REC		.8 REC	D/Corp 🗌	
Sale Price					\$	120000	00			\$ 12879	90		\$	5050000	)	
Price/Gross Living Area				\$ 303.0	)3 Sq. F	<sup>:</sup> t.		\$279.	51 Sq. I	Ft.		\$ 400	0.1 Sq	. Ft.		
Sale Date & Days on Market					12	2/9/202	21 3			10/12/202	21 38	8/20/20			)21 741	
VALUE ADJUSTMENTS	DE	SCRIP	TION	DES	CRIPTI	ON	+(-) Adjustment	DE	SCRIP	TION	+(-) Adjustment	DE	SCRIF	PTION	+(-) Adjustment	
Sales or Financing Concessions				None			0	None			0	None			0	
Location	Davis I	Island		South 1	Гатра		100000	South	Tampa	a	100000	Davis	s Islan	d	0	
Site	.24 Acre			.11			50000	.15			50000	.32			-50000	
View	None		None		0	None			0	Intercoastal		ıl	-400000			
Design and Appeal	Below average		Above average		-300000	Average			-150000	Very good			-450000			
Quality of Construction	Concrete Block		Wood frame		200000	Brick			0	Concrete block		lock	0			
Age	1958			1918		400000	1927			300000	1925			300000		
Condition	Very g	ood		Very go	bod		0	Above average		ge	250000	Very good			0	
Above Grade	Total	Bdms	Baths	Total	Bdms	Baths	0	Total	Bdms	Baths	0	Total	Bdms	Baths	0	
Room Count	35	11	8	13	5	4	80000	21	8	5	51500	91	25	22	-203000	
Gross Living Area	4704 S	Sq. Ft.		3960 S	q. Ft.		120000	4608	Sq. Ft.		15500	12622 Sq. Ft.		Ft.	-1475000	
Basement & Finished Rooms Below Grade	None			None			0	None			0	none			0	
Heating/Cooling	Centra	ll Air		Central	Air		0	Centra	al Air		0	Cent	ral Air		0	
Energy Efficient Items	None			None			0	None			0	None			0	
Garage/Carport	Street	parking		Street p	barking		0	Parkir	ig pad		-50000	Stree	et park	ing	0	
Porches, Patio, Deck Fireplace(s), etc.	None		None			0	None			0	Fireplace			-250000		
Fence, Pool, etc.	No Poo	ol		No Poc	bl		0	No po	ol		0	No P	ool		0	
Other	None			None			0	None	_		0	Cour	tyard/1	fountain	-650000	
Net Adj. (total)							\$650000				\$567000				\$-3178000	
Adjusted Sales Price of Comparable							\$1850000				\$1854990				\$1872000	

# **IV. MARKETING STRATEGY**

Listing Recommendation (*will always be "as-is" on HUD assets*): 🛛 As-Is 🗌 As-Repaired

Most Likely Buyer: 🗌 Owner occupant 🖾 Investor

Vacancy Status: 🛛 Vacant 🗌 Occupied

# V. REPAIRS

Itemize ALL repairs needed to bring property from its present "as is" condition to enhance marketability.

\$
\$
\$
\$
\$

\$
\$
\$
\$
\$

# TOTAL RECOMMENDED REPAIRS \$0.00

# **VI. COMPETITIVE LISTINGS**

ITEM	S	UBJECT	JECT COMPARABLE I				LISTING # 1		С	OMPA	RABLE	LISTING # 2			COMPA	RABL	E LISTING # 3	
Address	64 Davis Blvd, Tampa FL 33606		2502 W Kansas Ave, Tampa 33629				2917 W San Isidro St, Tampa 33629				209 Columbia Dr, Tampa 33606							
Proximity to Subject					2.0	REO/C	orp 🗌			2.3	REO/	Corp 🗌			.6	REO/	Corp	
List Price							\$ 1300000					\$ 1390000					\$ 2700000	
Price/Gross Living Area				\$ 503.8	38 Sq. F	=t.			\$ 220.63	3 Sq.Ft				\$ 334	.49 Sq.F	<sup>r</sup> t.		
Data and/or Verification Sources						MLS	i				ML	S				ML	.S	
VALUE ADJUSTMENTS	DES	CRIPTIC	ON	DES	SCRIPT	ION	+/- Adjustm	ent	DESCRIPTION		+/- Adjustment		DESCRIPTION		+/- Adjustme	nt		
Days on Market				26			0		37			0		70			0	
Location	Davis Isla	and		South <sup>-</sup>	Tampa		100000		South Ta	South Tampa		100000		Davis	Island		0	
Site	.24 Acre			.20			0		.23	.23		0		.29			0	
View	None		None		0		None		0		None		0					
Design and Appeal	Below average		Average		-150000		Average		-150000		Above average		-300000					
Quality of Construction	Concrete Block		Brick		0		Wood fra	ame		200000		Concr	ete bloc	k	0			
Age	1958		1942		100000		1918		400000		1974			-80000				
Condition	Very goo	d		Good		150000		Poor			200000		Very g	good		0		
Above Grade	Total	Bdms	Baths	Total	Bdms	Baths	0		Total	Bdms	Baths	0		Total	Bdms	Baths	0	
Room Count	35	11	8	16	4	4	12000		40	16	8	-15000		52	16	12	-61000	
Gross Living Area	4704 Sq.	Ft.		2580 S	Gq. Ft.		350000		6300 Sq. Ft.		-255000		8072 Sq. Ft.		-420000			
Basement & Finished Rooms Below Grade	None			None		0		None		0		None		0				
Heating/Cooling	Central A	ir		Centra	l Air		0		Central Air		0		Central Air		0			
Energy Efficient Items	None			None			0		None			0		None			0	
Garage/Carport	Street pa	rking		Street	parking		0		Street pa	arking		0		Street	parking		0	
Porches, Patio, Deck Fireplace(s), etc.	None		None			0		None			0		None			0		
Fence, Pool, etc.	No Pool			No Poo	ol		0		No Pool			0		No Po	lool		0	
Other	None			None			0		None			0		None			0	
Net Adj. (total)							\$562000					\$480000					\$-861000	
Adjusted Sales Price of Comparable							\$1862000					\$1870000					\$1839000	

# VII. LIST PRICE

Suggested As-Is List Price is the most probable price in which a property should bring in a competitive and open market under all conditions requisite to a fair sale, the buyer and seller, each acting prudently, knowledgeably and assuming the price is not affected by undue stimulus. Implicit in this definition is the consummation of a sale as of a specified date and the passing of title from seller to buyer under conditions whereby: (1) buyer and seller are typically motivated; (2) both parties are well informed or well advised, and each acting in what he considers his own best interest; (3) a reasonable time is allowed for exposure in the open market; (4) payment is made in terms of cash in U.S. dollars or in terms of financial arrangements comparable thereto; and (5) the price represents the normal consideration for the property sold unaffected by special or creative financing or sales concessions granted by anyone associated with the sale.

Suggested As-Is List Price: \$ 1870000.00

Suggested As-Repaired Value: \$ \_\_\_\_\_

### Must be completed on all non-HUD REO Assets (HUD assets do not require the 30 day value):

30-Day As-Is Value: \$ 1860000.00

30-Day As-Repaired Value: \$ \_\_\_\_\_

### COMMENTS:

(Include specific positives/negatives, unique features, special concerns, encroachments, easements, water rights, environmental concerns, flood zones, etc.)

Davis Island is minutes away to downtown Tampa, and Channelside entertainment area.

# LISTING COMPARABLE COMMENTS:

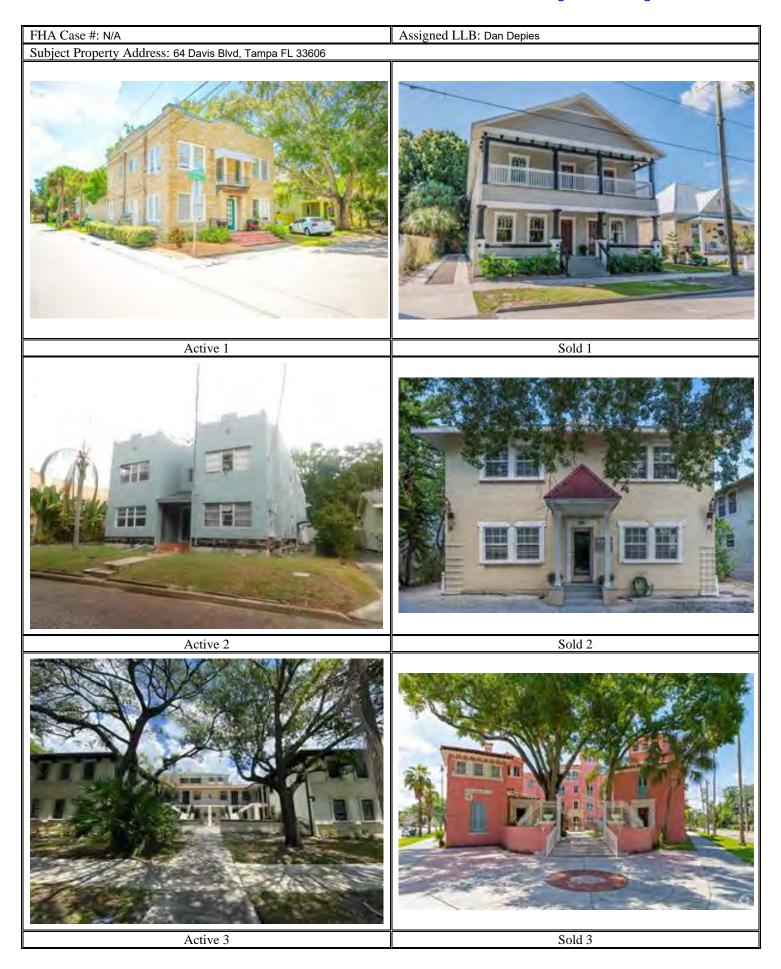
Why are the comparable listing superior or inferior to the subject?

Search needed to be expanded to 2.8 miles to find income properties for this analysis.

# SALES COMPARABLE COMMENTS:

Why are the comparable listing superior or inferior to the subject?

16 Davis Blvd was built by D.P.Davis and has historical value which was accounted for in adjustments. Search needed to be expanded to 2.8 miles to find income properties for this analysis.



Case 8:20-cv-00325-MSS-AEP Document 515-3 Filed 02/22/22 Page 1 of 6 PageID 10863

# **EXHIBIT 3**



Sandi Not P: 727.565.9418 / E: SandiNotRealty@gmail.com

### ASSESSMENT OF VALUE PROPOSAL // November 5, 2021

### 64 DAVIS BLVD, TAMPA, FLORIDA 33606

### **Property Characteristics**

ASKING PRICE	\$1,800,000
THE PROPERTY	
Droporty Nome	64 Davis Dlud Anto
Property Name:	64 Davis Blvd Apts 64 Davis Blvd
Property Address:	
City, State ZIP:	Tampa, Florida 33606
	-25-29-18-509-000003-00032.0
Property Use Code:	0800 / MULTI-FAMILY RESIDENTIAL < 10 UNITS (county)
	08 / MULTI-FAMILY RESIDENTIAL (state)
SITE DESCRIPTION	
Total Number of Units	8
# 1-Bdrm / Avg Rent	5 / 1-Bath
# 2-Bdrm / Avg Rent	3 / 1-Bath
Price Per Unit	\$225,000
Year Built:	1958
Rentable Building Area RBA:	4,704
Number of Buildings / Floors:	Three Buildings / One Story & Two Story

8 / Asphalt

Flat

10,450

# CONSTRUCTION & MATERIALS

Parking Spaces / Surface:

**Topography:** 

Parcel Size/ SqFt:

Style:	Eight Unit Multifamily Housing
Class:	В-
Foundation:	Slab
Exterior Wall:	Concrete Block
Interior Finish:	Drywall / Plaster
Roof:	Shingle, Built-Up
HVAC:	Central HVAC
Utilities:	Public Water, Sewer & Electric

### 64 Davis Blvd Apts & Tampa Florida Highlights

64 Davis Blvd Apts offers guests units that majority have been renovated, with new kitchens, flooring, and exterior. Located in Davis Island near Downtown Tampa and views of Port of Tampa making it a desirable location for many. A Short drive to popular destinations such as Armature Works, downtown Tampa, University of South Florida, Lowry Park Zoo, Busch Gardens, Adventure Island, Ybor City, Hard Rock Hotel & Casino, Raymond James Stadium, Midtown Tampa, Tampa International Airport, the Florida Aquarium, Sparkman Wharf, multiple shopping centers, VA Hospital, and International Plaza. Roughly 30 miles from multiple world-class beaches and over 20 Golf and Country clubs nearby.

/ 0.239899 Acres

# **Pro-Forma Assessment of Sold Comparable Operating Results**

	2009 W Dekle Ave	<u>3104 W San Juan St</u>	205 S Westland Ave		
Address	<u>Tampa, FL</u>	<u>Tampa, FL</u>	<u>Tampa, FL</u>		
Distance from Subject	1.9 Miles	3.3 Miles	2.0 Miles		
Number of Units	4	4	4		
Square Footage	3,933 Sq. Ft.	3,072 Sq. Ft.	4,608 Sq. Ft.		
Days on Market	4 Days	69 days	38 Days		
Sale Price	1,000,000	1,250,000	1,287,990		
Apartment #1 – Rent	\$1,500 950 Sqft	\$1,600 650 Sqft	\$1,900 1,152 Sqft		
	1bdrm/1bath	2bdrm/1bath	2bdrm/1bath		
Apartment #2 – Rent	\$1,500 950 Sqft	\$1,600 650 Sqft	\$1,900 1,152 Sqft		
	1bdrm/1bath	2bdrm/1bath	2bdrm/1bath		
Apartment #3 – Rent	\$1,700 1,000 Sqft	\$1,600 650 Sqft	\$1,900 1,152 Sqft		
	2bdrm/1bath	2bdrm/1bath	2bdrm/1bath		
Apartment #4 - Rent	\$1,700 1,000 Sqft	\$2,450 1,128	\$2,100 1,152 Sqft		
	<u>2bdrm/1bath</u>	3bdrm/2bath	2bdrm/2bath		
Pro-Forma Gross Monthly Income	\$6,400	\$7,250	\$7,800		
Pro-Forma Gross Annual Income	\$76,800	\$87,000	93,600		

# Subject Property Pro-Forma

Apartment #1 – Rent	\$1,050 1bdrm/1bath
Apartment #2 – Rent	\$1,050 1bdrm/1bath
Apartment #3 – Rent	\$1,050 1bdrm/1bath
Apartment #4 - Rent	\$1,000 1bdrm/1bath
Apartment #5 – Rent	\$1,000 1bdrm/1bath
Apartment #6 – Rent	\$1,500 2bdrm/1bath
Apartment #7 – Rent	\$1,500 2bdrm/1bath
Apartment #8 - Rent	\$1,500 <u>2bdrm/1bath</u>
Pro-Forma Gross Monthly Income Pro-Forma Gross Annual Income	\$9,650 \$115,800

### 64 Davis Blvd Apts and Sold Comparable Operating Results Highlights

64 Davis Blvd. operates as a long-term apartment rental, offering purchasers a stable cash flow and an opportunity for some units to make short-term rental income to capitalize on peak season, derived from recorded revenue. Recorded revenue of Sold Comparable was not available for analysis, a critical metric for validation of generated revenue. Pro-Forma analysis above based on average rates of Sold Comparable and active leases in similar geographic area. Longer-term rentals generate less expenses than short-term rentals, generally netting 50% to 60% of gross income. Assumptive Sold Comparable generates a cap rate range of 3.4% to 4.2%, with Subject property in median range yielding annual returns of 3.8%.

# Assessment of Competitive Comparable Operating Results

Property Description	<u>Subject</u> Property	<u>Competitive Comparable</u> <u>Property</u>	Competitive Comparable Property				
Address	62 Davis Blvd	225 Danube Ave	209 Columbia Dr				
Proximity to Subject	-	0.6 Miles	0.5 Miles				
Number of Units	8	4	12				
Asking Price Price Per Unit	\$1,800,000 \$225,000	\$900,000 \$225,000	\$2,700,000 \$225,000				
INCOME							
GROSS RENT REVENUE Other Income Sources Concessions Effective Gross Income	\$98,094.83 19,233.70 (Airbnb Income)  \$117,328.53	\$48,981.61 - - \$48,981.61	\$144,506.33 2,371.63 				
EXPENSES							
Repairs & Maintenance Pest Control Grounds & Lawn Care	\$10,738.58 750.00 4,720.00	\$4,450.00 - 1,460.00	\$5,753.74 600.00 1,733.33				
Cable & Internet Utilities / Water /Sewer/Electric Other Operating Expenses Total VARIABLE Expenses	689.86 7,803.40 <u>5,295.26</u> \$29,997.10	- 3,101.67 <u>29.73</u> \$9,041.4	- 8,823.33 <u>326.17</u> \$17,236.24				
R.E. Taxes Insurance Total FIXED Expenses	\$16,358.99 <u>2,271.16</u> \$18,630.15	\$8,786.04 <u>1,601.76</u> \$19,429.2	\$18,203.80 <u>6,074.17</u> \$24,277.97				
Total Expenses	\$48,627.25	\$19,429.20	\$41,514.21				
NET OPERATING INCOME "NOI"	\$68,701.28	\$29,552.41	\$104,828.42				
Cap Rate	3.8%	3.3%	3.9%				

### 64 Davis Blvd Apts Valuation & Investment Return Highlights

This unique eight-unit multi-family residency in Davis Island Tampa, Florida long-term rental of 64 Davis Blvd, features a 3.8% List Price Cap Rate based on NOI derived from July 2020-June 2021 reported Revenue. Offering median average return in comparison to Sold Comparable and high range of return of current competitive comparable. With a current occupancy rate of 100%, this offers purchasers an easy change of ownership and receive instantaneous returns on investment.

Final Proposed Valuation Range: 1,750,000-1,800,000

### 64 Davis Blvd / Recently Provided Photos









Sandi Not Charles Rutenberg Realty 1545 S Belcher Rd, Clearwater, FL 33764 C: 727.687.7070 / EM: SandiNotRealty@gmail.com

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Case 8:20-cv-00325-MSS-AEP Document 515-4 Filed 02/22/22 Page 1 of 6 PageID 10869

# **EXHIBIT 4**



Patrick Whitney Senior Multifamily Investment Advisor P: 727.450.6575 / E: Patrick.Whitney@CBCMultifamily.com

### ASSESSMENT OF VALUE PROPOSAL // June 10, 2021

### DAVIS ISLANDS DAVIS BOULEVARD APARTMENTS – TAMPA, FLORIDA 33606

### **Property Characteristics**

**OFFER PRICE** 

\$1,200,000

### THE PROPERTY

Property Name:	Davis Islands Davis Boulevard Apartments
Property Address:	64 Davis Boulevard
City, State ZIP:	Tampa, Florida 33606
Assessor's Parcel Number:	A-25-29-18-509-000003-0032
Property Use Code:	0800 MFR < 10 Units

#### SITE DESCRIPTION

Total Number of Units	8	Current	Pro-Forma
# Studio / Avg Rent	Rent Roll Not Available	N/A	N/A
# 1-Bdrm / Avg Rent	Rent Roll Not Available	N/A	N/A
# 2-Bdrm / Avg Rent	Rent Roll Not Available	N/A	N/A
Year Built / Renovated:	1958		
Rentable Building Area RBA:	4,704		
Number of Buildings / Floors:	Three Buildings / Two Stories		
Parking Spaces / Surface:	Eight / Concrete		
Landscaping:	Mature Trees / Professionally Landscaped		
Topography:	Flat & Slight Grade		
Parcel Size / Acres:	0.23989899		
Parcel Size / SqFt:	10,450		

### **CONSTRUCTION & MATERIALS**

Style:	Eight-Unit / Garden Apartments
Class:	С
Foundation:	Continuous Footing
Exterior Wall:	Concrete Block / Stucco
Interior Finish:	Drywall
Roof:	Flat / Rolled Composition
HVAC:	Central HVAC
Utilities:	Public Water, Sewer & Electric

### The Davis Islands Davis Boulevard Apartments & Tampa Florida Highlights

The Davis Boulevard Apartments are located on Davis Islands in the heart of The Tampa Channel District. Tenants are minutes to the most popular destinations in all of Tampa including Historic Ybor City, Sparkman Wharf, Tampa Bay History Center, Straz Center, Florida Aquarium and Amalie Arena to name just a few of the City's bustling attractions. Davis Islands is a pedestrian-friendly microcosm of Tampa Bay featuring chic waterfront eateries, family attractions and recreation areas. Also nearby is the 2.4 mile bike, run and discover Tampa Riverwalk linking downtown's favorite attractions and offering waterfront dining along the stunning Hillsborough River. Living here tenants are part of the vibrant and dynamic 3.1 million resident Tampa / St Petersburg-Clearwater Metro Area boasting the Nation's Top Ranked Beaches along the Gulf Coast.

# ASSESSMENT OF VALUE PROPOSAL // DAVIS ISLANDS DAVIS BLVD APTS TAMPA / June 10, 2021

# **Operating Results**

INCOME		<u>Jan - Dec</u> <u>2020</u>		<u>BUYER</u> PRO-FORMA	<u>Variance</u>
^ POTENTIAL RENTAL INCOME / Mo		N/A		N/A	-
RENTAL INCOME / Yr		\$76,823		84,505	10.0%
Other Income Sources		919		1,011	10.0%
Airbnb Income		19,822		20,515	3.5%
^ Vacancy Loss	0.00%	0	2.22%	1,877	-
Effective Gross Income	_	\$97,564		\$104,155	6.8%
EXPENSES					
Repairs & Maintenance		\$7,950		8,228	3.5%
Turnover / Cleaning		1,190		1,232	3.5%
Grounds Maintenance		5,300		5,486	3.5%
Pest Control		600		621	3.5%
License / Permits		70		72	3.5%
Utilities / Water / Sewer / Trash		6,568		6,879	4.7%
Utilities / Electric		1,299		1,402	7.9%
Utilities / Gas / Cable / Other		4,469		4,626	3.5%
Supplies & Other		390		404	3.5%
Total VARIABLE Expenses	_	\$27,836		\$28,948	4.0%
^^ R.E. Taxes / 2020 & Pro-Forma		\$3,814		\$22,033	477.7%
Insurance / Hazard		270		3,000	1011.1%
Insurance / Flood		0		0	-
Management Fee	0.00%	0	0.00%	0	-
Total FIXED Expenses	_	\$4,084		\$25,033	513.0%
Total Expenses		\$31,920		\$53,981	69.1%
NET OPERATING INCOME "NOI"		\$65,644		\$50,173	-23.6%
Replacement Reserve		\$0		\$4,000	-
Cash Available for Debt Service		\$65,644		\$46,173	-29.7%
Total VARIABLE Expenses / EGI		28.53%		27.79%	-
Total FIXED Expenses / EGI		4.19%		24.03%	-
Total Expenses / EGI		32.72%		51.83%	-
^ Avg Rent / Mo / Studio		N/A		N/A	N/A
^ Avg Rent / Mo / 1-Bdrm		N/A		N/A	N/A
^ Avg Rent / Mo / 2-Bdrm		N/A		N/A	N/A

^ Seller's Actual & Buyer's Est Based on New Assessment w/ Sale Price

# The Davis Islands Davis Boulevard Apartments Operating Results Highlights

The Davis Boulevard Apartments are located at Adriatic Avenue on the northern point of Davis Islands near its entrance from Hyde Park and Downtown Tampa. A detailed rent roll was not available for this analysis, however, it is assumed there are eight units (mix unknown). Based on 2020 reported Rent Revenue, including Airbnb accommodations, and assuming a 3% Economic Vacancy factor (Covid-19 notwithstanding), 2020 Avg Rents would have been roughly \$825, below Market Avg Effective Rents for a mix of one- and two-bedroom units. Our Pro-Forma Analysis assumes a potential 10% increase in Avg Rents, inflation factors 2020 reported Expenses, and adjusts R.E. Taxes based on projected Sales Price. 2020 reported Insurance appears understated, and does not include any premium for flood coverage.

\$1,200,000

Case 8:20-cv-00325-MSS-AEP Document 515-4 Filed 02/22/22 Page 4 of 6 PageID 10872 ASSESSMENT OF VALUE PROPOSAL // DAVIS ISLANDS DAVIS BLVD APTS TAMPA / June 10, 2021 Proposed Valuation Range

	<u>VALUATION</u> ANALYSIS #1	VALUATION ANALYSIS #2	<u>VALUATION</u> ANALYSIS #3
VALUATION RANGE	\$960,000	\$1,080,000	\$1,200,000
Cap Rate (A1) w/ P-Frma Rents	5.69%	4.85%	4.18%
Price / Unit	\$120,000	\$135,000	\$150,000
Cap Rate (A2) w/ Seller Rents	5.00%	4.24%	3.63%
Current Rtrn % Yr 1 (B)	4.17%	2.83%	2.08%
Total Rtrn % Yr 1 (C)	8.43%	5.64%	4.16%
Net Operating Income "NOI"	\$54,580	\$52,377	\$50,173
Buyer's vs Sellers	-16.85%	-20.21%	-23.57%
R.E. Taxes	\$17,626	\$19,829	\$22,033
Buyer's vs Sellers	362.14%	419.90%	477.69%
Down Payment	35.00%	45.00%	52.50%
Equity	\$336,000	\$486,000	\$630,000
New Mortgage	\$624,000	\$594,000	\$570,000
I-Rate	4.25%	4.25%	4.25%
Amort Period	25	25	25
Term	10	10	10
I-Only Yr #1 "Yes" or "No"	No	No	No
Annual Debt Service	\$40,565	\$38,615	\$37,055
Net Operating Income "NOI"	\$54,580	\$52,377	\$50,173
Replacement Reserves "RR"	\$4,000	\$4,000	\$4,000
Cash Avail for D.S. (NOI - R.R.)	\$50,580	\$48,377	\$46,173
D.S. Coverage Ratio	1.25	1.25	1.25
R.E. Taxes	\$17,626	\$19,829	\$22,033
Appraiser Just Market Value	N/A	N/A	N/A
R.E. Taxes / JMV	N/A	N/A	N/A

(A1) Pro-Forma NOI / Price
(A2) Seller Rents & Pro-Forma Exp NOI / Price
(B) (NOI - Debt Ser) / Equity
(C) (NOI - Debt Ser + P Amort) / Equity

# The Davis Islands Davis Boulevard Apartments Valuation & Investment Return Highlights

This unique Tampa Davis Islands Offering of the Davis Boulevard Apartments in the heart of Tampa's Channel District features a projected 4.2% List Price Cap Rate based on NOI derived from (a) increased EGI resulting from enhancing current rents and other income by roughly 10%; (b) recent actual, and fully-budgeted pro-forma variable expenses; (c) adjusted real estate taxes based on List Price; and (d) inclusion of a 2.22% vacancy factor (assumes 3.5 weeks / unit / vacancy with 2.6 annual turnovers). Financing assumptions, based on current market conditions, suggest an initial equity down payment of roughly 52.5% may produce stabilized year-one current and total returns of 2.1% and 4.2%, respectively.

Case 8:20-cv-00325-MSS-AEP Document 515-4 Filed 02/22/22 Page 5 of 6 PageID 10873 ASSESSMENT OF VALUE PROPOSAL // DAVIS ISLANDS DAVIS BLVD APTS TAMPA / June 10, 2021

The Davis Islands Davis Boulevard Apartments / Recently Provided Photos









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# Case 8:20-cv-00325-MSS-AEP Document 515-4 Filed 02/22/22 Page 6 of 6 PageID 10874 ASSESSMENT OF VALUE PROPOSAL // DAVIS ISLANDS DAVIS BLVD APTS TAMPA / June 10, 2021



Hillsborough County Florida Multifamily Sales Comps YTD / June 1, 2020 thru June 10, 2021

Legend: HS: Hillsborough Avg Sale – TS: Tampa Avg Sale – HA: Hillsborough Avg Current Active – HP: Hillsborough Avg Current Pending – TA: Tampa Avg Current Active – TP: Tampa Avg Current Pending

Refer to Exhibit

# 2021 YTD SALES – HILLSBOROUGH COUNTY FLORIDA MULTIFAMILY / June 10, 2021

For Comparable MULTIFAMILY Sales Information

Patrick Whitney Senior Multifamily Investment Advisor Coldwell Banker Commercial Multifamily 575 Indian Rocks Road N, Belleair Bluffs, Florida 33770 W: 727.450.6575 / C: 727.687.7070 / EM: Patrick.Whitney@CBCMultifamily.com

Sources: Pinellas County Appraiser, Pinellas County Realtors MLS

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Case 8:20-cv-00325-MSS-AEP Document 515-5 Filed 02/22/22 Page 1 of 5 PageID 10875

# **EXHIBIT 5**

CASE / FILE NUMBER	:: <u>N/A</u>				A		Dan D	Depies				
PROPERTY ADDRES	S: 209 Columbia Di	, Tamp	a FL 33606		C	COMPANY NAME: Discove			ery Properties Group			
DATE COMPLETED	1/2/2022				E	MAIL ADD	ddepie	es9@gmail.c	9@gmail.com			
I. GENERAL MARK		5										
Current market of			Depressed		Slow	$\boxtimes$	Stable		Improving		Excellent	
Employment cor			Declining	$\boxtimes$	Stable		Increasir		1 5			
	ntages of owner vs. te	nants i	n neighborhood:		45		vner occup	pant	55	9	% tenant	
There is a	Normal supply		oversupply		hortage o	of comparal	ole listings	in the	neighborho	od		
Approximate nur	mber of comparable u	nits for	sale in neighborl		14							
No. of competing	g listings in neighborho	ood tha	t are REO or Co	rporate own	ed: 0							
Primary Market	Trend is REOs or Sho	rt Sales	s (Yes/No)		No	0						
_	et Condition Comme											
seen a leveling, rate inventory of active list	Absorption rates (rates at which active listings are selling) for 2021 continue to be at record high levels and although third quarter had seen a leveling, rates spiked up in November meaning that homes are selling quickly (sellers market). That along with decreasing inventory of active listings continue to drive prices higher year over year. Hillsborough area like the state of Florida has seen a significant increase in population which is helping drive both the average sale price as well as expanding the rental market.											
The subject is an Normal marketin Has the property	in the neighborhood i	ent n the la	65 of st 12 months?	to \$ mprovemen days. □ Yes	_ <u>5,050,</u> t ⊠ No	🛛 Аррі	opriate im		nent for the t price (currer	0		
Unit Type:	single family		🗌 condo	🗌 со-ор		🗌 manufa	ctured	$\boxtimes$	other			
	multi-family		townhouse	🗌 modula	ar	land 🗌						
	ssociation exists: Fee \$	_		annually		it? □ Yes	🗆 No					
The fee includes	—		andscape		L	Tennis		Oth	· · ·			
Association Con	tact: Name:								one No.:			
								Em	ail:			
III. COMPETITIVE	CLOSED SALES											
ITEM	SUBJECT		COMPARABLE SC	DLD # 1	(	COMPARABI	E SOLD #	2	CC	MPARA	BLE SOLD # 3	
Address	209 Columbia Dr, Tampa FL 33606	09 Columbia Dr, 2245 E E <sup>th</sup> Ave. Tompo 22620 205 S							16 Davis Blvd, Tampa 33606			
Proximity to Subject			2.6 REO/Corp			2.1 REO	/Corp 🗌			.8 RE	O/Corp 🗌	
			¢ 1200000		¢ 1097		\$ 5050000					

Proximity to Subject					2.6	REO/0	Corp 🗌	2.1 REO/Corp			Corp 🗌	.8 REO/Corp			)/Corp 🗌
Sale Price					\$	120000	00	\$ 1287990			90		\$ 5050000		)
Price/Gross Living Area				\$ 303.0	3 Sq. F	۶t.		\$279.	51 Sq. I	Ft.		\$40	0.1 So	q. Ft.	
Sale Date & Days on Market					12	2/9/202	21 3			10/12/202	21 38				
VALUE ADJUSTMENTS	DE	SCRIPT	ION	DES	CRIPTI	ON	+(-) Adjustment	DE	SCRIP	TION	+(-) Adjustment	DE	SCRI	PTION	+(-) Adjustmen
Sales or Financing Concessions				None			0	None			0	None			0
Location	Davis Is	sland		South 1	Tampa		100000	South	Tampa	l	100000	Dav	is Islaı	nd	0
Site	.29			.11			50000	.15			50000	.32			-50000
View	None			None			0	None			0	Inte	rcoast	al	-400000
Design and Appeal	Above Average Above average			e	0	Avera	ge		150000	Very good			-450000		
Quality of Construction	Concrete Block Wood frame				200000	Brick			0	Concrete block		block	0		
Age	1974	1974 1918			400000	1927			350000	1925			350000		
Condition	Very go	bod		Very go	od		0	Above average		ge	175000	Very good			0
Above Grade	Total	Bdms	Baths	Total	Bdms	Baths	0	Total	Bdms	Baths	0	Total	Bdms	Baths	0
Room Count	52	16	12	13 5 4		141700	21	8	5	112500 91	1 25 22	-192000			
Gross Living Area	8072 S	iq. Ft.		3960 Sq. Ft.		657000	4608 Sq. Ft.			555000	12622 Sq. Ft.		Ft.	-850000	
Basement & Finished Rooms Below Grade	None			None		0	None			0	none			0	
Heating/Cooling	Central	l Air		Central	Air		0	Centra	Central Air		0	Cen	tral Ai	r	0
Energy Efficient Items	None			None			0	None			0	None			0
Garage/Carport	Street p	parking		Street p	barking		0	Parkir	ng pad		-50000	Stre	et parl	king	0
Porches, Patio, Deck Fireplace(s), etc.	None None				0	None			0	Fireplace			-250000		
Fence, Pool, etc.	No Pool No Pool				0	No po	ol		0	No I	Pool		0		
Other	None			None			0	None			0	Cou	rtyard	/fountain	-450000
Net Adj. (total)							\$1548700				\$1442500				\$-2292000
Adjusted Sales Price of Comparable							\$2748700				\$2730490				\$2758000

# **IV. MARKETING STRATEGY**

Listing Recommendation (*will always be "as-is" on HUD assets*): 🛛 As-Is 🛛 As-Repaired

Г

Most Likely Buyer: 🗌 Owner occupant 🖾 Investor

Vacancy Status: 🛛 Vacant 🗌 Occupied

# V. REPAIRS

Itemize ALL repairs needed to bring property from its present "as is" condition to enhance marketability.

\$
\$
\$
\$
\$

	\$
	\$
	\$
	\$
	\$

# TOTAL RECOMMENDED REPAIRS \$0.00

# **VI. COMPETITIVE LISTINGS**

ITEM	S	UBJECT		C	OMPAR	RABLE	LISTING # 1 COMPAR				RABLE	LISTING # 2			COMPARABLE LISTING # 3			
Address	209 Col Tampa			2502 W Kansas Ave, Tamp			mpa 33629	2917 W San Isidro St, Tampa 33629				64 Davis Blvd, Tampa 33606						
Proximity to Subject					2.0	REO/C	Corp 🗆			2.3	REO/	Corp 🗌			.6	REO	/Corp 🗌	
List Price							\$ 1300000					\$ 1390000					\$ 1800000	)
Price/Gross Living Area				\$ 503.8	38 Sq. F	⁼t.			\$ 220.63	8 Sq.Ft.				\$ 441	.83 Sq.F	t.		
Data and/or Verification Sources						MLS	;				ML	S				М	LS	
VALUE ADJUSTMENTS	DES	SCRIPTIC	ON	DES	SCRIPT	ION	+/- Adjustm	ent	DES	CRIPT	ION	+/- Adjustn	nent	DE	SCRIPT	ION	+/- Adjustm	ient
Days on Market				26			0		37			0		70			0	
Location	Davis Isla	and		South <sup>-</sup>	Tampa		100000		South Ta	ampa		100000		Davis	Island		0	
Site	.29			.20			25000		.23			0		.24			0	
View	None			None			0		None			0		None			0	
Design and Appeal	Above Av	verage		Averag	le	150000		Average		150000		Average		150000				
Quality of Construction	Concrete	Block		Brick			0		Wood frame		200000		Concrete block		0			
Age	1974			1942			200000		1918		400000		1958		100000			
Condition	Very goo	d		Good			100000		Poor		180000 Very go		ery good		0			
Above Grade	Total	Bdms	Baths	Total	Bdms	Baths	0		Total Bdms Baths		0		Total	Bdms	Baths	0		
Room Count	52	16	12	16	4	4	128000		40	16	8	46000		35	11	8	61000	
Gross Living Area	8072 Sq.	Ft.		2580 S	q. Ft.		750000	6300 Sq. Ft		6300 Sq. Ft.		280000		4074 Sq. Ft.			640000	
Basement & Finished Rooms Below Grade	None			None			0		None		0		None			0		
Heating/Cooling	Central A	Air		Centra	l Air		0		Central A	Air		0		Centra	al Air		0	
Energy Efficient Items	None			None			0		None			0		None			0	
Garage/Carport	Street pa	arking		Street	parking		0		Street pa	arking		0		Street	parking		0	
Porches, Patio, Deck Fireplace(s), etc.	None			None		0		None			0		None			0		
Fence, Pool, etc.	No Pool			No Poo	bl		0		None			0		None			0	
Other	None			None			0		None			0		None			0	
Net Adj. (total)							\$1453000					\$1356000					\$951000	
Adjusted Sales Price of Comparable							\$2753000					\$2746000					\$2751000	

# VII. LIST PRICE

Suggested As-Is List Price is the most probable price in which a property should bring in a competitive and open market under all conditions requisite to a fair sale, the buyer and seller, each acting prudently, knowledgeably and assuming the price is not affected by undue stimulus. Implicit in this definition is the consummation of a sale as of a specified date and the passing of title from seller to buyer under conditions whereby: (1) buyer and seller are typically motivated; (2) both parties are well informed or well advised, and each acting in what he considers his own best interest; (3) a reasonable time is allowed for exposure in the open market; (4) payment is made in terms of cash in U.S. dollars or in terms of financial arrangements comparable thereto; and (5) the price represents the normal consideration for the property sold unaffected by special or creative financing or sales concessions granted by anyone associated with the sale.

Suggested As-Is List Price: \$ 2752000.00

Suggested As-Repaired Value: \$ \_\_\_\_\_

### Must be completed on all non-HUD REO Assets (HUD assets do not require the 30 day value):

30-Day As-Is Value: \$ 2742000.00

30-Day As-Repaired Value: \$ \_\_\_\_\_

### COMMENTS:

(Include specific positives/negatives, unique features, special concerns, encroachments, easements, water rights, environmental concerns, flood zones, etc.)

Davis Island is minutes away to downtown Tampa, and Channelside entertainment area.

# LISTING COMPARABLE COMMENTS:

Why are the comparable listing superior or inferior to the subject?

Search needed to be expanded to 2.8 miles to find income properties for this analysis.

# SALES COMPARABLE COMMENTS:

Why are the comparable listing superior or inferior to the subject?

16 Davis Blvd was built by D.P.Davis and has historical value which was accounted for in adjustments. Search needed to be expanded to 2.8 miles to find income properties for this analysis.



Case 8:20-cv-00325-MSS-AEP Document 515-6 Filed 02/22/22 Page 1 of 6 PageID 10880

# **EXHIBIT 6**



Sandi Not P: 727.565.9418 / E: SandiNotRealty@gmail.com

### ASSESSMENT OF VALUE PROPOSAL // December 20th, 2021

### 209 Columbia Dr, Tampa, FL 33606

### **Property Characteristics**

ASKING PRICE	\$2,700,000
THE PROPERTY	
Property Name:	209 Columbia Dr Apts
Property Address:	209 Columbia Drive
City, State ZIP:	Tampa, Florida 33606
Assessor's Parcel Number:	A-25-29-18-509-000106-00023.0
Property Use Code:	0340/ MFR CLASS D (County)
	03/ MULTIFAMILY RESIDENTIAL (State)

#### SITE DESCRIPTION

Total Number of Units	12
# 1-Bdrm / Avg Rent	8 / 1-Bath
# 2-Bdrm/ Avg Rent	4/ 1-Bath
Avg Price Per Unit	\$225,000
Year Built:	1974
Rentable Building Area RBA:	8,072
Number of Buildings / Floors:	One Building/ Two-Stories
Parking Spaces / Surface:	12 / Asphalt
Topography:	Flat
Parcel Size / SqFt:	12,500 / 0.28696 Acres

### **CONSTRUCTION & MATERIALS**

Style:	Twelve Unit Multistory Apartment Building
Class:	B+
Foundation:	Slab
Exterior Wall:	Concrete Block/ Stucco
Interior Finish:	Drywall / Plaster
Roof:	Shingle
HVAC:	Central HVAC
Utilities:	Public Water, Sewer & Electric

### 209 Columbia Dr & Tampa Florida Highlights

209 Columbia Dr offers guests housing units with fully renovated kitchen, bathrooms, flooring and more! Located in Davis Island near Downtown Tampa and views of Port of Tampa making it a desirable location for many. A Short drive to popular destinations such as Armature Works, downtown Tampa, University of South Florida, Lowry Park Zoo, Busch Gardens, Adventure Island, Ybor City, Hard Rock Hotel & Casino, Raymond James Stadium, Midtown Tampa, Tampa International Airport, the Florida Aquarium, Sparkman Wharf, multiple shopping centers, VA Hospital, and International Plaza. Roughly 30 miles from multiple world-class beaches and over 20 Golf and Country clubs nearby.

<u>Market Rent</u> \$1,000 \$1,200

# Assessment of Sold Comparable Operating Results

	<u>Subject</u>	Sold Comparable	
Property Description	<u>Property</u>	<u>Property</u>	
Address	209 Columbia Dr	16 Davis Blvd	
Proximity to Subject	-	<0.1 Miles	
Number of Units	12	22 – 58.8% Difference in	
Asking Price / Sale Price	\$2,700,000 (Asking)	Units from Subject Property \$5,050,000 (Sold) – 60.6% Difference in Price from Subject Property	
Price/Gross Living Area Price Per Unit	\$334.49 per Sq. Ft. \$225,000.00	\$400.10 per Sq. Ft. \$229,545.45	

### INCOME

GROSS RENT REVENUE	\$144,506.33
Other Income Sources	1,836.63
Effective Gross Income	\$146,342.96

### EXPENSES

Repairs & Maintenance Pest Control Grounds & Lawn Care Utilities / Water /Sewer/Electric Other Operating Expenses	\$5,753.74 600.00 1,733.33 8,823.33 <u>326.17</u>
Total VARIABLE Expenses	\$17,236.57
R.E. Taxes Insurance Total FIXED Expenses	\$18,203.80 <u>6,074.17</u> \$24,277.97
Total Expenses	\$41,514.54
NET OPERATING INCOME "NOI"	\$104,828.42
Cap Rate	3.88%

# Sold Comparable Proforma

Property Address:	209 Columbia Dr		16 Davis Blvd
# Of 1-Bed/1-Bath Units	8	# Of 1-Bed/1-Bath Units	19
Avg Market Rent Rate	\$1,100	Avg Market Rent Rate	\$1,100
Pro-Forma Monthly Income	\$8,800	Pro-Forma Monthly Income	\$20,900
Pro-Forma Annual Income	\$105,600	Pro-Forma Annual Income	\$250,800
# Of 2-Bed/1-Bath Units Avg Market Rent Rate	4 \$1,350	# Of 2-Bed/1-Bath Units Avg Market Rent Rate	3 \$1,500
Pro-Forma Monthly Income Pro-Forma Annual Income	\$5,400 \$64,800	Pro-Forma Monthly Income Pro-Forma Annual Income	\$4,500 <u>\$54,000</u>
Pro-Forma Total Annual Income	\$170,400	Pro-Forma Total Annual Income	\$304,800 – 56.6% Difference in Income from Subject Property

# 209 Columbia Dr and Sold Comparable Operating Results Highlights

209 Columbia operates as a long-term apartment rental, offering a List Price Cap Rate of 3.8%. Based on July 2020 – June 2021 recorded revenue, subject property has the capability to increase rental rates or increase occupancy rate to generate more income. Rent Roll was not available for this analysis, a critical metric for validating occupancy rate and rental rates. Recorded revenue of Sold Comparable was not available for analysis, a critical metric for validation of NOI and Cap Rate. Pro-Forma analysis above based on average rental rates of Sold Comparable and active leases in similar geographic area. Sold comparable runs a similar operation, as a long-term apartment rental, on a larger scale.

# Assessment of Competitive Comparable Operating Results

	<u>Subject</u>	Competitive Comparable
Property Description	<u>Property</u>	Property
Address	209 Columbia Dr	64 Davis Blvd
Proximity to Subject	-	0.5 Miles
Number of Units	12	8
Asking Price / Sale Price Price Per Unit	\$2,700,000 (Asking) \$225,000	\$1,800,000 (Asking) \$225,000
INCOME		
GROSS RENT REVENUE	\$144,506.33	\$98,094.83
Other Income Sources	1,836.63	<u>19,233.70</u>
Effective Gross Income	\$146,342.96	\$117,328.53
EXPENSES		
Repairs & Maintenance	\$5,753.74	\$10,738.58
Pest Control	600.00	750.00
Grounds & Lawn Care	1,733.33	4,720.00
Cable & Internet	-	689.86
Utilities / Water /Sewer/Electric	8,823.33	7,803.40
Other Operating Expenses	326.17	5,295.26
Total VARIABLE Expenses	\$17,236.57	\$29,997.10
R.E. Taxes	\$18,203.80	\$16,358.99
Insurance	6,074.17	2,271.16
Total FIXED Expenses	\$24,277.97	\$18,630.15
Total Expenses	\$41,514.54	\$48,627.25
NET OPERATING INCOME "NOI"	\$104,828.42	\$68,701.28
Cap Rate	3.9%	3.8%

# 209 Columbia Dr Valuation & Investment Return Highlights

This unique twelve-unit multi-family residency in Davis Island Tampa, Florida long-term rental of 209 Columbia Dr, features a 3.8% List Price Cap Rate based on NOI derived from July 2020-June 2021 reported Revenue. Long-term value appreciation prospects for this Multifamily Property are complimented by stable, current income with potential for rent increases, low maintenance, and prospects for minimal near-term capital expenditure requirements.

Final Proposed Valuation Range: 2,645,000 – 2,700,000

# 209 Columbia Dr / Recently Provided Photos







### Sandi Not Charles Rutenberg Realty 1545 S Belcher Rd, Clearwater, FL 33764 C: 727.687.7070 / EM: SandiNotRealty@gmail.com

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Case 8:20-cv-00325-MSS-AEP Document 515-7 Filed 02/22/22 Page 1 of 6 PageID 10886

# **EXHIBIT 7**



Patrick Whitney Senior Multifamily Investment Advisor P: 727.450.6575 / E: Patrick.Whitney@CBCMultifamily.com

### ASSESSMENT OF VALUE PROPOSAL // June 10, 2021

# DAVIS ISLANDS COLUMBIA DRIVE APARTMENTS - TAMPA, FLORIDA 33606

### **Property Characteristics**

### **OFFER PRICE**

### \$2,280,000

### THE PROPERTY

Property Name:	Davis Islands Columbia Drive Apartments
Property Address:	209 Columbia Drive
City, State ZIP:	Tampa, Florida 33606
Assessor's Parcel Number:	A-25-29-18-509-000106-00023
Property Use Code:	0340 MFR Class D / Apartments

#### SITE DESCRIPTION

Total Number of Units	12	Current	Pro-Forma
# Studio / Avg Rent	Rent Roll Not Available	N/A	N/A
# 1-Bdrm / Avg Rent	Rent Roll Not Available	N/A	N/A
# 2-Bdrm / Avg Rent	Rent Roll Not Available	N/A	N/A
Year Built / Renovated:	1974		
Rentable Building Area RBA:	8,072		
Number of Buildings / Floors:	One Building / Two Stories		
Parking Spaces / Surface:	Twelve / Concrete		
Landscaping:	Mature Trees / Professionally Landscaped		
Topography:	Flat & Slight Grade		
Parcel Size / SqFt:	12,500 / .028696 Acres		

# **CONSTRUCTION & MATERIALS**

Style:	Twelve-Unit / Garden Apartments
Class:	С
Foundation:	Continuous Footing
Exterior Wall:	Concrete Block / Stucco
Interior Finish:	Drywall
Roof:	Gable / Hip
HVAC:	Central HVAC
Utilities:	Public Water, Sewer & Electric

### The Davis Islands Columbia Drive Apartments & Tampa Florida Highlights

The Columbia Drive Apartments are located on Davis Islands in the heart of The Tampa Channel District. Tenants are minutes to the most popular destinations in all of Tampa including Historic Ybor City, Sparkman Wharf, Tampa Bay History Center, Straz Center, Florida Aquarium and Amalie Arena to name just a few of the City's bustling attractions. Davis Islands is a pedestrian-friendly microcosm of Tampa Bay featuring chic waterfront eateries, family attractions and recreation areas. Also nearby is the 2.4 mile bike, run and discover Tampa Riverwalk linking downtown's favorite attractions and offering waterfront dining along the stunning Hillsborough River. Living here tenants are part of the vibrant and dynamic 3.1 million resident Tampa / St Petersburg-Clearwater Metro Area boasting the Nation's Top Ranked Beaches along the Gulf Coast.

# ASSESSMENT OF VALUE PROPOSAL // DAVIS ISLANDS COLUMBIA APTS TAMPA / June 10, 2021

# **Operating Results**

INCOME		<u>Jan - Dec</u> <u>2020</u>		<u>BUYER</u> PRO-FORMA	Variance
^ POTENTIAL RENTAL INCOME / M	0	N/A		N/A	-
RENTAL INCOME / Yr		\$146,784		161,462	10.0%
Other Income Sources		3,979		4,377	10.0%
Concessions		0		0	-
^ Vacancy Loss	0.00%	0	2.22%	3,586	-
Effective Gross Income	-	\$150,763		\$162,253	7.6%
EXPENSES					
Repairs & Maintenance		\$7,454		7,715	3.5%
Turnover / Cleaning		200		207	3.5%
Grounds Maintenance		3,060		3,167	3.5%
Pest Control		600		621	3.5%
License / Permits		65		67	3.5%
Utilities / Water / Sewer / Trash		8,370		8,785	4.9%
Utilities / Electric		559		666	19.0%
Utilities / Gas / Cable / Other		0		0	-
Supplies & Other	_	0		0	
Total VARIABLE Expenses		\$20,309		\$21,228	4.5%
^ R.E. Taxes / 2020 & Pro-Forma		\$22,084		\$41,861	89.6%
Insurance / Hazard		456		4,500	886.8%
Insurance / Flood		0		0	-
Management Fee	0.00%	0	0.00%	0	
Total FIXED Expenses		\$22,540		\$46,361	105.7%
Total Expenses		\$42,849		\$67,589	57.7%
NET OPERATING INCOME "NOI"		\$107,914		\$94,664	-12.3%
Replacement Reserve		\$0		\$6,000	-
Cash Available for Debt Service		\$107,914		\$88,664	-17.8%
Total VARIABLE Expenses / EGI		13.47%		13.08%	-
Total FIXED Expenses / EGI		14.95%		28.57%	-
Total Expenses / EGI		28.42%		41.66%	-
^ Avg Rent / Mo / Studio		N/A		N/A	N/A
^ Avg Rent / Mo / 1-Bdrm		N/A		N/A	N/A
^ Avg Rent / Mo / 2-Bdrm		N/A		N/A	N/A

^ Seller's Actual & Buyer's Est Based on New Assessment w/ Sale Price

### The Davis Islands Columbia Drive Apartments Operating Results Highlights

The Columbia Drive Apartments are located on the east side of Davis Islands a block from the Seddon Channel separating Davis Islands from Harbour Island in the heart of Tampa's popular Channel District. A detailed rent roll was not available for this analysis, however, it is assumed there are twelve units (mix unknown). Based on 2020 reported Rent Revenue, and assuming a 3% Economic Vacancy factor (Covid-19 notwithstanding), 2020 Avg Rents would have been roughly \$1,051, below Market Avg Effective Rents for a mix of one- and two-bedroom units. Our Pro-Forma Analysis assumes a potential 10% increase in Avg Rents, inflation factors 2020 reported Expenses, and adjusts R.E. Taxes based on projected Sales Price. 2020 reported Insurance appears understated, and does not include any premium for flood coverage.

\$2,280,000

# **Proposed Valuation Range**

	VALUATION ANALYSIS #1	VALUATION ANALYSIS #2	VALUATION ANALYSIS #3
VALUATION RANGE	\$1,800,000	\$2,100,000	\$2,280,000
Cap Rate (A1) w/ P-Frma Rents	5.75%	4.67%	4.15%
Price / Unit	\$150,000	\$175,000	\$190,000
Cap Rate (A2) w/ Seller Rents	5.11%	4.12%	3.65%
Current Rtrn % Yr 1 (B)	4.35%	2.51%	1.98%
Total Rtrn % Yr 1 (C)	8.61%	5.20%	4.10%
Net Operating Income "NOI"	\$103,476	\$97,968	\$94,664
Buyer's vs Sellers	-4.11%	-9.22%	-12.28%
R.E. Taxes	\$33,049	\$38,557	\$41,861
Buyer's vs Sellers	49.65%	74.59%	89.55%
Down Payment	35.00%	46.00%	52.00%
Equity	\$630,000	\$966,000	\$1,185,600
New Mortgage	\$1,170,000	\$1,134,000	\$1,094,400
I-Rate	4.25%	4.25%	4.25%
Amort Period	25	25	25
Term	10	10	10
I-Only Yr #1 "Yes" or "No"	No	No	No
Annual Debt Service	\$76,060	\$73,720	\$71,145
Net Operating Income "NOI"	\$103,476	\$97,968	\$94,664
Replacement Reserves "RR"	\$6,000	\$6,000	\$6,000
Cash Avail for D.S. (NOI - R.R.)	\$97,476	\$91,968	\$88,664
D.S. Coverage Ratio	1.28	1.25	1.25
R.E. Taxes	\$33,049	\$38,557	\$41,861
Appraiser Just Market Value	N/A	N/A	N/A
R.E. Taxes / JMV	N/A	N/A	N/A

(A1) Pro-Forma NOI / Price
(A2) Seller Rents & Pro-Forma Exp NOI / Price
(B) (NOI - Debt Ser) / Equity
(C) (NOI - Debt Ser + P Amort) / Equity

# The Davis Islands Columbia Drive Apartments Valuation & Investment Return Highlights

This unique Tampa Davis Islands Offering of the Columbia Drive Apartments in the heart of Tampa's Channel District features a projected 4.2% List Price Cap Rate based on NOI derived from (a) increased EGI resulting from enhancing current rents and other income by roughly 10%; (b) recent actual, and fully-budgeted pro-forma variable expenses; (c) adjusted real estate taxes based on List Price; and (d) inclusion of a 2.22% vacancy factor (assumes 3.5 weeks / unit / vacancy with four annual turnovers). Financing assumptions, based on current market conditions, suggest an initial equity down payment of roughly 52% may produce stabilized year-one current and total returns of 1.9% and 4.1%, respectively.

Case 8:20-cv-00325-MSS-AEP Document 515-7 Filed 02/22/22 Page 5 of 6 PageID 10890 ASSESSMENT OF VALUE PROPOSAL // DAVIS ISLANDS COLUMBIA APTS TAMPA / June 10, 2021

The Davis Islands Columbia Drive Apartments / Recently Provided Photos









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# Case 8:20-cv-00325-MSS-AEP Document 515-7 Filed 02/22/22 Page 6 of 6 PageID 10891 ASSESSMENT OF VALUE PROPOSAL // DAVIS ISLANDS COLUMBIA APTS TAMPA / June 10, 2021



Hillsborough County Florida Multifamily Sales Comps YTD / June 1, 2020 thru June 10, 2021

Legend: HS: Hillsborough Avg Sale – TS: Tampa Avg Sale – HA: Hillsborough Avg Current Active – HP: Hillsborough Avg Current Pending – TA: Tampa Avg Current Active – TP: Tampa Avg Current Pending

Refer to Exhibit

## 2021 YTD SALES – HILLSBOROUGH COUNTY FLORIDA MULTIFAMILY / June 10, 2021

For Comparable MULTIFAMILY Sales Information

Patrick Whitney Senior Multifamily Investment Advisor Coldwell Banker Commercial Multifamily 575 Indian Rocks Road N, Belleair Bluffs, Florida 33770 W: 727.450.6575 / C: 727.687.7070 / EM: Patrick.Whitney@CBCMultifamily.com

Sources: Pinellas County Appraiser, Pinellas County Realtors MLS

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Case 8:20-cv-00325-MSS-AEP Document 515-8 Filed 02/22/22 Page 1 of 5 PageID 10892

# **EXHIBIT 8**

CASE / FILE NUMBER	R: N/A			AGE		E: <u>D</u>	an Dep	pies		
PROPERTY ADDRESS	S: 212Columbia Dr,	Tampa 33606		COM	IPANY N	AME: D	)iscove	ry Properti	ies Grou	p
DATE COMPLETED	1/2/2022			EMA	EMAIL ADDRESS: ddepie			9@gmail.c	com	
I. GENERAL MARK										
Current market o Employment cor	condition: nditions:	<ul><li>Depressed</li><li>Declining</li></ul>		Slow Stable		Increasing	3	nproving		Excellent
There is a Approximate nur No. of competing	ntages of owner vs. te Normal supply mber of comparable ur g listings in neighborhc Trend is REOs or Shor	oversupply oversupply od that are REO or C	Drhood:	15 nortage of co <u>14</u> rd: <u>0</u> No		ner occupa e listings ir	-	55 eighborhoo		tenant
-	et Condition Comme	, ,		110						
Absorption rates (rat seen a leveling, rate inventory of active lis increase in population II. SUBJECT MARP Range of values The subject is ar Normal marketin Has the property	tes at which active lists spiked up in Nove stings continue to dr on which is helping d <b>KETABILITY</b> in the neighborhood is n	stings are selling) f mber meaning that ive prices higher ye rive both the avera s \$	homes are s ear over year. ge sale price to \$ r improvement days.	elling quicl Hillsborou as well as 5050000	kly (selle ugh area s expand	ers marke i like the s	t). Tha state o ental m	at along w f Florida narket.	vith dec has see	reasing en a significant rhood.
	our knowledge, why dio single family	condo	🗌 со-ор		manufact	ured	⊠ otł	her		
	multi-family	☐ townhouse		_	land	ureu				
	ssociation exists: Fee \$	 ☐ Landscape	annually ☐ Pool	Current?		□ No	Other Phone Email	e No.:		
III. COMPETITIVE	CLOSED SALES									
ITEM	SUBJECT	COMPARABLES	SOLD # 1	CON	/IPARABLE	E SOLD # 2		со	MPARAE	BLE SOLD # 3
Address	212Columbia Dr,	3204 W San Juan St, Tam	pa 33629	3401 W San F	Pedro St, Tar	mpa 33629		207 S West	land Ave, 1	Гатра 33629
	Tampa 33606									
Proximity to Subject	Tampa 33606	2.6 REO/Co	rp 🗌	:	2.8 REO/0	Corp 🗌			2.1 RE(	D/Corp
Proximity to Subject Sale Price	Tampa 33606	2.6 REO/Co \$ 65000 \$ 221.24 Sq. Ft.	rp 🗌	\$385.8 Sq. I	\$ 625000	· · ·		\$ 292.28 \$	\$ 750000	D/Corp

ITEM	SUBJECT (				COMPARABLE SOLD # 1				COM	PARABLE	E SOLD # 2		COMPARABLE SOLD # 3		
Address	212Columbia Dr, Tampa 33606			3204 W San Juan St, Tampa 33629			3401 W San Pedro St, Tampa 33629					207 S Westland Ave, Tampa 33629			
Proximity to Subject					2.6	REO/C	Corp 🗌		2.	8 REO/0	Corp 🗌	1		2.1 RE	⊃/Corp 🔲
Sale Price					\$	650000	)			\$ 62500	0		9	750000	
Price/Gross Living Area				\$ 221.2	24 Sq. F	Ft.		\$385.8	3 Sq. F1	t.		\$ 2	92.28 \$	Sq. Ft.	
Sale Date & Days on Market					8/	12/202	1 6			9/15/202	21 7			9/20	)/2021
VALUE ADJUSTMENTS	DE	SCRIPT	ION	DES	CRIPTI	ON	+(-) Adjustment	DE	SCRIP	TION	+(-) Adjustment	D	ESCRI	PTION	+(-) Adjustment
Sales or Financing Concessions			None			0	None			0	No	ne		0	
Location	Davis Is	sland		South 7	Гатра		100000	South	Tampa	l	100000	Sou	uth Tan	пра	100000
Site	.06 Acres		.11			0	.11			0	.15			-35000	
View	None			None		0	None			0	None			0	
Design and Appeal	Average		Below average		75000	Average			0	Average			0		
Quality of Construction	Concrete block		Concrete block		0	Concrete block		ck	0	Wood frame		ne	100000		
Age	1965			1982		-100000	1969			0	1909			80000	
Condition	Very go	bod		Good			125000	Newly	update	ed	-75000	Ne	wly upc	ated	-75000
Above Grade	Total	Bdms	Baths	Total	Bdms	Baths	0	Total	Bdms	Baths	0	Tota	al Bdms	Baths	0
Room Count	10	4	2	11	5	2	-3000	10	4	2	0	12	4	4	-7000
Gross Living Area	1768 S	q. Ft.		2938 S	q. Ft.		-185000	1620	Sq. Ft.		25000	256	66 Sq. I	⁼t.	-80000
Basement & Finished Rooms Below Grade	None			None			0	None	None		0	None			0
Heating/Cooling	Central			Central			0	Centra	al		0	Central			0
Energy Efficient Items	None			None			0	None			0	No	ne		0
Garage/Carport	Alley pa	arking		2 parki	ng spot	s	0	Carpo	rt		-25000	Priv	vate pa	rking	-50000
Porches, Patio, Deck Fireplace(s), etc.	None Nor		None			0	None			0	Fireplace			-20000	
Fence, Pool, etc.	No poo			None			0	None			0	Lar	ge pati	D	-100000
Other	None			None			0	None			0	No	ne		0
Net Adj. (total)							\$12000				\$25000				\$-87000
Adjusted Sales Price of Comparable							\$662000				\$650000				\$663000

# **IV. MARKETING STRATEGY**

Listing Recommendation (*will always be "as-is" on HUD assets*): 🛛 As-Is 🛛 As-Repaired

Most Likely Buyer: 🗌 Owner occupant 🖾 Investor

Vacancy Status: 🛛 Vacant 🗌 Occupied

# V. REPAIRS

Itemize ALL repairs needed to bring property from its present "as is" condition to enhance marketability.

\$
\$
\$
\$
\$

\$
\$
\$
\$
\$

# TOTAL RECOMMENDED REPAIRS \$0.00

# **VI. COMPETITIVE LISTINGS**

ITEM	SL	JBJECT		cc	COMPARABLE LISTING # 1			COMPARABLE LISTING # 2						COMPARABLE LISTING # 3			
Address	212Columbia Dr, Tampa 33606		2918 W San Carlos St, Tampa 33625			225 Danube Ave, Tampa 33606					214 Columbia Dr, Tampa 33606						
Proximity to Subject					2.3	REO/C	orp 🗌			.1	REO/0	Corp 🗌			.2	REO/	Corp 🗌
List Price							\$ 750000					\$ 900000					\$ 900000
Price/Gross Living Area				\$ 405.8	84 Sq. F	⁼t.			\$ 431.03	8 Sq.Ft.				\$ 324.	68 Sq.F	t.	
Data and/or Verification Sources						MLS	i				ML	S				ML	_S
VALUE ADJUSTMENTS	DES	CRIPTIC	N	DES	SCRIPT	ION	+/- Adjustm	ent	DES	CRIPTI	ION	+/- Adjustr	nent	DE	SCRIPT	ION	+/- Adjustment
Days on Market				44			0		70			0		70			0
Location	Davis Isla	nd		South 1	Гатра		100000		Davis Isl	and		0		Davis	Island		0
Site	.06 Acres			.11			0		.11			0		.11			0
View	None			None		0		None		0		None			0		
Design and Appeal	Average			Average			0		Above average		-40000		Above average		е	-40000	
Quality of Construction	Concrete	block		Wood frame			100000		Concrete block		0		Concrete block		k	0	
Age	1965			1948	1948		40000		1973		-50000		1949			100000	
Condition	Very good	ł		Newly u	updated	b	-75000		Very good		0		Newly updated		d	-75000	
Above Grade	Total	Bdms	Baths	Total	Bdms	Baths	0		Total	Bdms	Baths	0		Total	Bdms	Baths	0
Room Count	10	4	2	11	4	2.5	-2000		12	4	4	-23000		18	6	4	-29000
Gross Living Area	1768 Sq.	Ft.		1848 S	q. Ft.		-13000		2088 Sq	. Ft.		-50000		2772 \$	Sq. Ft.		-160000
Basement & Finished Rooms Below Grade	None			None			0		None		0		None			0	
Heating/Cooling	Central			Central			0		Central			0		Centra	al		0
Energy Efficient Items	None			None			0		None			0		None			0
Garage/Carport	Alley park	ing		Private	parking	g	-50000		Private p	barking		-50000		Parkin	g space	9	0
Porches, Patio, Deck Fireplace(s), etc.	None			Deck			-75000		None			0		None			0
Fence, Pool, etc.	No pool			Fenced	l yard		-75000		No Pool			0		No Po	ol		0
Other	None			None			0		None			0		None			0
Net Adj. (total)							\$-50000					\$-213000					\$-204000
Adjusted Sales Price of Comparable							\$700000					\$687000					\$696000

## VII. LIST PRICE

Suggested As-Is List Price is the most probable price in which a property should bring in a competitive and open market under all conditions requisite to a fair sale, the buyer and seller, each acting prudently, knowledgeably and assuming the price is not affected by undue stimulus. Implicit in this definition is the consummation of a sale as of a specified date and the passing of title from seller to buyer under conditions whereby: (1) buyer and seller are typically motivated; (2) both parties are well informed or well advised, and each acting in what he considers his own best interest; (3) a reasonable time is allowed for exposure in the open market; (4) payment is made in terms of cash in U.S. dollars or in terms of financial arrangements comparable thereto; and (5) the price represents the normal consideration for the property sold unaffected by special or creative financing or sales concessions granted by anyone associated with the sale.

Suggested As-Is List Price: \$ 691000.00

Suggested As-Repaired Value: \$ \_\_\_\_\_

#### Must be completed on all non-HUD REO Assets (HUD assets do not require the 30 day value):

30-Day As-Is Value: \$ 659000.00

30-Day As-Repaired Value: \$ \_\_\_\_\_

#### COMMENTS:

(Include specific positives/negatives, unique features, special concerns, encroachments, easements, water rights, environmental concerns, flood zones, etc.)

Davis Island is minutes away to downtown Tampa, and Channelside entertainment aea.

### LISTING COMPARABLE COMMENTS:

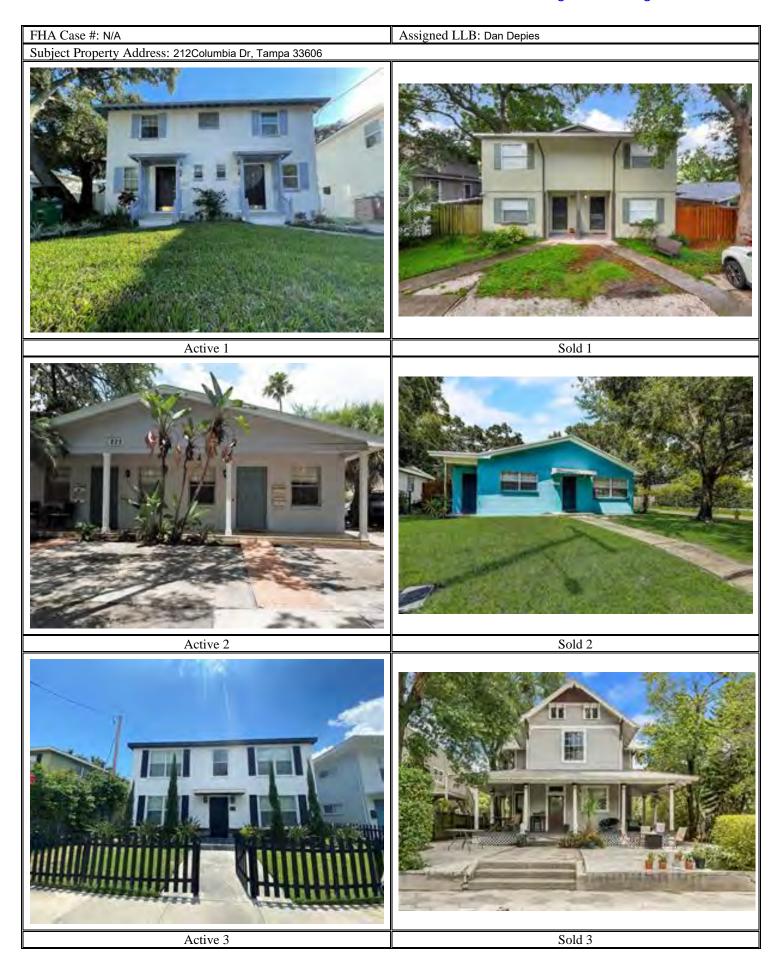
Why are the comparable listing superior or inferior to the subject?

Search needed to be expanded to 2.8 miles to find income properties for this analysis.

#### SALES COMPARABLE COMMENTS:

Why are the comparable listing superior or inferior to the subject?

Search needed to be expanded to 2.8 miles to find income properties for this analysis.



Case 8:20-cv-00325-MSS-AEP Document 515-9 Filed 02/22/22 Page 1 of 6 PageID 10897

# **EXHIBIT 9**



Sandi Not P: 727.565.9418 / E: SandiNotRealty@gmail.com

#### ASSESSMENT OF VALUE PROPOSAL // December 20th, 2021

#### 212 Columbia Dr, Tampa, FL 33606

#### **Property Characteristics**

ASKING PRICE	\$650,000		
THE PROPERTY			
Property Name: Property Address: City, State ZIP: Assessor's Parcel Number: Property Use Code:	212 Columbia Dr Apts 212 Columbia Drive Tampa, Florida 33606 A-25-29-18-509-000105-00016.0 0800/ MFR < 10 UNITS (county) 08/ MULTIFAMILY RESIDENTIAL (State)		
SITE DESCRIPTION			
Total Number of Units	12	<u>Current Avg</u> Rent	<u>Market Avg</u> Rent
<ul> <li># 2-Bdrm/ Avg Rent</li> <li>Avg Price Per Unit</li> <li>Year Built:</li> <li>Rentable Building Area RBA:</li> <li>Number of Buildings / Floors:</li> <li>Parking Spaces / Surface:</li> <li>Topography:</li> <li>Parcel Size / SqFt:</li> </ul>	2/ 1-Bath \$325,000 1965 1,768 One Building/ Two-Stories 2 / Gravel Flat 2,500 / 0.057392 Acres	\$1,700	\$1,700

#### **CONSTRUCTION & MATERIALS**

Style:	Two-Story Duplex
Class:	A
Foundation:	Slab
Exterior Wall:	Concrete Block/ Stucco
Interior Finish:	Drywall / Plaster
Roof:	Built Up
HVAC:	Central HVAC
Utilities:	Public Water, Sewer & Electric

#### 212 Columbia Dr & Tampa Florida Highlights

212 Columbia Dr offers guests housing units with fully renovated kitchen, bathrooms, flooring and more! Located in Davis Island near Downtown Tampa and views of Port of Tampa making it a desirable location for many. A Short drive to popular destinations such as Armature Works, downtown Tampa, University of South Florida, Lowry Park Zoo, Busch Gardens, Adventure Island, Ybor City, Hard Rock Hotel & Casino, Raymond James Stadium, Midtown Tampa, Tampa International Airport, the Florida Aquarium, Sparkman Wharf, multiple shopping centers, VA Hospital, and International Plaza. Roughly 30 miles from multiple world-class beaches and over 20 Golf and Country clubs nearby.

# Assessment of Sold Comparable Operating Results

Property Description	<u>Subject</u> <u>Property</u>
Address	212 Columbia Dr
Proximity to Subject	-
Number of Units	2
Asking Price / Sale Price	\$650,000 (Asking)
Price/Gross Living Area	\$367.65 per Sqft

#### INCOME

GROSS RENT REVENUE	\$42,736.00
Other Income	0
Effective Gross Income	\$42,736.00

#### EXPENSES

Repairs & Maintenance Pest Control Grounds & Lawn Care Utilities / Water /Sewer/Electric Other Operating Expenses Total VARIABLE Expenses	\$1,616.30 420.00 733.32 2,356.78 <u>24.62</u> \$5,151.02
R.E. Taxes Insurance Total FIXED Expenses	\$5,447.26 <u>1,038.60</u> \$6,485.85
Total Expenses	\$9,901.78
NET OPERATING INCOME "NOI"	\$32,834.22
Cap Rate	5%

# Sold Comparable Proforma

Property Address:	207 Westland Ave		2417 W Stroud Ave
Sold Price	\$750,000	Sold Price	\$765,000
Square Footage	1,978	Square Footage	2,448
Unit Type	2-Bed/2-bath	Unit Type	2-Bed/2-Bath
Number of Units	2	Number of Units	2
Pro-Forma Monthly Income Unit #1 Pro-Forma Monthly Income Unit #2	\$1,900 \$2,000	Pro-Forma Monthly Income Unit #1 Pro-Forma Monthly Income Unit #2	\$2,000 \$2,100
Pro-Forma Monthly Income Pro-Forma Annual Income	\$3,900 \$46,800	Pro-Forma Monthly Income Pro-Forma Annual Income	\$4,100 \$49,200

## 212 Columbia Dr and Sold Comparable Operating Results Highlights

212 Columbia operates as a long-term Multifamily rental, offering purchasers a well-maintained duplex that has been renovated, provides stable cash flow with an occupancy rate of 100%. Rental rates of subject property are deemed to be at market value. Sold comparable properties both are larger in size and each unit has two bathrooms instead on one bathroom as subject property. These variables allow comparable properties to generate more revenue. The difference in price between subject property and sold comparable is 14.3% to 16.3%, while the difference in gross annual income using my Pro-Forma analysis is 9% to 14%. Rent roll and Income statement of comparable properties was not available for this analysis, these are crucial metrics to determine NOI and Cap Rate.

# Assessment of Competitive Comparable Operating Results

	<u>Subject</u>	Competitive Comparable				
Property Description	<u>Property</u>	Property				
Address	212 Columbia Dr	1305 S Albany Ave				
Proximity to Subject	-	2.9 Miles				
Number of Units	2	2				
Asking Price / Sale Price Square Footage Price/Gross Living Area	\$650,000 (Asking) 1,768 Sqft \$367.65 per Sq. Ft.	\$799,900 1,608 Sqft \$497.45 per Sq. Ft.				

#### INCOME

GROSS RENT REVENUE	\$42,736.00
Other Income	0
Effective Gross Income	\$42,736.00

#### EXPENSES

Repairs & Maintenance Pest Control Grounds & Lawn Care Utilities / Water /Sewer/Electric Other Operating Expenses Total VARIABLE Expenses	\$1,616.30 420.00 733.32 2,356.78 <u>24.62</u> \$5,151.02
R.E. Taxes Insurance Total FIXED Expenses	\$5,447.26 <u>1,038.60</u> \$6,485.85
Total Expenses	\$9,901.78
NET OPERATING INCOME "NOI"	\$32,834.22
Cap Rate	5%

# Competitive Comparable Proforma

Property Address:	1305 S Albany Ave
Unit #1 – Bed/Bath	2-Bed/1-Bath
Unit #2 – Bed/Bath	1-Bed/1-bath
Price per Unit	\$799,900 (Asking)
Pro-Forma Monthly Income Unit #1	\$1,900
Pro-Forma Monthly Income Unit #2	\$1,300
Pro-Forma Monthly Income	\$3,200
Pro-Forma Annual Income	\$38,400

#### 212 Columbia Dr Valuation & Investment Return Highlights

This unique two-unit multi-family residency in Davis Island Tampa, Florida long-term rental of 212 Columbia Dr, features a 5% List Price Cap Rate based on NOI derived from July 2020-June 2021 reported Revenue. Offering greater returns in comparison to Competitive Comparable property and similar gross revenue to Sold Comparable. Subject property has a current occupancy rate of 100% with rental rates at market value. This offers purchasers an easy change of ownership and receive instantaneous returns on investment.

#### Final Proposed Valuation Range: 640,000-660,000

### 212 Columbia Dr/ Recently Provided Photos









#### Sandi Not Charles Rutenberg Realty 1545 S Belcher Rd, Clearwater, FL 33764 C: 727.687.7070 / EM: SandiNotRealty@gmail.com

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Case 8:20-cv-00325-MSS-AEP Document 515-10 Filed 02/22/22 Page 1 of 9 PageID 10903

# **EXHIBIT 10**

# Case 8:20-cv-00325-MSS-AEP Document 515-10 Filed 02/22/22 Page 2 of 9 PageID 10904



Broker's Price Opinion May 22, 2021



Jamie Meloni FL#SL3167461 (813) 760-8516 jamie.meloni@cbrealty.com

# In the matter of SEC vs Equialt, LLC, et al. 212 Columbia Dr 1&2, Tampa, FL 33606



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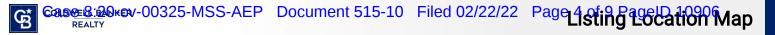


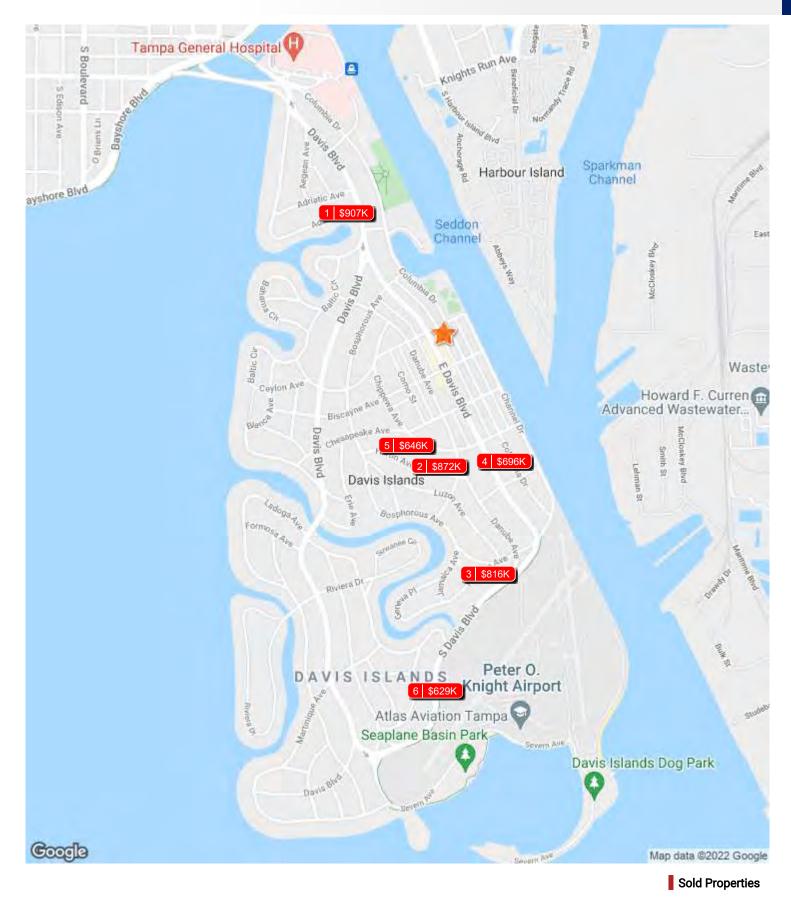
	<del>r</del> 212	Columbia [	Dr 1&2, Ta	ampa, FL 3360	16
	Bed	s Bath	SQFT	Lot Size	
	4	2	1,768	2,500 SqFt	
Listing Detail					
Property Type Multifamily		Tax Year 20	020		Elementary School Gorrie Elementary
Year Built 1965		Parcel # A-25-29-18-	509-00010	5-00016 0	Middle School Wilson Middle
County Hillsborough				rough County	High School Plant High
<b>Tax Amount</b> \$5,590					Building Style Duplex
Features					
Parking Street		Heat/AC Ce	entral		Exterior Block
Roof Roll Composition		Fuel Central			Bathroom Details Full Bath 2
Remarks					

Flood Zone AE

No public record of the bed/bath count. This is a duplex and each unit assumed to be 2 beds with 1 bath.

No prior MLS listings.





All information provided is deemed reliable but is not guaranteed and should be independently verified.



	212 Columbia Dr 1&2 Tampa, FL 33606	116 Adriatic Avenue Tampa, FL 33606	105 Huron Avenue Tampa, FL 33606	625 Jamaica Avenue Tampa, FL 33606	502 E Davis Blvd Tampa, FL 33606	122 Chesapeake Avenue Tampa, FL 33606
Status	Sold	Sold	Sold	Sold	Sold	Sold
MLS #	-	T3301483	T3303364	T3304973	T3288986	T3262298
Property Type	Multifamily	Residential	Residential	Residential	Residential	Residential
Bedrooms	4	3	3	2	3	3
Bathrooms	2.00	3.00	3.00	2.00	2.00	3.00
Sqft	1,768.0	2,423	1,673	1,280	1,856	1,816
Lot SqFt	2,500 SqFt	6,400 SqFt	10,010 SqFt	8,906 SqFt	7,365 SqFt	5,184 SqFt
Year Built	1965	1925	1950	1953	1971	1961
Days on Market	-	4	3	5	0	69
List Price	-	\$999,500	\$849,000	\$739,900	\$740,000	\$659,813
Sold Date	02/17/2017	06/01/2021	07/02/2021	06/28/2021	03/12/2021	01/28/2021
HOA Dues	-	-	-	-	-	-
Total Adjustment	-	-\$117,629	-\$37,959	\$70,516	-\$8,338	-\$4,296
Adjusted Price	-	\$907,371	\$872,041	\$815,516	\$695,512	\$645,704
Sold Price	\$3,950,000	\$1,025,000	\$910,000	\$745,000	\$703,850	\$650,000
\$/SqFt	\$2,234	\$374	\$521	\$637	\$375	\$356
Tax Amount	\$5,590	\$5,767	\$10,727	\$6,189	\$7,587	\$7,542
Tax Year	2020	2020	2020	2020	2020	2019
Garage	-	1	-	-	1	-
Heat/AC	Central	Central, Heat Pump, Electric, Zoned, Central Air, Mini-Split Unit(s)	Central, Central Air	Central, Central Air	Electric, Central Air	Central, Central Air
Fuel	Central	Electric, Central, Heat Pump, Zoned	Central	Central	Electric	Central
Exterior	Block	Stucco, Other	Wood Frame, Block	Brick, Block	Block, Wood Siding	Block
Pool	-	Screen Enclosure, In Ground, Gunite, Deck	In Ground, Gunite	-	-	-

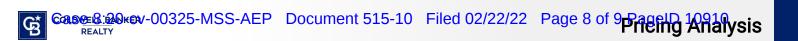
All information provided is deemed reliable but is not guaranteed and should be independently verified.



	212 Columbia Dr 1&2 Tampa, FL 33606	614 Ontario Avenue Tampa, FL 33606
Status	Sold	Sold
MLS #	-	T3229651
Property Type	Multifamily	Residential
Bedrooms	4	4
Bathrooms	2.00	3.00
Sqft	1,768.0	1,894
Lot SqFt	2,500 SqFt	9,709 SqFt
Year Built	1965	1954
Days on Market	-	123
List Price	-	\$699,500
Sold Date	02/17/2017	09/15/2020
HOA Dues	-	\$45
Total Adjustment	-	-\$61,466
Adjusted Price	-	\$628,534
Sold Price	\$3,950,000	\$690,000
\$/SqFt	\$2,234	\$332
Tax Amount	\$5,590	\$9,951
Tax Year	2020	2019
Garage	-	-
Heat/AC	Central	Central, Electric, Central Air
Fuel	Central	Central, Electric
Exterior	Block	Concrete, Stucco, Wood Frame
Pool	-	Gunite









Approximate Market Value \$625,964

★ 212 Columbia Dr 1&2, Tampa, FL 33606

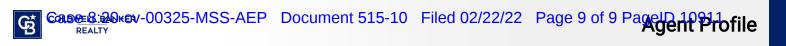
# Details

Valuation is based upon an exterior inspection, interior condition is assumed to be average condition and comparable to other homes in the neighborhood. Subject is a two family townhome design located on Davis Islands. This is a very affluent community inside Tampa and a duplex home is not common in this area. There were no duplexes for comparison on Davis Islands. The home was considered against other single family homes of similar square footage for value and all comps were from Davis Islands. Extremely limited supply of active/pending inventory at this time.

# Price Based on Average Sales

Average Price of Sold Comparable Properties	\$760,780
Price Based on Square Footage	
Average \$/SqFt of Sold Comparable Properties	\$432.50
Square Footage of Subject Property	1,768
Price based on square footage of Subject Property	\$764,661

Notwithstanding any language to the contrary contained herein, this Competitive Market Analysis is NOT an appraisal of the market value for property and is not intended to be used for any legal purpose including approval of a mortgage loan, modification of a mortgage loan, divorce/property separation, estate settlement, bankruptcy proceedings or any other purpose where real estate value is needed. If an appraisal is desired, the services of a licensed or certified appraiser must be obtained.



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	468 Mandalay Ave Clearwater Beach, FL 33767-2046 ADDRESS

#### About

**Driven, client-focused Real Estate expert with 14 years' experience** in sales within the real estate industry. A market expert in homes and condominiums covering the Clearwater and Clearwater Beach regions and foreclosures across all of Tampa Bay. Self-motivated with stellar sales ability and remarkable creativity. Adept at cultivating partnerships and building lasting relationships across all business sectors. Serves a multitude of communities, some of them including Belleair Beach, Clearwater Beach, Sand Key, and Island Estates

#### **Key Accomplishments**

- Over a decade experience in the Real Estate Industry.
- Sold 2K+ homes throughout the Florida region.
- Over \$150M REO (Foreclosure) Sales volume to date.
- Completed 5K+ Broker Price Opinions.
- National Top 10 Agent 3 Times.
- Florida Top 100 Agent 8 Times.
- Innovative and utilizes over 900 websites, extensive digital marketing and traditional listing techniques that give clients a significant advantage over other homes.
- Offers a variety of special services including "RealVitalize" for needed home improvements and "Real Sure" that increases options for buyers and sellers.
- Hosted a daily radio show called That Business Show for four years on 1250 WHNZ and interviewed over 1000 business professionals, entrepreneurs and political leaders across Tampa Bay

#### Education

B.S. Finance - University of South Florida

Case 8:20-cv-00325-MSS-AEP Document 515-11 Filed 02/22/22 Page 1 of 5 PageID 10912

# **EXHIBIT 11**

# Case 8:20-cv-00325-MSS-AEP Document 515-11 Filed 02/22/22 Page 2 of 5 PageID 10913

CASE / FILE NUMBER	8: <u>N/A</u>				AGE	AGENT NAME: Dan D			Depies				
PROPERTY ADDRES	S: 214 Columbia Dr	, Tampa FL 33	3606		CON		NAME: [	Discove	ery Propert	ies Grou	р		
DATE COMPLETED	1/3/2021	·			EMA		RESS: 0	depies	9@gmail.c	com	•		
I. GENERAL MAR		5											
There is a	nditions: ntages of owner vs. te	oversup	ning borhood ply	□ st	Slow Stable 45 nortage of c 14		Stable Increasin /ner occup ble listings i	g ant	mproving 55 eighborho		Excellent tenant		
No. of competin Primary Market General Marke	g listings in neighborho Trend is REOs or Shor et Condition Comme	od that are RI t Sales (Yes/ nts:	EO or Co No)	orporate owne	No								
Absorption rates (rat seen a leveling, rate inventory of active lis increase in population	s spiked up in Nove stings continue to dr	mber meanir ive prices hig	ng that l gher yea	nomes are s ar over year	elling quic . Hillsboro	kly (sell ugh are	ers marke a like the	et). Tha state c	at along v of Florida	vith dec	reasing		
II. SUBJECT MARI	KETABILITY												
The subject is a Normal marketir Has the property	in the neighborhood is n in over improvem ng time in the area is: / been on the market ir pur knowledge, why did	ent		to \$ improvement days. □ Yes			opriate imp			0			
Unit Type:	single family multi-family	☐ con ☐ tow	nhouse	☐ co-op ☐ modula	r 🗆	manufao land		□ ot	her				
It condo or other a The fee includes Association Con		Landsca	onthly ape	annually	Current?	_ Yes ennis	□ No	Other Phon Emai	e No.:				
	CLOSED SALES												
ITEM	SUBJECT	COMPA	RABLE S	OLD # 1	CO	/IPARABL	E SOLD # 2	2	cc	OMPARAE	BLE SOLD # 3		
Address	214 Columbia Dr, Tampa FL 33606	117 S Westland Ave, Tampa 33629 600			600 S Newpo	9 S Newport Ave, Tampa 33629			2009 W Dekle Ave, Tampa 33629				
Proximity to Subject		2.2	REO/Cor	p 🗌		1.5 REO/Corp				1.7 REO/Corp			
Sale Price		\$	785000			\$ 800000				\$ 1000000			
Sale Trice		Ψ.	103000			\$ 80000	10			\$ 100000	)		

FILCE/GIUSS LIVING AIEa					0 09.1				51 Oq. 1				+ 20 m 20 0 q			
Sale Date & Days on Market				7/30/2021			1 46	8/10/2021 9			21 9	9/30/2021 4			2021 4	
VALUE ADJUSTMENTS	DE	SCRIPT	ION	DES	CRIPTI	ON	+(-) Adjustment	DE	SCRIP	TION	+(-) Adjustment	DE	SCRI	PTION	+(-) Adjustment	
Sales or Financing Concessions				None			0	None			0	Non	e		0	
Location	Davis Is	sland		South T	ampa		100000	South	Tampa		100000	Sout	th Tam	ра	100000	
Site	.11 Acre	е		.15			-4000	.17			-8000	.17			-8000	
View	None			None			0	None			0	Non	е		0	
Design and Appeal	Above A	Average	•	Above /	Average	е	0	Above	averag	je	0	Abo	ve ave	rage	0	
Quality of Construction	Concret	te block		Wood f	rame		100000	Wood	frame		100000	Woo	d fram	e	100000	
Age	1949		1907		65000	1928			45000	1917			55000			
Condition	Very Go	ery Good High end updates -100000		-100000	Newer updates -60000		-60000	Very good			0					
Above Grade	Total	Bdms	Baths	Total	Bdms	Baths	0	Total	Bdms	Baths	0	Total	Bdms	Baths	0	
Room Count	18	6	4	14	4	4	-14000	11	4	3	25500	18	6	4	0	
Gross Living Area	2772 So	q. Ft.		2582 S	q. Ft.		30000	2564 Sq. Ft.		33000	3933 Sq. Ft.		t.	-195000		
Basement & Finished Rooms Below Grade	None			None		0	None			0	None			0		
Heating/Cooling	Central			Central		0	Central			0	Central			0		
Energy Efficient Items	None			None			0	None			0	None			0	
Garage/Carport	Alley pa	arking		Alley pa	arking		0	3 parking spots		-40000	4 parking spots		pots	-50000		
Porches, Patio, Deck Fireplace(s), etc.	None Firepla		Fireplac	Fireplace		-20000	Fireplace, patio, deck		io, deck	-50000	Deck, large yard		e yard	-50000		
Fence, Pool, etc.	None			Fenced	yard		-25000	Fence	d yard		-25000	Fend	ced ya	rd	-30000	
Other	None			None			0	None			0	Non	e		0	
Net Adj. (total)							\$132000				\$120500				\$-78000	
Adjusted Sales Price of Comparable							\$917000				\$920500				\$922000	

# **IV. MARKETING STRATEGY**

Listing Recommendation (*will always be "as-is" on HUD assets*): 🛛 As-Is 🛛 As-Repaired

Most Likely Buyer: 🗌 Owner occupant 🖾 Investor

Vacancy Status: 🛛 Vacant 🗌 Occupied

# V. REPAIRS

Itemize ALL repairs needed to bring property from its present "as is" condition to enhance marketability.

\$
\$
\$
\$
\$

\$
\$
\$
\$
\$

# TOTAL RECOMMENDED REPAIRS \$0.00

# **VI. COMPETITIVE LISTINGS**

ITEM	SI	UBJECT		CO	OMPAR	RABLE	LISTING # 1		С	OMPA	RABLE	LISTING # 2		COMPARABLE LISTING # 3			
Address		Columbia Dr, pa FL 33606		pa 33629 225 Danube Ave, Tampa 33			33606		1401 N 22 <sup>nd</sup> St, Tampa 3		33629						
Proximity to Subject				1.7 REO/Co			Corp .1 REO/Co			Corp 🗌			2.6 REO/Corp		)/Corp 🔲		
List Price						\$ 799900					\$ 900000				\$ 1150000		
Price/Gross Living Area				\$ 497.4	45 Sq. F		0,	\$ 431.03	8 Sq.Ft.			\$ 247.79 Sq.Ft.					
Data and/or Verification Sources				MLS			5		MLS		S		ML			LS	
VALUE ADJUSTMENTS	DES	CRIPTIC	N	DES	SCRIPT	ION	+/- Adjustme	nt	DESCRIPTION		+/- Adjustment		DESCRIPTION		ΓΙΟΝ	+/- Adjustment	
Days on Market				137			-100000	1	70			0		159			-100000
Location	Davis Isla	and		South <sup>-</sup>	Tampa		100000	I	Davis Island			0		South	Tampa	l	100000
Site	.11 Acre			.06			8000		.11		0		.23			-15000	
View	None			None		0	I	None		0		None			0		
Design and Appeal	Above Av	verage		Average		25000	/	Average		25000 Average		ge		0			
Quality of Construction	Concrete	block		Aluminum		-50000	(	Concrete block			0		Concrete block		ck	0	
Age	1949			1945		0		1973		-125000		1900			100000		
Condition	Very Goo	d		Very go	bod		0	Ņ	Very good		0		Very good			0	
Above Grade	Total	Bdms	Baths	Total	Bdms	Baths	0	-	Total	Bdms	Baths	0		Total	Bdms	Baths	0
Room Count	18	6	4	13	4	3	17500		16	4	4	6000		21	9	4	-9000
Gross Living Area	2772 Sq.	Ft.		1608 Sq. Ft.		190000	2	2088 Sq. Ft.		94000		4641 Sq. Ft.			-300000		
Basement & Finished Rooms Below Grade	None		None		0	I	None		0		None			0			
Heating/Cooling	Central			Centra	l		0	(	Central		0		Central			0	
Energy Efficient Items	None			None			0	I	None		0	0 None			0		
Garage/Carport	Alley park	king		Covere	d parki	ng	-75000	I	Private parking		0		Private parking		ıg	0	
Porches, Patio, Deck Fireplace(s), etc.	None			None		0	I	None		0		None			0		
Fence, Pool, etc.	None			None		0	I	None		0	None			0			
Other	None			None		0	I	None			0 None				0		
Net Adj. (total)							\$115500					\$0					\$-224000
Adjusted Sales Price of Comparable						\$915400					\$900000					\$926000	

# VII. LIST PRICE

Suggested As-Is List Price is the most probable price in which a property should bring in a competitive and open market under all conditions requisite to a fair sale, the buyer and seller, each acting prudently, knowledgeably and assuming the price is not affected by undue stimulus. Implicit in this definition is the consummation of a sale as of a specified date and the passing of title from seller to buyer under conditions whereby: (1) buyer and seller are typically motivated; (2) both parties are well informed or well advised, and each acting in what he considers his own best interest; (3) a reasonable time is allowed for exposure in the open market; (4) payment is made in terms of cash in U.S. dollars or in terms of financial arrangements comparable thereto; and (5) the price represents the normal consideration for the property sold unaffected by special or creative financing or sales concessions granted by anyone associated with the sale.

Suggested As-Is List Price: \$ 920000.00

Suggested As-Repaired Value: \$ \_\_\_\_\_

#### Must be completed on all non-HUD REO Assets (HUD assets do not require the 30 day value):

30-Day As-Is Value: \$ <u>918000.00</u>

30-Day As-Repaired Value: \$ \_\_\_\_\_

#### COMMENTS:

(Include specific positives/negatives, unique features, special concerns, encroachments, easements, water rights, environmental concerns, flood zones, etc.)

Davis Island is minutes away to downtown Tampa, and Channelside entertainment area.

### LISTING COMPARABLE COMMENTS:

Why are the comparable listing superior or inferior to the subject?

Search needed to be expanded to 2.8 miles to find income properties for this analysis.

### SALES COMPARABLE COMMENTS:

Why are the comparable listing superior or inferior to the subject?

Search needed to be expanded to 2.8 miles to find income properties for this analysis



Case 8:20-cv-00325-MSS-AEP Document 515-12 Filed 02/22/22 Page 1 of 6 PageID 10917

# **EXHIBIT 12**



Sandi Not P: 727.565.9418 / E: SandiNotRealty@gmail.com

#### ASSESSMENT OF VALUE PROPOSAL // December 20th, 2021

#### 214 Columbia Dr, Tampa, FL 33606

#### **Property Characteristics**

ASKING PRICE	\$900,000		
THE PROPERTY			
Property Name: Property Address: City, State ZIP: Assessor's Parcel Number: Property Use Code:	214 Columbia Dr Apts 214 Columbia Drive Tampa, Florida 33606 A-25-29-18-509-000105-00014.0 0800/ MFR < 10 UNITS (county) 08/ MULTIFAMILY RESIDENTIAL (State)		
SITE DESCRIPTION			
Total Number of Units	4	Market Rent	M
# 1-Bdrm/ Avg Rent # 2-Bdrm/ Avg Rent	2/ 1-Bath 2/ 1-Bath	\$1,450 \$1,650	0

Total Number of Units	4	<u>Market Rent</u>	Market Rent
# 1-Bdrm/ Avg Rent	2/ 1-Bath	\$1,450	\$1,450
# 2-Bdrm/ Avg Rent	2/ 1-Bath	\$1,650	\$1,687.50
Avg Price Per Unit	\$225,000		
Year Built:	1965		
Rentable Building Area RBA:	2,772		
Number of Buildings / Floors:	One Building/ Two-Stories		
Parking Spaces / Surface:	2 / Gravel		
Topography:	Flat		
Parcel Size / SqFt:	5,000 / 0.114784 Acres		

#### **CONSTRUCTION & MATERIALS**

Style:	Two-Story Quadruplex
Class:	A
Foundation:	Slab
Exterior Wall:	Concrete Block/ Stucco
Interior Finish:	Drywall / Plaster
Roof:	Shingle
HVAC:	Central HVAC
Utilities:	Public Water, Sewer & Electric

#### 214 Columbia Dr & Tampa Florida Highlights

214 Columbia Dr offers guests housing units with fully renovated kitchen, bathrooms, flooring and more! Located in Davis Island near Downtown Tampa and views of Port of Tampa making it a desirable location for many. A Short drive to popular destinations such as Armature Works, downtown Tampa, University of South Florida, Lowry Park Zoo, Busch Gardens, Adventure Island, Ybor City, Hard Rock Hotel & Casino, Raymond James Stadium, Midtown Tampa, Tampa International Airport, the Florida Aquarium, Sparkman Wharf, multiple shopping centers, VA Hospital, and International Plaza. Roughly 30 miles from multiple world-class beaches and over 20 Golf and Country clubs nearby.

# Assessment of Sold Comparable Operating Results

	<u>Subject</u>	Sold Comparable			
Property Description	<u>Property</u>	<b>Property</b>			
Address	214 Columbia Dr	2009 W Dekle Ave			
Proximity to Subject	-	2.8 Miles			
Number of Units	4	4			
Asking Price / Sale Price Price/Gross Living Area	\$900,000 (Asking) \$324.68 per Sqft	\$1,000,000 (Sold) \$254.26 Per SqFt			

#### INCOME

GROSS RENT REVENUE	\$78,937.90
Other Income	0
Effective Gross Income	\$78,937.90

#### EXPENSES

Repairs & Maintenance Pest Control Grounds & Lawn Care Utilities / Water /Sewer/Electric Other Operating Expenses Total VARIABLE Expenses	\$1,606.36 420.00 733.35 2,356.78 <u>33.02</u> \$5,149.51
R.E. Taxes Insurance Total FIXED Expenses	\$11,002.54 <u>1,761.16</u> \$12,763.70
Total Expenses	\$17,913.21
NET OPERATING INCOME "NOI"	\$61,024.69
Cap Rate	6.8%

# ASSESSMENT OF VALUE PROPOSAL // 214 Columbia Dr, Tampa, FL / December 20, 2021 Sold Comparable Proforma

Property Address:	2009 W Dekle Ave
Sold Price	\$1,000,000
Square Footage	3,933
Number of Units	4
Unit #1 Type	2-Bed/1-Bath
Unit #2 Type	2-Bed/1-Bath
Unit #3 Type	1-Bed/1-Bath
Unit #4 Type	1-Bed/1-Bath
Pro-Forma Monthly Income Unit #1	\$1,700
Pro-Forma Monthly Income Unit #2	\$1,700
Pro-Forma Monthly Income Unit #3	\$1,350
Pro-Forma Monthly Income Unit #4	\$1,350
Pro-Forma Monthly Income	\$6,100
Pro-Forma Annual Income	\$73,200

## 214 Columbia Dr and Sold Comparable Operating Results Highlights

214 Columbia Dr operates as a long-term multifamily rental, offering purchasers a well-maintained quadplex that has been renovated, provides stable cash flow with an occupancy rate of 100%. Rental rates of subject property are deemed to be at market value. Rent roll and Income statement of comparable properties was not available for this analysis, these are crucial metrics to determine NOI and Cap Rate. Sold comparable offers more rentable square footage but, the interior of units has the capability to be renovated, increasing the potential revenue comparable property can produce.

# Assessment of Competitive Comparable Operating Results

	<u>Subject</u>	Competitive Comparable		
Property Description	<u>Property</u>	Property		
Address	214 Columbia Dr	225 Danube Ave		
Proximity to Subject	-	-		
Number of Units	4	4		
Asking Price / Sale Price	\$900,000 (Asking)	\$900,000 (Asking)		
Price/Gross Living Area	\$324.68 per Sq. Ft.	\$431.03 per Sq. Ft.		
INCOME				
INCOME				
GROSS RENT REVENUE	\$78,937.90	\$48,981.61		
Other Income	0	<u>-</u>		
Effective Gross Income	\$78,937.90	\$48,981.61		
EXPENSES				
Repairs & Maintenance	\$1,606.36	\$4,450.00		
Pest Control	420.00	-		
Grounds & Lawn Care	733.35	1,460.00		
Utilities / Water /Sewer/Electric	2,356.78	3,101.67		
Other Operating Expenses	33.02	29.73		
Total VARIABLE Expenses	\$5,149.51	\$9,041.40		
R.E. Taxes	\$11,002.54	\$8,786.04		
Insurance	1,761.16	1,601.76		
Total FIXED Expenses	\$12,763.70	\$10,387.80		
Total Expenses	\$17,913.21	\$19,429.20		
NET OPERATING INCOME "NOI"	\$61,024.69	\$29,552.41		
Cap Rate	6.8%	3%		

## 214 Columbia Dr Valuation & Investment Return Highlights

This unique four-unit multi-family residency in Davis Island Tampa, Florida long-term rental of 212 Columbia Dr, features a 6.8% List Price Cap Rate based on NOI derived from July 2020-June 2021 reported Revenue. With Long-term value appreciation of land complimented by stable, consistent flow of income at market value. Offering greater returns in comparison to sold comparable and competitive comparable properties. This offers purchasers an easy change of ownership and receive instantaneous returns on investment.

### Final Proposed Valuation Range: 900,000 – 925,000

# Case 8:20-cv-00325-MSS-AEP Document 515-12 Filed 02/22/22 Page 6 of 6 PageID 10922

ASSESSMENT OF VALUE PROPOSAL // // 214 Columbia Dr, Tampa, FL / December 20, 2021 214 Columbia Dr / Recently Provided Photos









Sandi Not Charles Rutenberg Realty 1545 S Belcher Rd, Clearwater, FL 33764 C: 727.687.7070 / EM: SandiNotRealty@gmail.com

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Case 8:20-cv-00325-MSS-AEP Document 515-13 Filed 02/22/22 Page 1 of 9 PageID 10923

# **EXHIBIT 13**

Case 8:20-cv-00325-MSS-AEP Document 515-13 Filed 02/22/22 Page 2 of 9 PageID 10



Broker's Price Opinion May 23, 2021

Jamie Meloni FL#SL3167461 (813) 760-8516 jamie.meloni@cbrealty.com

# In the matter of SEC vs Equialt, LLC, et al. 214 Columbia Dr 1-4, Tampa, FL 33606



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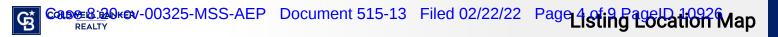


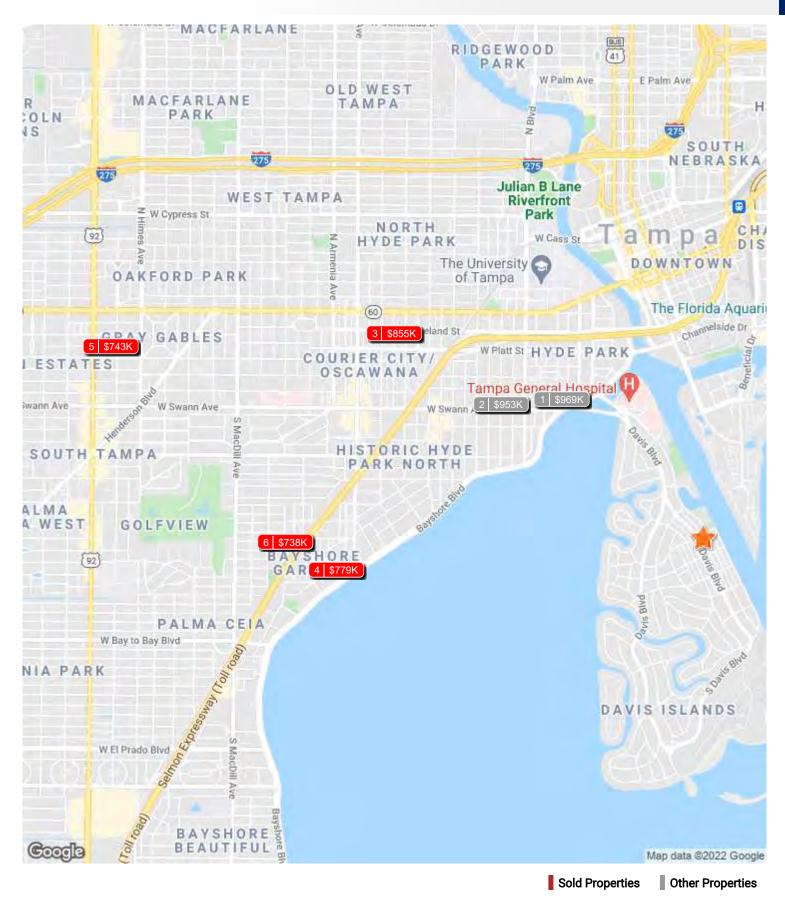
*	214 Co	olumbia D	or 1-4, Ta	mpa, FL 33606	
	Beds	Bath	SQFT	Lot Size	
	6	4	2,772	5,000 SqFt	
Listing Detail					
Property Type Multifamily	-	<b>Fax Year</b> 20	20		Elementary School Gorrie Elementary
Year Built 1949		<b>Parcel #</b> A-25-29-18-{	509-00010	5-00014.0	Middle School Wilson Middle
County Hillsborough		Subdivision			High School Plant High
Tax Amount \$10,861		School Distr	ict Hillsbo	rough County	Building Style Quadraplex
Features					
Parking Driveway / Street		Heat/AC Ce	ntral		Exterior Block
Roof Shingle	ŀ	<b>-uel</b> Centra	l		Bathroom Details Full Bath 4
Remarks					

Flood Zone AE

No prior MLS listings.

Public records shows this quadraplex as a 2 bed with 1 bath. There are no prior MLS listings to verify the bed/bath counts of the units. Zillow has record of two of the units, showing one of them as 2/1 with 900 sf and another one with 1/1 with 650 sf. A third unit does not reference bed count and says it is 650 square feet. With a total square footage of 2772 per public records, the fourth unit would be 572 square feet. Zillow isn't an accurate record though and was used due to lack of resources. Due to a lack of truly comparable homes, I used a map search that included Davis Island (the neighborhood where the subject is located) as well as South Tampa (South of Kennedy Blvd to North of Gandy Blvd). These two areas are very comparable overall despite being several miles apart at places. In addition, due to lacking ample multi-family units in this area, I compared it to other homes of similar square footage and found some with multiple units.





All information provided is deemed reliable but is not guaranteed and should be independently verified.



	214 Columbia Dr 1-4 Tampa, FL 33606	806 W De Leon Street Tampa, FL 33606	607 S Willow Avenue Tampa, FL 33606	117 S Westland Avenue Tampa, FL 33606	2503 W Kansas Avenue Tampa, FL 33629	3810 W Cleveland Street Tampa, FL 33609
Status	Sold	Canceled	Expired	Sold	Sold	Sold
MLS #	-	T3295853	T3307274	T3306177	U8100143	T3280513
Property Type	Multifamily	Multifamily	Multifamily	Multifamily	Multifamily	Multifamily
Bedrooms	6	-	-	-	-	-
Bathrooms	4.00	0.00	0.00	0.00	0.00	0.00
Sqft	2,772.0	2,906	2,688	2,582	2,448	3,248
Lot SqFt	5,000 SqFt	6,955 SqFt	6,528 SqFt	6,630 SqFt	5,000 SqFt	6,650 SqFt
Year Built	1949	1908	1923	1907	1981	1983
Days on Market	-	82	182	46	34	2
List Price	-	\$875,000	\$844,000	\$799,000	\$729,900	\$799,000
Sold Date	02/17/2017	-	-	07/30/2021	12/21/2020	02/12/2021
Total Adjustment	-	\$94,016	\$108,774	\$69,828	\$118,670	-\$31,841
Adjusted Price	-	\$969,016	\$952,774	\$854,828	\$778,670	\$743,159
Sold Price	\$3,950,000	-	-	\$785,000	\$660,000	\$775,000
\$/SqFt	\$1,425	\$333	\$354	\$331	\$318	\$229
Tax Amount	\$10,861	\$10,316	\$8,586	\$8,027	\$8,096	\$10,916
Tax Year	2020	2020	2020	2020	2019	2020
Garage	-	-	-	-	-	-
Heat/AC	Central	Central, Central Air	Natural Gas, Central, Central Air	Electric, Central, Central Air	Central, Central Air	Central, Central Air
Fuel	Central	Central	Natural Gas, Central	Electric, Central	Central	Central
Exterior	Block	Wood Frame, Wood Siding	Wood Frame	Wood Siding, Wood Frame	Block	Stucco, Block



	214 Columbia Dr 1-4 Tampa, FL 33606	2912 W Sitios Street Tampa, FL 33629
Status	Sold	Sold
MLS #	-	T3275699
Property Type	Multifamily	Multifamily
Bedrooms	6	-
Bathrooms	4.00	0.00
Sqft	2,772.0	3,168
Lot SqFt	5,000 SqFt	5,000 SqFt
Year Built	1949	1942
Days on Market	-	31
List Price	-	\$730,000
Sold Date	02/17/2017	02/12/2021
Total Adjustment	-	\$27,824
Adjusted Price	-	\$737,824
Sold Price	\$3,950,000	\$710,000
\$/SqFt	\$1,425	\$233
Tax Amount	\$10,861	\$8,257
Tax Year	2020	2019
Garage	-	2, 20X20
Heat/AC	Central	Electric, Central Air
Fuel	Central	Electric
Exterior	Block	Wood Frame, Vinyl Siding









Approximate Market Value

\$720,524

★ 214 Columbia Dr 1-4, Tampa, FL 33606

an Danad an Average Oalas

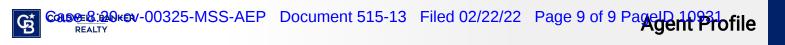
# Details

Valuation is based upon an exterior inspection, interior condition is assumed to be average condition and comparable to other homes in the neighborhood.

Based on the comps, it was determined a unit added \$50,000 in value and adjustments made to the comps based on their unit count compared to the subject. 3810 W Cleveland St was the best comp available as it was also a 4 unit building.

Price Based on Average Sales	
Average Price of Sold Comparable Properties	\$778,620
Price Based on Square Footage	
Average \$/SqFt of Sold Comparable Properties	\$277.72
Square Footage of Subject Property	2,772
Price based on square footage of Subject Property	\$769,826

Notwithstanding any language to the contrary contained herein, this Competitive Market Analysis is NOT an appraisal of the market value for property and is not intended to be used for any legal purpose including approval of a mortgage loan, modification of a mortgage loan, divorce/property separation, estate settlement, bankruptcy proceedings or any other purpose where real estate value is needed. If an appraisal is desired, the services of a licensed or certified appraiser must be obtained.



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FL#SL3167461	☑ jamie.meloni@cbrealty.com EMAIL
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	468 Mandalay Ave Clearwater Beach, FL 33767-2046 ADDRESS

#### About

**Driven, client-focused Real Estate expert with 14 years' experience** in sales within the real estate industry. A market expert in homes and condominiums covering the Clearwater and Clearwater Beach regions and foreclosures across all of Tampa Bay. Self-motivated with stellar sales ability and remarkable creativity. Adept at cultivating partnerships and building lasting relationships across all business sectors. Serves a multitude of communities, some of them including Belleair Beach, Clearwater Beach, Sand Key, and Island Estates

#### **Key Accomplishments**

- Over a decade experience in the Real Estate Industry.
- Sold 2K+ homes throughout the Florida region.
- Over \$150M REO (Foreclosure) Sales volume to date.
- Completed 5K+ Broker Price Opinions.
- National Top 10 Agent 3 Times.
- Florida Top 100 Agent 8 Times.
- Innovative and utilizes over 900 websites, extensive digital marketing and traditional listing techniques that give clients a significant advantage over other homes.
- Offers a variety of special services including "RealVitalize" for needed home improvements and "Real Sure" that increases options for buyers and sellers.
- Hosted a daily radio show called That Business Show for four years on 1250 WHNZ and interviewed over 1000 business professionals, entrepreneurs and political leaders across Tampa Bay

#### Education

B.S. Finance - University of South Florida

Case 8:20-cv-00325-MSS-AEP Document 515-14 Filed 02/22/22 Page 1 of 5 PageID 10932

# Case 8:20-cv-00325-MSS-AEP Document 515-14 Filed 02/22/22 Page 2 of 5 PageID 10933

CASE / FILE NUMBER	R: <u>N/A</u>			AG		ИЕ: <u>с</u>	)an Dep	ies				
PROPERTY ADDRES	S: 225 Danube Ave	, Tampa FL 33606		СС	COMPANY NAME: Dis			iscovery Properties Group				
DATE COMPLETED	1/3/2021	•		EM	EMAIL ADDRESS: ddepie			ies9@gmail.com				
I. GENERAL MARI		6										
Current market	condition:	Depressed		Slow	$\boxtimes$	Stable	🗌 In	proving		Excellent		
Employment co	nditions:	Declining	$\boxtimes$	Stable		Increasing	9					
Estimated perce	entages of owner vs. te	nants in neighborhd	ood:	45	<u>%</u> 0\	vner occupa	ant _	55	%	tenant		
There is a 🛛 🖾	Normal supply	oversupply	□ s	hortage of	comparal	ole listings i	n the ne	eighborhoo	bd			
Approximate nu	mber of comparable ur	nits for sale in neigh	borhood:	14								
•	g listings in neighborhc Trend is REOs or Shor		Corporate owne	ed: <u>0</u> <u>No</u>								
	et Condition Comme											
Absorption rates (ra seen a leveling, rate inventory of active li increase in populatio	s spiked up in Nove stings continue to dr	mber meaning that ive prices higher	at homes are s year over year	elling qui . Hillsbor	ckly (sel ough are	lers marke a like the	et). Tha state o	t along w f Florida	ith dec	reasing		
II. SUBJECT MARI	KETABILITY											
Range of values	in the neighborhood is	s\$ 470000	to \$	505000	0							
The subject is a	n 🗌 over improvem	ent 🗌 und	der improvement	t [	🛛 Аррг	opriate imp	roveme	nt for the i	neighbo	rhood.		
Normal marketir	ng time in the area is:	65	days.									
Has the property	y been on the market ir	n the last 12 months	s? 🗌 Yes	🛛 No	If yes, \$		list p	rice (curren	it or most	recent)		
To the best of ye	our knowledge, why did	d it not sell?										
Unit Type:	single family	🗌 condo	🗌 со-ор		manufa	ctured	🗌 oth	er				
	] multi-family	townhous	se 🗌 modula	ar 🗌	land							
If condo or other a	ssociation exists: Fee \$			Current?		🗆 No						
The fee includes		Landscape			Tennis		Other					
Association Cor	ntact: Name:						Phone	-				
							Email:	-				
	CLOSED SALES											
ITEM	SUBJECT	COMPARABLE	E SOLD # 1	cc	OMPARABI	_E SOLD # 2		со	MPARA	BLE SOLD # 3		
Address	225 Danube Ave, Tampa FL 33606	117 S Westland Ave, Ta	ampa 33629	600 S Newp	oort Ave, Tar	npa 33629		2009 W Deł	kle Ave, Ta	ampa 33629		
Proximity to Subject		2.2 REO/0	Corp 🗌		1.5 REO	/Corp			1.7 RE	O/Corp 🗌		
Sale Price		\$ 78500	0		\$ 8000	00		\$	5 100000	0		
Price/Gross Living Area		\$ 304.03 Sq. Ft.		\$312.01 S	iq. Ft.			\$ 254.26 \$	Sq. Ft.			

Sale Price					\$ 7	785000	)			\$ 800000	C		\$	100000	)
Price/Gross Living Area				\$ 304.0	)3 Sq. F	t.		\$312.01 Sq. Ft.		Ft.		\$ 25	4.26 S	Sq. Ft.	
Sale Date & Days on Market					7/3	30/202	1 46	8/10/202		21 9	9/30/2		9/30/2	2021 4	
VALUE ADJUSTMENTS	DE	SCRIPT	ION	DES	CRIPTI	ON	+(-) Adjustment	DE	SCRIP	TION	+(-) Adjustment	DE	SCRI	PTION	+(-) Adjustment
Sales or Financing Concessions				None			0	None			0	Non	e		0
Location	Davis I	sland		South 7	Гатра		100000	South	Tampa	a	100000	Sout	th Tan	пра	100000
Site	.11 Acr	re		.15			-4000	.17			-8000	.17			-8000
View	None			None			0	None			0	Non	е		0
Design and Appeal	Averag	je		Above	Average	e	-25000	Above	avera	ge	-25000	Abo	ve ave	erage	-25000
Quality of Construction	Concre	rete block Wood frame		100000	Wood frame			100000	Wood frame		ne	100000			
Age	1973			1907		85000	1928			65000	1917			75000	
Condition	Very G	iood		High er	High end updates		-100000	Newe	r update	es	-50000	Very	' good		0
Above Grade	Total	Bdms	Baths	Total	Bdms	Baths	0	Total	Bdms	Baths	0	Total	Bdms	Baths	0
Room Count	16	4	4	14	4	4	-18000	11	4	3	20500	18	6	4	-6000
Gross Living Area	2088 S	Sq. Ft.		2582 S	q. Ft.		40000	2564 Sq. Ft.			-50000	3933 Sq. Ft.		⁼t.	-195000
Basement & Finished Rooms Below Grade	None			None			0	None			0	None			0
Heating/Cooling	Centra	I		Central			0	Centra	al		0	Cen	tral		0
Energy Efficient Items	None			None			0	None			0	Non	е		0
Garage/Carport	Alley p	arking		Alley pa	arking		0	3 park	ing spo	ots	0	4 parking spots		spots	-40000
Porches, Patio, Deck Fireplace(s), etc.	None			Fireplace		-20000	Firepla	ace, pa	tio, deck	-50000	Dec	k, larg	e yard	-50000	
Fence, Pool, etc.	None			Fenced	l yard		-25000	Fence	d yard		-25000	Fend	ced ya	rd	-30000
Other	None			None			0	None			0	Non	e		0
Net Adj. (total)							\$133000				\$77500				\$-79000
Adjusted Sales Price of Comparable							\$918000				\$877500				\$921000

### **IV. MARKETING STRATEGY**

Listing Recommendation (*will always be "as-is" on HUD assets*): 🛛 As-Is 🛛 As-Repaired

Most Likely Buyer: 🗌 Owner occupant 🖾 Investor

Vacancy Status: 🛛 Vacant 🗌 Occupied

### V. REPAIRS

Itemize ALL repairs needed to bring property from its present "as is" condition to enhance marketability.

\$
\$
\$
\$
\$

\$
\$
\$
\$
\$

### TOTAL RECOMMENDED REPAIRS \$0.00

### **VI. COMPETITIVE LISTINGS**

ITEM	S	UBJECT		C	OMPAR	RABLE	LISTING # 1		COMPARABLE LISTING # 2					COMPARABLE LISTING # 3				
Address	225 Danube Ave, Tampa FL 33606			305 S Albany Ave, Tampa 33629 2			214 Colu	214 Columbia, Tampa 33606				1401 N 22 <sup>nd</sup> St, Tampa 33629						
Proximity to Subject					1.7	REO/C	Corp 🗌			.1	REO/0	Corp 🛛			2.	6 REC	)/Corp 🗌	
List Price							\$ 799900					\$ 900000					\$ 115000	0
Price/Gross Living Area				\$ 497.4	45 Sq. F	⁼t.			\$ 324.68	3 Sq.Ft.				\$ 247.	.79 Sq.F	⁼t.		
Data and/or Verification Sources						MLS	;				ML	S				М	LS	
VALUE ADJUSTMENTS	DES	CRIPTIC	ON	DES	SCRIPT	ION	+/- Adjustm	nent	DES	CRIPT	ION	+/- Adjustr	nent	DE	SCRIPT	ION	+/- Adjustn	nent
Days on Market				137			-100000		70			0		159			-100000	
Location	Davis Isla	and		South <sup>-</sup>	Tampa		100000		Davis Is	land		0		South	Tampa		100000	
Site	.11 Acre			.06			8000		.11			0		.23			-15000	
View	None			None			0		None			0		None		0		
Design and Appeal	Average			Averag	le	0		Above A	Above Average		-25000		Average		0			
Quality of Construction	Concrete	block		Alumin	um		-50000		Concrete block		0		Concrete block		0			
Age	1973			1945		0	1949				125000		1900		200000			
Condition	Very Goo	bd		Very g	boc		0		Very go	ry good		0		Very good		0		
Above Grade	Total	Bdms	Baths	Total	Bdms	Baths	0		Total	Bdms	Baths	0		Total	Bdms	Baths	0	
Room Count	16	4	4	13	4	3	29500		18	6	4	-6000		21	9	4	-39000	
Gross Living Area	2088 Sq.	Ft.		1608 S	q. Ft.		210000		2772 Sc	2772 Sq. Ft.		-94000		4641 Sq. Ft.		-370000		
Basement & Finished Rooms Below Grade	None			None			0		None	None		0		None		0		
Heating/Cooling	Central			Centra	I		0		Central			0		Centra	al		0	
Energy Efficient Items	None			None			0		None			0		None			0	
Garage/Carport	Alley par	king		Covere	ed parki	ng	-75000		Private	barking		0		Privat	e parkin	g	0	
Porches, Patio, Deck Fireplace(s), etc.	None			None		0		None			0		None			0		
Fence, Pool, etc.	None			None			0		None			0		None			0	
Other	None			None			0		None			0		None			0	
Net Adj. (total)							\$122500					\$0					\$-224000	
Adjusted Sales Price of Comparable							\$922400					\$900000					\$926000	

#### VII. LIST PRICE

Suggested As-Is List Price is the most probable price in which a property should bring in a competitive and open market under all conditions requisite to a fair sale, the buyer and seller, each acting prudently, knowledgeably and assuming the price is not affected by undue stimulus. Implicit in this definition is the consummation of a sale as of a specified date and the passing of title from seller to buyer under conditions whereby: (1) buyer and seller are typically motivated; (2) both parties are well informed or well advised, and each acting in what he considers his own best interest; (3) a reasonable time is allowed for exposure in the open market; (4) payment is made in terms of cash in U.S. dollars or in terms of financial arrangements comparable thereto; and (5) the price represents the normal consideration for the property sold unaffected by special or creative financing or sales concessions granted by anyone associated with the sale.

Suggested As-Is List Price: \$ 920000.00

Suggested As-Repaired Value: \$ \_\_\_\_\_

#### Must be completed on all non-HUD REO Assets (HUD assets do not require the 30 day value):

30-Day As-Is Value: \$ <u>918000.00</u>

30-Day As-Repaired Value: \$ \_\_\_\_\_

#### COMMENTS:

(Include specific positives/negatives, unique features, special concerns, encroachments, easements, water rights, environmental concerns, flood zones, etc.)

Davis Island is minutes away to downtown Tampa, and Channelside entertainment area.

#### LISTING COMPARABLE COMMENTS:

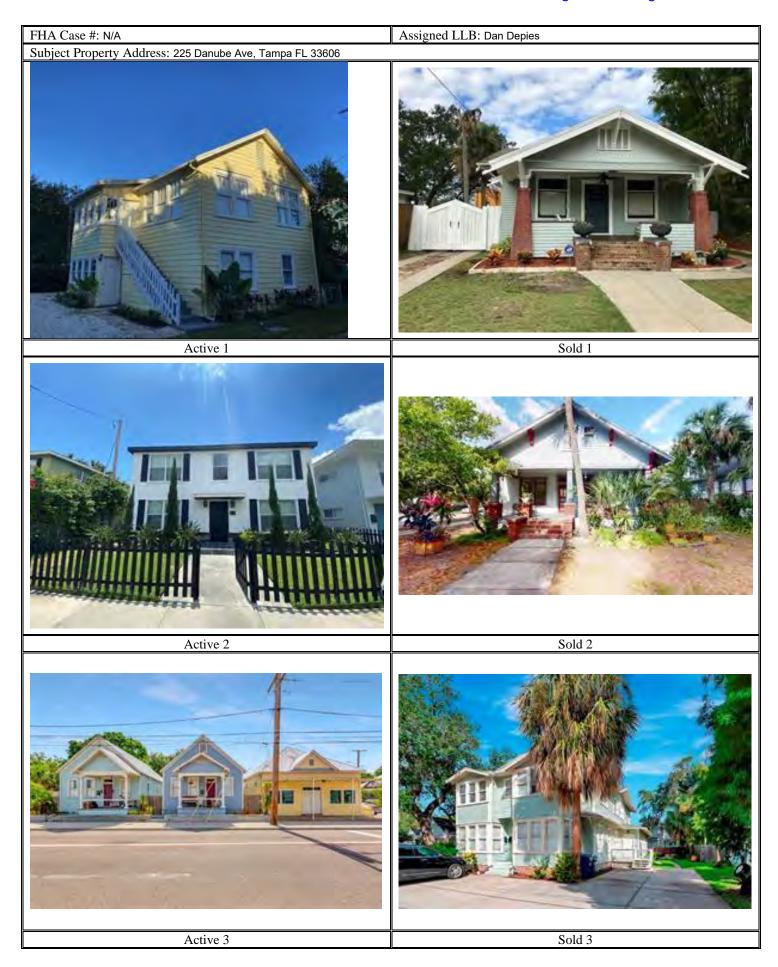
Why are the comparable listing superior or inferior to the subject?

Search needed to be expanded to 2.8 miles to find income properties for this analysis.

#### SALES COMPARABLE COMMENTS:

Why are the comparable listing superior or inferior to the subject?

Search needed to be expanded to 2.8 miles to find income properties for this analysis



Case 8:20-cv-00325-MSS-AEP Document 515-15 Filed 02/22/22 Page 1 of 6 PageID 10937



Sandi Not P: 727.565.9418 / E: SandiNotRealty@gmail.com

#### ASSESSMENT OF VALUE PROPOSAL // December 20th, 2021

#### 225 Danube Ave, Tampa, FL 33606

#### **Property Characteristics**

ASKING PRICE	\$900,000		
THE PROPERTY			
Property Name: Property Address: City, State ZIP: Assessor's Parcel Number: Property Use Code:	225 Danube Ave Apts 225 Danube Ave Tampa, Florida 33606 A-25-29-18-509-000100-00034.0 0800/ MFR < 10 UNITS (county) 08/ MULTIFAMILY RESIDENTIAL (State)		
SITE DESCRIPTION			
Total Number of Units	4	<u>Avg Rent</u>	<u>Market Avg</u> <u>Rent</u>
# 1-Bdrm/ Avg Rent	4/ 1-Bath	\$986.14	\$1,125
Avg Price Per Unit	\$225,000		
Year Built:	1973		
Rentable Building Area RBA:	2,088		
Number of Buildings / Floors:	One Building/ Two-Stories		
Parking Spaces / Surface:	10 / Gravel		
Topography:	Flat 5,000 / 0.114784 Acres		
Parcel Size/SqFt:	5,000 / 0.114764 ACI 85		

#### **CONSTRUCTION & MATERIALS**

Style:	One-Story Quadruplex
Class:	A
Foundation:	Slab
Exterior Wall:	Concrete Block/ Stucco
Interior Finish:	Drywall / Plaster
Roof:	Shingle
HVAC:	Central HVAC
Utilities:	Public Water, Sewer & Electric

#### 225 Danube Ave & Tampa Florida Highlights

225 Danube Ave offers guests apartment units with many renovations including, new roof, paint, floors and more. Located in Davis Island near Downtown Tampa and views of Port of Tampa making it a desirable location for many. A Short drive to popular destinations such as Armature Works, downtown Tampa, University of South Florida, Lowry Park Zoo, Busch Gardens, Adventure Island, Ybor City, Hard Rock Hotel & Casino, Raymond James Stadium, Midtown Tampa, Tampa International Airport, the Florida Aquarium, Sparkman Wharf, multiple shopping centers, VA Hospital, and International Plaza. Roughly 30 miles from multiple world-class beaches and over 20 Golf and Country clubs nearby.

# ASSESSMENT OF VALUE PROPOSAL // 225 Danube Ave, Tampa, FL / December 20, 2021

### Assessment of Sold Comparable Operating Results

Property Description	<u>Subject</u> <u>Property</u>	<u>Sold Comparable</u> <u>Property</u>	
Address	225 Danube Ave	2009 W Dekle Ave	
Proximity to Subject Number of Units	-	2.8 Miles 4	
Asking Price / Sale Price Price/Gross Living Area	\$900,000 (Asking) \$431.03 Per SqFt.	4 \$1,000,000 (Sold) \$254.26 Per SqFt	

#### INCOME

GROSS RENT REVENUE	\$48,981.61
Other Income Sources	
Effective Gross Income	\$48,981.61

#### EXPENSES

Repairs & Maintenance Pest Control Grounds & Lawn Care Utilities / Water /Sewer/Electric Other Operating Expenses	\$4,450.00 - 1,460.00 3,101.67 29.73
Total VARIABLE Expenses	\$9,041.40
R.E. Taxes Insurance Total FIXED Expenses	\$8,786.04 <u>1,601.76</u> \$10,387.80
Total Expenses	\$19,429.20
NET OPERATING INCOME "NOI"	\$29,552.41
Cap Rate	3.3%

### ASSESSMENT OF VALUE PROPOSAL // 225 Danube Ave, Tampa, FL / December 20, 2021 Sold Comparable Proforma

Property Address:	2009 W Dekle Ave
Sold Price	\$1,000,000
Square Footage	3,933
Number of Units	4
Unit #1 Type	2-Bed/1-Bath
Unit #2 Type	2-Bed/1-Bath
Unit #3 Type	1-Bed/1-Bath
Unit #4 Type	1-Bed/1-Bath
Pro-Forma Monthly Income Unit #1	\$1,700
Pro-Forma Monthly Income Unit #2	\$1,700
Pro-Forma Monthly Income Unit #3	\$1,350
Pro-Forma Monthly Income Unit #4	\$1,350
Pro-Forma Monthly Income	\$6,100
Pro-Forma Annual Income	\$73,200

#### 225 Danube Ave and Sold Comparable Operating Results Highlights

225 Danube operates as a long-term rental, offering purchasers a steady cash flow as a well-maintained Quadra-Plex multifamily property. Subject property currently has an occupancy rate of 100% with some units paying rents under market value, considering this, subject property yields a 3.8% List Price Cap Rate based on NOI derived from July 2020-June 2021 reported Revenue. This gives purchaser the ability to have subject property produce more income, yielding more ideal returns by increasing rental rates. Rent roll and Income statement of sold comparable was not available for this analysis, these are crucial metrics to determine NOI and Cap Rate.

#### ASSESSMENT OF VALUE PROPOSAL // 225 Danube Ave, Tampa, FL / December 20, 2021

#### Assessment of Competitive Comparable Operating Results

	<u>Subject</u>	Competitive Comparable	
Property Description	<u>Property</u>	Property	
Address	225 Danube Ave	214 Columbia Dr	
Proximity to Subject	-	-	
Number of Units	4	4	
Sale Price	\$900,000 (Asking)	\$900,000 (Asking)	
Price/Gross Living Area	\$431.03	\$324.68 per Sqft	
INCOME			
GROSS RENT REVENUE	\$48,981.61	\$78,937.90	
Other Income Sources		<u>-</u>	
Effective Gross Income	\$48,981.61	\$78,937.90	
EXPENSES			
Repairs & Maintenance	\$4,450.00	\$1,606.36	
Pest Control	-	420.00	
Grounds & Lawn Care	1,460.00	733.35	
Utilities / Water /Sewer/Electric	3,101.67	2,356.78	
Other Operating Expenses	29.73	33.02	
Total VARIABLE Expenses	\$9,041.40	\$5,149.51	
R.E. Taxes	\$8,786.04	\$11,002.54	
Insurance	1,601.76	1,761.16	
Total FIXED Expenses	\$10,387.80	\$12,763.70	
	¢10,420,20	¢17.012.21	
Total Expenses	\$19,429.20	\$17,913.21	
NET OPERATING INCOME "NOI"	\$29,552.41	\$61,024.69	
Cap Rate	3.3%	6.8%	

#### 225 Danube Ave Valuation & Investment Return Highlights

This unique four-unit multi-family residency in Davis Island Tampa, Florida long-term rental of 225 Danube Ave. With Long-term value appreciation of land complimented by stable, consistent cash flow. This offers purchasers an easy change of ownership and receive instantaneous returns on investment. Income produced by subject property is not on par to comparable properties, reasoning can be due to the unit type of subject property. All units consist of 1-Bedroom units, while Sold and Competitive comparable properties have many 2-bedroom units which generate more income per unit, affecting the overall return on investment for purchaser.

Final Proposed Valuation Range: 800,000 – 845,000

Case 8:20-cv-00325-MSS-AEP Document 515-15 Filed 02/22/22 Page 6 of 6 PageID 10942

#### ASSESSMENT OF VALUE PROPOSAL // 225 Danube Ave, Tampa, FL / December 20, 2021

#### 225 Danube Ave / Recently Provided Photos









Sandi Not Charles Rutenberg Realty 1545 S Belcher Rd, Clearwater, FL 33764 C: 727.687.7070 / EM: SandiNotRealty@gmail.com

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Case 8:20-cv-00325-MSS-AEP Document 515-16 Filed 02/22/22 Page 1 of 9 PageID 10943



Broker's Price Opinion May 18, 2021



Jamie Meloni FL#SL3167461 (813) 760-8516 jamie.meloni@cbrealty.com

# In the matter of SEC vs Equialt, LLC, et al. 225 Danube Ave 1-4, Tampa, FL 33606

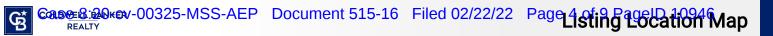


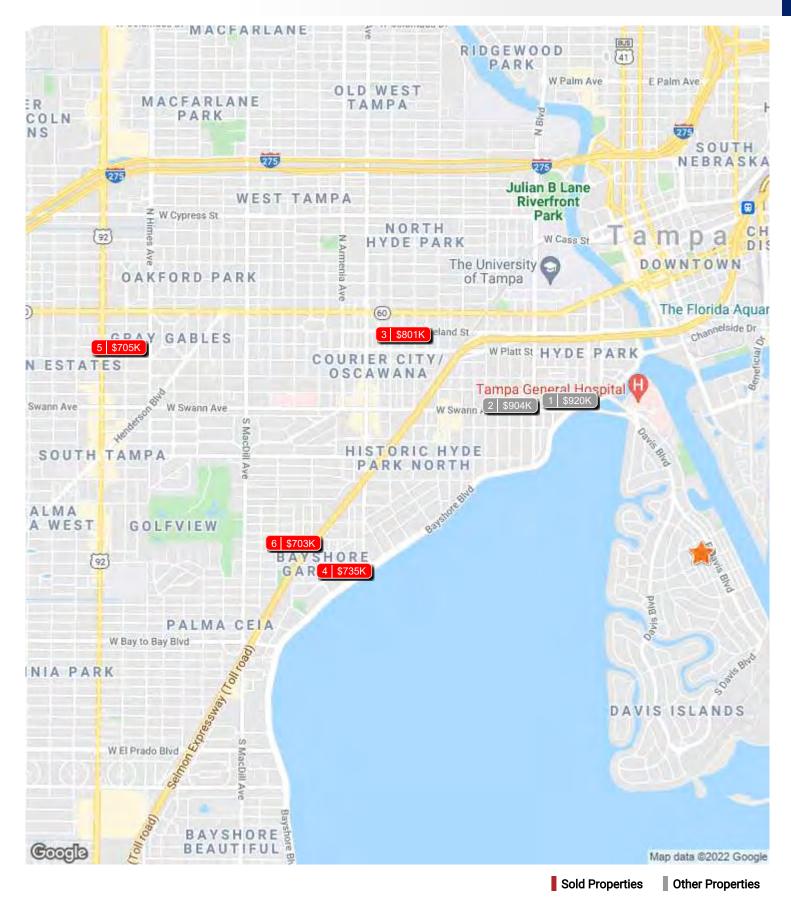
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*	225 Da	anube Av	e 1-4, Tai	mpa, FL 33606	
	Beds	Bath	SQFT	Lot Size	
	4	4	2,088	5,000 SqFt	
Listing Detail					
Property Type Multifamily	I	<b>ax Year</b> 20	)20		Elementary School Gorrie Elementary
Year Built 1973		Parcel #		0-00034 0	Middle School Wilson Middle
County Hillsborough		A-25-29-18-509-000100-00034.0 School District Hillsborough County			High School Plant High
Tax Amount \$9,017					Building Style Quadraplex
Features					
Parking Driveway	ŀ	leat/AC Ce	entral		Exterior Block / Frame
Roof Shingle		Fuel Forced Air			Bathroom Details Full Bath 4
Remarks					
Flood Zone AE					

No prior MLS listings







					ATT	
	225 Danube Ave 1-4 Tampa, FL 33606	806 W De Leon Street Tampa, FL 33606	607 S Willow Avenue Tampa, FL 33606	117 S Westland Avenue Tampa, FL 33606	2503 W Kansas Avenue Tampa, FL 33629	3810 W Cleveland Street Tampa, FL 33609
Status	Sold	Canceled	Expired	Sold	Sold	Sold
MLS #	-	T3295853	T3307274	T3306177	U8100143	T3280513
Property Type	Multifamily	Multifamily	Multifamily	Multifamily	Multifamily	Multifamily
Bedrooms	4	-	-	-	-	-
Bathrooms	4.00	0.00	0.00	0.00	0.00	0.00
Sqft	2,088.0	2,906	2,688	2,582	2,448	3,248
Lot SqFt	5,000 SqFt	6,955 SqFt	6,528 SqFt	6,630 SqFt	5,000 SqFt	6,650 SqFt
Year Built	1973	1908	1923	1907	1981	1983
Days on Market	-	82	182	46	34	2
List Price	-	\$875,000	\$844,000	\$799,000	\$729,900	\$799,000
Sold Date	02/17/2017	-	-	07/30/2021	12/21/2020	02/12/2021
Total Adjustment	-	\$44,945	\$59,900	\$15,968	\$74,900	-\$70,310
Adjusted Price	-	\$919,945	\$903,900	\$800,968	\$734,900	\$704,690
Sold Price	\$3,950,000	-	-	\$785,000	\$660,000	\$775,000
\$/SqFt	\$1,892	\$317	\$336	\$310	\$300	\$217
Tax Amount	\$9,017	\$10,316	\$8,586	\$8,027	\$8,096	\$10,916
Tax Year	2020	2020	2020	2020	2019	2020
Garage	-	-	-	-	-	-
Heat/AC	Central	Central, Central Air	Natural Gas, Central, Central Air	Electric, Central, Central Air	Central, Central Air	Central, Central Air
Fuel	Forced Air	Central	Natural Gas, Central	Electric, Central	Central	Central
Exterior	Block / Frame	Wood Frame, Wood Siding	Wood Frame	Wood Siding, Wood Frame	Block	Stucco, Block



	225 Danube Ave 1-4 Tampa, FL 33606	2912 W Sitios Street Tampa, FL 33629
Status	Sold	Sold
MLS #	-	T3275699
Property Type	Multifamily	Multifamily
Bedrooms	4	-
Bathrooms	4.00	0.00
Sqft	2,088.0	3,168
Lot SqFt	5,000 SqFt	5,000 SqFt
Year Built	1973	1942
Days on Market	-	31
List Price	-	\$730,000
Sold Date	02/17/2017	02/12/2021
Total Adjustment	-	-\$7,380
Adjusted Price	-	\$702,620
Sold Price	\$3,950,000	\$710,000
\$/SqFt	\$1,892	\$222
Tax Amount	\$9,017	\$8,257
Tax Year	2020	2019
Garage	-	2, 20X20
Heat/AC	Central	Electric, Central Air
Fuel	Forced Air	Electric
Exterior	Block / Frame	Wood Frame, Vinyl Siding

Case 8:20-cv-00325-MSS-AEP Document 515-16 Filed 02/22/22 Page 7 of 9 PageID 10949









Approximate Market Value \$614,191

★ 225 Danube Ave 1-4, Tampa, FL 33606

# Details

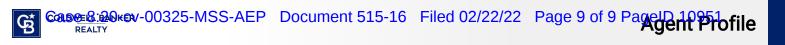
Valuation is based upon an exterior inspection, interior condition is assumed to be average condition and comparable to other homes in the neighborhood. Valuation is based upon an exterior inspection, interior condition is assumed to be average condition and comparable to other homes in the neighborhood.

Property is a quadraplex and is non-conforming in a highly desirable small community. Hyde Park was also considered for comparables as it is a similar area. Value was determined to be the average of the price based on average sales and the price based on square footage due to it's large difference in square footage versus other comps.

# Price Based on Average Sales

Average Price of Sold Comparable Properties	\$735,795
Price Based on Square Footage	
Average \$/SqFt of Sold Comparable Properties	\$262.29
Square Footage of Subject Property	2,088
Price based on square footage of Subject Property	\$547,664

Notwithstanding any language to the contrary contained herein, this Competitive Market Analysis is NOT an appraisal of the market value for property and is not intended to be used for any legal purpose including approval of a mortgage loan, modification of a mortgage loan, divorce/property separation, estate settlement, bankruptcy proceedings or any other purpose where real estate value is needed. If an appraisal is desired, the services of a licensed or certified appraiser must be obtained.



Jamie Meloni Realtor® FL#SL3167461	(813) 760-8516     (727) 443-3320       MOBILE PHONE     OFFICE PHONE
	☑ jamie.meloni@cbrealty.com EMAIL
	http://www.jamiemeloni.com WEBSITE
	468 Mandalay Ave Clearwater Beach, FL 33767-2046 ADDRESS

#### About

**Driven, client-focused Real Estate expert with 14 years' experience** in sales within the real estate industry. A market expert in homes and condominiums covering the Clearwater and Clearwater Beach regions and foreclosures across all of Tampa Bay. Self-motivated with stellar sales ability and remarkable creativity. Adept at cultivating partnerships and building lasting relationships across all business sectors. Serves a multitude of communities, some of them including Belleair Beach, Clearwater Beach, Sand Key, and Island Estates

#### **Key Accomplishments**

- Over a decade experience in the Real Estate Industry.
- Sold 2K+ homes throughout the Florida region.
- Over \$150M REO (Foreclosure) Sales volume to date.
- Completed 5K+ Broker Price Opinions.
- National Top 10 Agent 3 Times.
- Florida Top 100 Agent 8 Times.
- Innovative and utilizes over 900 websites, extensive digital marketing and traditional listing techniques that give clients a significant advantage over other homes.
- Offers a variety of special services including "RealVitalize" for needed home improvements and "Real Sure" that increases options for buyers and sellers.
- Hosted a daily radio show called That Business Show for four years on 1250 WHNZ and interviewed over 1000 business professionals, entrepreneurs and political leaders across Tampa Bay

#### Education

B.S. Finance - University of South Florida

Case 8:20-cv-00325-MSS-AEP Document 515-17 Filed 02/22/22 Page 1 of 2 PageID 10952

0000206309-01

# Tampa Bay Times Published Daily

# STATE OF FLORIDA COUNTY OF Hillsborough

}<sub>ss</sub>

Before the undersigned authority personally appeared Jean Mitotes who on oath says that he/she is Legal Advertising Representative of the Tampa Bay Times a daily newspaper printed in St. Petersburg, in Pinellas County, Florida; that the attached copy of advertisement, being a Legal Notice in the matter RE: 209 Columbia Dr.; 212 Columbia Dr. was published in said newspaper by print in the issues of: 1/23/22 or by publication on the newspaper's website, if authorized, on

Affiant further says the said **Tampa Bay Times** is a newspaper published in **Hillsborough** County, Florida and that the said newspaper has heretofore been continuously published in said **Hillsborough** County, Florida each day and has been entered as a second class mail matter at the post office in said **Hillsborough** County, Florida for a period of one year next preceding the first publication of the attached copy of advertisement, and affiant further says that he/she neither paid not promised any person, firm or corporation any discount, rebate, commission or refund for the purpose of securing this advertisement for publication in the said newspaper.

Signature Affiant

Sworn to and subscribed before me this .01/23/2022

Х

Signature of Notary Public

Personally known

or produced identification

Type of identification produced

JESSICA ATTARD Commission # GG 308680 Expires March 28, 2023 Bonded Thru Budget Notary Services

#### NOTICE OF SALE

LEGAL NOTICE: Pursuant to 28 U.S.C. § 2001, Burton W. Wiand, as the Court-appointed Receive in SECURITIES AND EXCHANGE COMMISSION V. BRIAN DAVISON et al., CASE NO. 8:20-CV-325-T 35AEP (M.D. Fla.), will conduct a private sale of the following properties located in Tampa, FL 209 Columbia Dr.: 212 Columbia Dr.; 214 Columbia Dr.; 225 Danube Dr.; 64 Davis Blvd. The buyer is Niki Patel and the sale price is \$7,300,000. The sale is subject to approval by the U.S. District Court. Pursuant to 28 U.S.C. § 2001, bona fide offers that exceed the sale price by 10% must be submitted to the Receiver within 10 days of the publication of this notice. All offers or inquiries regarding the properties or the sale should be made to the Receiver at 114 Turner St. Clearwater, FL 33756 Telephone: (727) 235-6769. Email: Burt@BurtonWWiandPA.com. 1/23/22 0000206309

Case 8:20-cv-00325-MSS-AEP Document 515-18 Filed 02/22/22 Page 1 of 4 PageID 10954

Loan #								
REO #: N/A					_ DATE	2/14/2022		
PROPERTY ADDRESS:					S REPRESENTATIV	'E: Jess	ica Magrill	
		Keller Williams T	amna Properties		ROWER'S NAME:			
FIRM NAME:     Keller Williams Tampa Properties       PHONE NO     813-416-5918				PLETED BY:				
PHON	IE NO.	613-410-5916		FAX N	Ю.			
I.	GENERAL MA	RKET CONDITI	ONS				<u> </u>	
	Current market cor						Improving 🗹	Excellent
	Employment condit		Declining		Stable	Increasing	mantha	
	Market price of this ty	pe property has:	Decreased		% in past % in past		months months	
			Remained	stable	% in past		montris	
	Estimated percenta	ages of owner vs. ter	nants in neighborho	od:	% owi	ner occupant	%	tenant
	There is a 🛛	Normal supply	oversupply	🗹 sh	ortage of comparabl	e listings in the	neighborhood	
		er of comparable un	-		2			
		stings in neighborho	od that are REO or	Corporate owne	d: <u>0</u>			
	No. of boarded or b	biocked-up nomes:			<u> </u>			
II.	SUBJECT MA	RKETABILITY						
	-	the neighborhood is		to \$	5,050,000		and fourth a second all here	de e e el
	The subject is an	over improveme	ent 🗌 unc 103	ler improvement days.	Appro	priate improvem	ent for the neighbor	'nood.
	Normal marketing t Are all types of fina	ancing available for the		— ·	No If no, expl	ain		
		een on the market in		? 🗆 Yes	✓No If yes, \$	list	price (include MLS	printout)
	To the best of your	knowledge, why did	it not sell?					
		ngle family detached		🗌 со-ор	🗌 mobile ho	ome		
		ngle family attached	townhous		· · · · · · · · · · · · · · · · · · ·		della succesto d	
	If condo or other asso The fee includes:	ciation exists: Fee \$		annually	Current?   Yes  Tennis	□ No Fee Othe	delinquent? \$	
	Association Contac			- F001			ne No.:	
III. C		LOSED SALES			I		1	
_	ITEM	SUBJECT	COMPARABLE 205 S WESTLAND A		COMPARABLE 6333 S MACDILL AVE,		COMPARABLE 5320 N MENDENHALL I	
Addre	ITEM	SUBJECT	COMPARABLE 205 S WESTLAND A TAMPA, FL 33606	VE, #1-4,	6333 S MACDILL AVE,	TAMPA, FL 33611	5320 N MENDENHALL I	OR, TAMPA, FL 33603
Addre	ITEM ess mity to Subject	SUBJECT	COMPARABLE 205 S WESTLAND A TAMPA, FL 33606	VE, #1-4, D/Corp	6333 S MACDILL AVE,	ТАМРА, FL 33611 /Corp	5320 N MENDENHALL I	DR, TAMPA, FL 33603
Addre Proxir Sale F	ITEM ess mity to Subject	SUBJECT 64 DAVIS BLVD, TAMPA, FL 33606	COMPARABLE 205 S WESTLAND A FAMPA, FL 33606 REC	VE, #1-4, D/Corp	6333 S MACDILL AVE,	ТАМРА, FL 33611 /Corp	5320 N MENDENHALL I	DR, TAMPA, FL 33603
Addre Proxir Sale F Price/0 Sale I	ITEM ess nity to Subject Price Gross Living Area Date &	SUBJECT 64 DAVIS BLVD, TAMPA, FL 33606 \$	COMPARABLE 205 S WESTLAND A TAMPA, FL 33606 REC \$ 1,28 \$ 279.51 Sq. Ft 10/12/2021	VE, #1-4, D/Corp	6333 S MACDILL AVE, 	ТАМРА, FL 33611 /Corp	5320 N MENDENHALL I REC \$ 1,500 \$ 204.55 Sq.	DR, TAMPA, FL 33603
Addre Proxir Sale F Price/C Sale I Days	ITEM ess nity to Subject Price Gross Living Area Date & on Market	SUBJECT 64 DAVIS BLVD, FAMPA, FL 33606 \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	COMPARABLE 205 S WESTLAND A FAMPA, FL 33606 REC \$ 1,28 \$ 279.51 Sq. Ft 10/12/2021 38 Days	VE, #1-4, D/Corp	6333 S MACDILL AVE, REC \$1,500 \$173.21 Sq. Ft. 10/8/2021 7	TAMPA, FL 33611 /Corp	5320 N MENDENHALL I REC \$ 1,500 \$ 204.55 Ft 6/25/2021 16 Days	DR, TAMPA, FL 3360: D/Corp
Addre Proxir Sale F Price/C Sale I Days VALU	ITEM ess nity to Subject Price Gross Living Area Date & on Market E ADJUSTMENTS	SUBJECT 64 DAVIS BLVD, TAMPA, FL 33606 \$	COMPARABLE 205 S WESTLAND A TAMPA, FL 33606 REC \$ 1,28 \$ 279.51 Sq. Ft 10/12/2021	VE, #1-4, D/Corp	6333 S MACDILL AVE, REC \$1,500 \$173.21 Sq. Ft.	ТАМРА, FL 33611 /Corp	5320 N MENDENHALL I REC \$ 1,500 \$ 204.55 F1 6/25/2021 16 Days DESCRIPTION	DR, TAMPA, FL 3360: D/Corp ,000 +(-) Adjustment
Addre Proxir Sale F Price/C Sale I Days VALU Sales	ITEM ess nity to Subject Price Gross Living Area Date & on Market	SUBJECT 64 DAVIS BLVD, FAMPA, FL 33606 \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	COMPARABLE 205 S WESTLAND A FAMPA, FL 33606 REC \$ 1,28 \$ 279.51 Sq. Ft 10/12/2021 38 Days	VE, #1-4, D/Corp	6333 S MACDILL AVE, REC \$1,500 \$173.21 Sq. Ft. 10/8/2021 7	TAMPA, FL 33611 /Corp	5320 N MENDENHALL I REC \$ 1,500 \$ 204.55 Ft 6/25/2021 16 Days	DR, TAMPA, FL 3360: D/Corp
Addre Proxir Sale F Price/C Sale I Days VALU Sales	ITEM ITEM	SUBJECT 64 DAVIS BLVD, TAMPA, FL 33606 \$ \$ Sq. Ft. DESCRIPTION Davis Island	COMPARABLE 205 S WESTLAND A TAMPA, FL 33606 REC \$ 1,28 279.51 Sq. Ft 10/12/2021 38 Days DESCRIPTION Seller Credit South Tampa	VE, #1-4, D/Corp 27,990 +(-) Adjustment None 50000	6333 S MACDILL AVE, REO \$1,500 \$173.21 Sq. Ft. 10/8/2021 7 DESCRIPTION Seller Credit South Tampa	TAMPA, FL 33611 /Corp 0,000 +(-) Adjustment None 100000	5320 N MENDENHALL I           REC           \$ 1,500           \$ 204.55           \$ 30.55           \$ 204.55           \$ 1,500           \$ 204.55	DR, TAMPA, FL 3360: D/Corp ,000 +(-) Adjustment None 150000
Addre Proxir Sale F Price/C Sale I Days VALU Sales Conce Locati Lease	ITEM ITEM	SUBJECT 64 DAVIS BLVD, TAMPA, FL 33606 \$ \$ Sq. Ft. DESCRIPTION Davis Island Fee Simple	COMPARABLE 205 S WESTLAND A TAMPA, FL 33606 REC \$ 1,28 \$ 279.51 Sq. Ft 10/12/2021 38 Days DESCRIPTION Seller Credit South Tampa Fee Simple	VE, #1-4, D/Corp :7,990 +(-) Adjustment None 50000 0	6333 S MACDILL AVE, REC \$1,500 \$173.21 Sq. Ft. 10/8/2021 7 DESCRIPTION Seller Credit South Tampa Fee Simple	TAMPA, FL 33611 /Corp 0,000 +(-) Adjustment None 100000 0	5320 N MENDENHALL I REC \$ 1,500 \$ 204.55 Ft 6/25/2021 16 Days DESCRIPTION Seller Credit Wellswood Fee Simple	DR, TAMPA, FL 3360: D/Corp ,000 +(-) Adjustment None 150000 0
Addre Proxir Sale F Price/C Sale I Days VALU Sales Conce Locati Lease Lot Si	ITEM ITEM	SUBJECT 64 DAVIS BLVD, TAMPA, FL 33606 \$ \$ Sq. Ft. DESCRIPTION Davis Island	COMPARABLE 205 S WESTLAND A TAMPA, FL 33606 REC \$ 1,28 279.51 Sq. Ft 10/12/2021 38 Days DESCRIPTION Seller Credit South Tampa	VE, #1-4, D/Corp 27,990 +(-) Adjustment None 50000	6333 S MACDILL AVE, REO \$1,500 \$173.21 Sq. Ft. 10/8/2021 7 DESCRIPTION Seller Credit South Tampa	TAMPA, FL 33611 /Corp 0,000 +(-) Adjustment None 100000	5320 N MENDENHALL I           REC           \$ 1,500           \$ 204.55           \$ 30.55           \$ 204.55           \$ 1,500           \$ 204.55	DR, TAMPA, FL 3360: D/Corp ,000 +(-) Adjustment None 150000
Addre Proxir Sale F Price/C Sale I Days VALU Sales Conce Locati Lease Lot Si View	ITEM ITEM	SUBJECT 64 DAVIS BLVD, FAMPA, FL 33606 \$ \$ Sq. Ft. DESCRIPTION Davis Island Fee Simple 0.24	COMPARABLE 205 S WESTLAND A TAMPA, FL 33606 REC \$ 1,28 \$ 279.51 Sq. Ft 10/12/2021 38 Days DESCRIPTION Seller Credit South Tampa Fee Simple 0.15 N/A Above Average	VE, #1-4, D/Corp 7,990 +(-) Adjustment None 50000 0 0	6333 S MACDILL AVE, REC \$1,500 \$173.21 Sq. Ft. 10/8/2021 7 DESCRIPTION Seller Credit South Tampa Fee Simple 0.17	TAMPA, FL 33611 /Corp 0,000 +(-) Adjustment <u>None</u> 100000 0 0	5320 N MENDENHALL I           REC           \$ 1,500           \$ 204.55           Ft           \$ 204.55           Sq.           \$ 6/25/2021           16 Days           DESCRIPTION           Seller Credit           Wellswood           Fee Simple           0.32	D/Corp ,000 +(-) Adjustment <u>None</u> 150000 0
Addre Proxir Sale F Price/C Sale I Days VALU Sales Conce Locati Lease Lot Si View Desig Quality	ITEM ITEM	SUBJECT 64 DAVIS BLVD, FAMPA, FL 33606 \$ \$ Sq. Ft. DESCRIPTION Davis Island Fee Simple 0.24 N/A Above Average Frame	COMPARABLE 205 S WESTLAND A TAMPA, FL 33606 REC \$ 1,28 \$ 279.51 Sq. Ft 10/12/2021 38 Days DESCRIPTION Seller Credit South Tampa Fee Simple 0.15 N/A Above Average Brick/Stucco	VE, #1-4, D/Corp 7,990 +(-) Adjustment None 50000 0 0 0 0 -20000	6333 S MACDILL AVE, REC \$1,500 \$173.21 Sq. Ft. 10/8/2021 7 DESCRIPTION Seller Credit South Tampa Fee Simple 0.17 N/A Average Frame	TAMPA, FL 33611 /Corp	5320 N MENDENHALL I         REC         \$1,500         \$204.55         \$1,500         \$204.55         \$200.50         \$200.50         \$200.50         \$200.50         \$200.50         \$200.50         \$200.50         \$200.50         \$200.50         \$200.50         \$200.50         \$200.50         \$200.50         \$200.50         \$200.50	DR, TAMPA, FL 3360: D/Corp ,000 +(-) Adjustment None 150000 0 0 350000 0
Addre Proxir Sale F Price/C Sale I Days VALU Sales Conce Locati Lease Lot Si View Desig Quality Year I	ITEM ITEM	SUBJECT 64 DAVIS BLVD, TAMPA, FL 33606 \$ \$ Sq. Ft. DESCRIPTION Davis Island Fee Simple 0.24 N/A Above Average Frame 1958	COMPARABLE 205 S WESTLAND A TAMPA, FL 33606 REC \$ 1,28 \$ 279.51 Sq. Ft 10/12/2021 38 Days DESCRIPTION Seller Credit South Tampa Fee Simple 0.15 N/A Above Average Brick/Stucco 1927	VE, #1-4, D/Corp 7,990 +(-) Adjustment None 50000 0 0 0 0 -20000 50000	6333 S MACDILL AVE, REC \$1,500 \$173.21 Sq. Ft. 10/8/2021 7 DESCRIPTION Seller Credit South Tampa Fee Simple 0.17 N/A Average Frame 1982	TAMPA, FL 33611 /Corp ,000 +(-) Adjustment None 100000 0 0 300000 0 -50000 -50000	5320 N MENDENHALL I         REC         \$ 1,500         \$ 204.55         \$ 1,500         \$ 204.55         \$ 1,500         \$ 204.55         \$ 2,000         \$ 204.55         \$ 1,500         \$ 2,000         \$ 3,000         \$ 3,000         \$ 4,000         \$ 4,000         \$ 5,000         \$ 5,000 <t< td=""><td>DR, TAMPA, FL 3360: D/Corp ,000 +(-) Adjustment None 150000 0 0 350000 0 -50000</td></t<>	DR, TAMPA, FL 3360: D/Corp ,000 +(-) Adjustment None 150000 0 0 350000 0 -50000
Addre Proxir Sale F Price/C Sale I Days VALU Sales Conce Locati Lease Lot Si View Desig Quality Year I Condi	ITEM ITEM	SUBJECT 64 DAVIS BLVD, FAMPA, FL 33606 \$ \$ Sq. Ft. DESCRIPTION Davis Island Fee Simple 0.24 N/A Above Average Frame	COMPARABLE 205 S WESTLAND A TAMPA, FL 33606 REC \$ 1,28 \$ 279.51 Sq. Ft 10/12/2021 38 Days DESCRIPTION Seller Credit South Tampa Fee Simple 0.15 N/A Above Average Brick/Stucco	VE, #1-4, D/Corp 7,990 +(-) Adjustment None 50000 0 0 0 0 -20000	6333 S MACDILL AVE, REC \$1,500 \$173.21 Sq. Ft. 10/8/2021 7 DESCRIPTION Seller Credit South Tampa Fee Simple 0.17 N/A Average Frame	TAMPA, FL 33611 /Corp	5320 N MENDENHALL I         REC         \$1,500         \$204.55         \$1,500         \$204.55         \$200.50         \$200.50         \$200.50         \$200.50         \$200.50         \$200.50         \$200.50         \$200.50         \$200.50         \$200.50         \$200.50         \$200.50         \$200.50         \$200.50         \$200.50	DR, TAMPA, FL 3360: D/Corp ,000 +(-) Adjustment None 150000 0 0 350000 0
Addre Proxir Sale F Price/C Sale I Days VALU Sales Conce Locati Lease Lot Si View Desig Quality Year I Condi	ITEM ITEM	SUBJECT 64 DAVIS BLVD, FAMPA, FL 33606 \$ \$ Sq. Ft. DESCRIPTION Davis Island Fee Simple 0.24 N/A Above Average Frame 1958 Above Average	COMPARABLE 205 S WESTLAND A TAMPA, FL 33606 REC \$ 1,28 \$ 279.51 Sq. Ft [0/12/2021 38 Days DESCRIPTION Seller Credit South Tampa Fee Simple 0.15 N/A Above Average Brick/Stucco 1927 Above Average	VE, #1-4, D/Corp 7,990 +(-) Adjustment None 50000 0 0 0 0 -20000 50000	6333 S MACDILL AVE, REC \$1,500 \$173.21 Sq. Ft. 10/8/2021 7 DESCRIPTION Seller Credit South Tampa Fee Simple 0.17 N/A Average Frame 1982 Average	TAMPA, FL 33611 /Corp ,000 +(-) Adjustment None 100000 0 0 300000 0 -50000 -50000	5320 N MENDENHALL I         REC         \$ 1,500         \$ 204.55         \$ 1,500         \$ 204.55         \$ 1,500         \$ 204.55         \$ 1,500         \$ 204.55         \$ 1,500         \$ 204.55         \$ 1,500         \$ 204.55         \$ 0,32         N/A         Below Average         Frame         1984         Below Average	DR, TAMPA, FL 3360: D/Corp ,000 +(-) Adjustment None 150000 0 0 350000 0 -50000
Addre Proxir Sale F Price/C Sale I Days VALU Sales Conce Locati Lease Lot Si View Desig Quality Year I Condi	ITEM ITEM	SUBJECT         64 DAVIS BLVD,         FAMPA, FL 33606         \$<	COMPARABLE 205 S WESTLAND A TAMPA, FL 33606 REC \$ 279.51 Sq. Ft 10/12/2021 38 Days DESCRIPTION Seller Credit South Tampa Fee Simple 0.15 N/A Above Average Brick/Stucco 1927 Above Average Total Bdms Baths	VE, #1-4, D/Corp 7,990 +(-) Adjustment None 50000 0 0 0 -20000 50000 0 0 -20000 0 0	6333 S MACDILL AVE, REC \$1,500 \$173.21 Sq. Ft. 10/8/2021 7 DESCRIPTION Seller Credit South Tampa Fee Simple 0.17 N/A Average Frame 1982 Average Total Bdms Baths	TAMPA, FL 33611 /Corp ,000 +(-) Adjustment None 100000 0 0 0 300000 0 -50000 150000	5320 N MENDENHALL I         REC         \$1,500         \$204.55         \$1,500         \$204.55         \$1,500         \$204.55         \$204.55         \$1,500         \$204.55         \$204.55         \$204.55         \$204.55         \$204.55         \$204.55         \$204.55         \$204.55         \$204.55         \$204.55         \$204.55         \$204.55         \$204.55         \$204.55         \$204.55         \$204.55         \$204.55         \$204.55         \$204.55         \$200.32         \$200.32         \$200.32         \$200.32         \$200.32         \$200.32         \$200.32         \$200.32         \$200.40         \$200.40         \$200.40         \$200.40         \$200.40         \$200.40         \$200.40         \$200.40         \$200.40         \$200.40         \$200.40	D/Corp         ,000         +(-) Adjustment         None         150000         0         0         350000         0         -50000         200000
Addree Proxir Sale F Price/C Sale I Days VALU Sales Conce Locati Lease Lot Si View Desig Quality Year I Condi Above Room Gross Baser	ITEM ITEM	SUBJECT         64 DAVIS BLVD,         FAMPA, FL 33606         \$       \$         \$       \$         \$       \$         \$       \$         \$       \$         \$       \$         DESCRIPTION         Davis Island         Fee Simple         0.24         N/A         Above Average         Frame         1958         Above Average         Total       Bdms         35       11         \$         4,704       \$q. Ft.	COMPARABLE           205 S WESTLAND A FAMPA, FL 33606           REC           \$ 1,28           \$ 279.51         Sq. Ft.           [0/12/2021] 38 Days           DESCRIPTION           DESCRIPTION           Seller Credit           South Tampa           Fee Simple           0.15           N/A           Above Average           Brick/Stucco           1927           Above Average           Total         Bdms           29         8           4.608         Sq. Ft.	VE, #1-4, D/Corp 7,990 +(-) Adjustment None 50000 0 0 0 0 -20000 50000 0 250000 0 250000	6333 S MACDILL AVE,         REC         \$1,500         \$173.21       Sq. Ft.         10/8/2021         7         DESCRIPTION         Seller Credit         South Tampa         Fee Simple         0.17         N/A         Average         Frame         1982         Average         Total       Bdms         50       20       10	TAMPA, FL 33611 /Corp ,000 +(-) Adjustment None 100000 0 0 0 0 0 0 0	5320 N MENDENHALL I         REC         \$ 1,500         \$ 204.55         \$ 1,500         \$ 204.55         \$ 1,500         \$ 204.55         \$ 1,500         \$ 204.55         \$ 4,500         \$ 204.55         \$ 50         \$ 20         \$ 1,500         \$ 1,500         \$ 20,52         \$ 20         \$ 20         \$ 20         \$ 20         \$ 20         \$ 20         \$ 20         \$ 20	Dr, TAMPA, FL 3360:         D/Corp         ,000
Addre Proxir Sale F Price/C Sale I Days VALU Sales Conce Locati Lease Lot Si View Desig Quality Year I Condi Above Room Gross Baser Room	ITEM ITEM	SUBJECT         64 DAVIS BLVD,         FAMPA, FL 33606         \$<	COMPARABLE         205 S WESTLAND A         FAMPA, FL 33606         REC         \$ 279.51       Sq. Ft         \$ 279.51       Sq. Ft         \$ 1,28         \$ 279.51       Sq. Ft         \$ 0.12/2021       38 Days         DESCRIPTION         Seller Credit         South Tampa         Fee Simple         0.15         N/A       Above Average         Brick/Stucco       1927         Above Average       Baths         29       8       5	VE, #1-4, D/Corp 7,990 +(-) Adjustment None 50000 0 0 0 -20000 50000 0 250000 0 0 0 0 0 0 0 0 0 0 0 0	6333 S MACDILL AVE,         REC         \$1,500         \$173.21       Sq. Ft.         10/8/2021       7         DESCRIPTION         Seller Credit         South Tampa         Fee Simple         0.17         N/A         Average         Frame         1982         Average         Total       Bdms         50       20       10         8,660       Sq. Ft.	TAMPA, FL 33611 /Corp ,000 +(-) Adjustment None 100000 0 0 0 300000 0 -50000 150000 -115000 -75000	5320 N MENDENHALL I         REC         \$ 1,500         \$ 204.55         \$ 1,500         \$ 204.55         \$ 1,500         \$ 204.55         \$ 1,500         \$ 204.55         \$ 1,500         \$ 204.55         \$ 1,500         \$ 201	D/Corp         ,000         ,000         +(-) Adjustment         None         150000         0         350000         0         -50000         200000         -115000         -75000
Addree Proxir Sale F Price/C Sale I Days VALU Sales Conce Locati Lease Lot Si View Desig Quality Year I Condi Above Room Gross Baser Room	ITEM ITEM	SUBJECT         64 DAVIS BLVD,         FAMPA, FL 33606         \$         <	COMPARABLE         205 S WESTLAND A         TAMPA, FL 33606         REC         \$ 1,28         \$ 279.51       Sq. Ft.         [0/12/2021]         38 Days         DESCRIPTION         Seller Credit         South Tampa         Fee Simple         0.15         N/A         Above Average         Brick/Stucco         1927         Above Average         Total       Bdms         29       8       5         4.608       Sq. Ft.         None	VE, #1-4, D/Corp 7,990 +(-) Adjustment None 50000 0 0 0 0 -20000 50000 0 250000 0 250000 0 0 0 0 0 0 0 0 0 0 0 0	6333 S MACDILL AVE,         REC         \$1,500         \$173.21       Sq. Ft.         10/8/2021         7         DESCRIPTION         Seller Credit         South Tampa         Fee Simple         0.17         N/A         Average         Frame         1982         Average         Total       Bdms       Baths         50       20       10         8,660       Sq. Ft.         None       Set Sate	TAMPA, FL 33611 /Corp ,000 +(-) Adjustment None 100000 0 0 0 0 0 -50000 150000 -115000 0 -75000 0 0 0 -75000 0 0 0 0 0 -75000 0 0 0 0 0 0 0 0 0	5320 N MENDENHALL I         REC         \$ 1,500         \$ 204.55         \$ 1,500         \$ 204.55         \$ 1,500         \$ 204.55         \$ 1,500         \$ 204.55         \$ 1,500         \$ 204.55         \$ 1,500         \$ 204.55         \$ 202         \$ 202         \$ 203         \$ 204.55         \$ 204.55         \$ 204.55         \$ 204.55         \$ 201         \$ 201         \$ 201         \$ 201         \$ 202         \$ 203         \$ 204         \$ 204         \$ 205         \$ 206         \$ 207         \$ 208         \$ 209         \$ 200         \$ 200         \$ 200         \$ 200         \$ 200         \$ 200         \$ 200         \$ 200         \$ 200         \$ 200         \$ 200         \$ 200         \$ 200         \$ 200         \$ 200	DR, TAMPA, FL 3360:         D/Corp         ,000         +(-) Adjustment         None         150000         0         350000         0         350000         0         -50000         200000         -75000         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0
Addre Proxir Sale F Price/C Sale I Days VALU Sales Conce Locati Lease Lot Si View Desig Quality Year I Condi Above Room Gross Baser Room Funct Heatir Energ	ITEM I	SUBJECT         64 DAVIS BLVD, FAMPA, FL 33606         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         DESCRIPTION         Davis Island         Fee Simple         0.24         N/A         Above Average         Frame         1958         Above Average         Total       Bdms         35       11         \$         4,704       Sq. Ft.         None	COMPARABLE         205 S WESTLAND A         TAMPA, FL 33606         REC         \$ 279.51       Sq. Ft         10/12/2021         38 Days         DESCRIPTION         Seller Credit         South Tampa         Fee Simple         0.15         N/A       Above Average         Brick/Stucco       1927         Above Average       Total         Total       Bdms       Baths         29       8       5         4.608       Sq. Ft.       None	VE, #1-4, D/Corp 7,990 +(-) Adjustment None 50000 0 0 0 0 0 0 0 250000 0 0 0 0 0 0 0 0 0 0 0 0	6333 S MACDILL AVE,         REC         \$1,500         \$173.21       Sq. Ft.         10/8/2021         7         DESCRIPTION         Seller Credit         South Tampa         Fee Simple         0.17         N/A         Average         Frame         1982         Average         Total       Bdms         8,660       Sq. Ft.         None         Central         None	TAMPA, FL 33611 /Corp ,000 +(-) Adjustment None 100000 0 0 0 0 0 -50000 150000 -115000 0 -75000 0 0 0 0 0 0 0 0 0	5320 N MENDENHALL I         REC         \$ 1,500         \$ 204.55         \$ 1,500         \$ 204.55         \$ 1,500         \$ 204.55         \$ 1,500         \$ 204.55         \$ 1,500         \$ 204.55         \$ 1,500         \$ 2025/2021         16 Days         DESCRIPTION         Seller Credit         Wellswood         Fee Simple         0.32         N/A         Below Average         Frame         1984         Below Average         Total       Bdms         \$ 8800       \$ 9. Ft.         None         Central         None	D/Corp         ,000         ,000         +(-) Adjustment         None         150000         0         0         350000         0         -50000         200000         -115000         -75000         0         0         0         0         0         0         0         0         0         0         0
Addre Proxir Sale F Price/C Sale I Days VALU Sales Conce Locati Lease Lot Si View Desig Quality Year I Condi Above Room Gross Baser Room Funct Heatin Energ Garag	ITEM I	SUBJECT         64 DAVIS BLVD, FAMPA, FL 33606         \$ <td< td=""><td>COMPARABLE         205 S WESTLAND A         TAMPA, FL 33606         REC         \$ 279.51       Sq. Ft         10/12/2021       38 Days         DESCRIPTION         Seller Credit         South Tampa         Fee Simple         0.15         N/A       Above Average         Brick/Stucco       1927         Above Average       Total Bdms Baths         29       8       5         4.608       Sq. Ft.         None       Image: Central         None       Image: Central</td><td>VE, #1-4, D/Corp 7,990 +(-) Adjustment None 50000 0 0 0 0 0 0 250000 0 0 250000 0 0 0 0 0 0 0 0 0 0 0 0</td><td>6333 S MACDILL AVE,         REC         \$1,500         \$1,500         \$1,500         \$173.21       Sq. Ft.         10/8/2021         7         DESCRIPTION         Seller Credit         South Tampa         Fee Simple         0.17         N/A         Average         Frame         1982         Average         Total       Bdms         8,660       Sq. Ft.         None         Central       None</td><td>TAMPA, FL 33611 /Corp ,000 +(-) Adjustment None 100000 0 0 0 0 0 -50000 150000 -115000 0 -75000 0 0 0 0 0 0 0 0 0</td><td>5320 N MENDENHALL I         REC         \$ 1,500         \$ 204.55         \$ 1,500         \$ 204.55         \$ 1,500         \$ 204.55         \$ 1,500         \$ 204.55         \$ 1,500         \$ 204.55         \$ 1,500         \$ 202         DESCRIPTION         Seller Credit         Wellswood         Fee Simple         0.32         N/A         Below Average         Frame         1984         Below Average         Total       Bdms         \$ 20       10         \$ 8,800       \$ 9. Ft.         None          Central       None         Gated Parking Lot</td><td>D/Corp         ,000        </td></td<>	COMPARABLE         205 S WESTLAND A         TAMPA, FL 33606         REC         \$ 279.51       Sq. Ft         10/12/2021       38 Days         DESCRIPTION         Seller Credit         South Tampa         Fee Simple         0.15         N/A       Above Average         Brick/Stucco       1927         Above Average       Total Bdms Baths         29       8       5         4.608       Sq. Ft.         None       Image: Central         None       Image: Central	VE, #1-4, D/Corp 7,990 +(-) Adjustment None 50000 0 0 0 0 0 0 250000 0 0 250000 0 0 0 0 0 0 0 0 0 0 0 0	6333 S MACDILL AVE,         REC         \$1,500         \$1,500         \$1,500         \$173.21       Sq. Ft.         10/8/2021         7         DESCRIPTION         Seller Credit         South Tampa         Fee Simple         0.17         N/A         Average         Frame         1982         Average         Total       Bdms         8,660       Sq. Ft.         None         Central       None	TAMPA, FL 33611 /Corp ,000 +(-) Adjustment None 100000 0 0 0 0 0 -50000 150000 -115000 0 -75000 0 0 0 0 0 0 0 0 0	5320 N MENDENHALL I         REC         \$ 1,500         \$ 204.55         \$ 1,500         \$ 204.55         \$ 1,500         \$ 204.55         \$ 1,500         \$ 204.55         \$ 1,500         \$ 204.55         \$ 1,500         \$ 202         DESCRIPTION         Seller Credit         Wellswood         Fee Simple         0.32         N/A         Below Average         Frame         1984         Below Average         Total       Bdms         \$ 20       10         \$ 8,800       \$ 9. Ft.         None          Central       None         Gated Parking Lot	D/Corp         ,000
Addre Proxir Sale F Price/C Sale I Days VALU Sales Conce Locati Lease Lot Si View Desig Quality Year I Condi Above Room Gross Baser Room Funct Heatir Energ Garag	ITEM I	SUBJECT         64 DAVIS BLVD, FAMPA, FL 33606         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         DESCRIPTION         Davis Island         Fee Simple         0.24         N/A         Above Average         Frame         1958         Above Average         Total       Bdms         35       11         \$         4,704       Sq. Ft.         None	COMPARABLE         205 S WESTLAND A         TAMPA, FL 33606         REC         \$ 279.51       Sq. Ft         10/12/2021         38 Days         DESCRIPTION         Seller Credit         South Tampa         Fee Simple         0.15         N/A       Above Average         Brick/Stucco       1927         Above Average       Total         Total       Bdms       Baths         29       8       5         4.608       Sq. Ft.       None	VE, #1-4, D/Corp 7,990 +(-) Adjustment None 50000 0 0 0 0 0 0 0 250000 0 0 0 0 0 0 0 0 0 0 0 0	6333 S MACDILL AVE,         REC         \$1,500         \$173.21       Sq. Ft.         10/8/2021         7         DESCRIPTION         Seller Credit         South Tampa         Fee Simple         0.17         N/A         Average         Frame         1982         Average         Total       Bdms         8,660       Sq. Ft.         None         Central         None	TAMPA, FL 33611 /Corp ,000 +(-) Adjustment None 100000 0 0 0 0 0 -50000 150000 -115000 0 -75000 0 0 0 0 0 0 0 0 0	5320 N MENDENHALL I         REC         \$ 1,500         \$ 204.55         \$ 1,500         \$ 204.55         \$ 1,500         \$ 204.55         \$ 1,500         \$ 204.55         \$ 1,500         \$ 204.55         \$ 1,500         \$ 2025/2021         16 Days         DESCRIPTION         Seller Credit         Wellswood         Fee Simple         0.32         N/A         Below Average         Frame         1984         Below Average         Total       Bdms         \$ 8800       \$ 9. Ft.         None         Central         None	D/Corp         ,000         ,000         +(-) Adjustment         None         150000         0         0         350000         0         -50000         200000         -115000         -75000         0         0         0         0         0         0         0         0         0         0         0
Addree Proxir Sale F Price/C Sale I Days VALU Sales Conce Locati Lease Lot Si View Desig Quality Year I Condi Above Room Gross Baser Room Funct Heatin Energ Garag	ITEM ITEM ITEM ITEM ITEM ITEM ITEM ITEM	SUBJECT         64 DAVIS BLVD, FAMPA, FL 33606         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         DESCRIPTION         Davis Island         Fee Simple         0.24         N/A         Above Average         Frame         1958         Above Average         Total       Bdms         35       11         \$       Sq. Ft.         None	COMPARABLE         205 S WESTLAND A         TAMPA, FL 33606         REC         \$ 279.51       Sq. Ft         10/12/2021       38 Days         DESCRIPTION         Seller Credit         South Tampa         Fee Simple         0.15         N/A       Above Average         Brick/Stucco       1927         Above Average       Total Bdms Baths         29       8       5         4.608       Sq. Ft.         None       Image: Central         None       Image: Central	VE, #1-4,         D/Corp         57,990         +(-) Adjustment         None         50000         0         0         0         0         250000         0         250000         0	6333 S MACDILL AVE,         REC         \$1,500         \$173.21       Sq. Ft.         10/8/2021       7         DESCRIPTION         Seller Credit         South Tampa         Fee Simple         0.17         N/A         Average         Frame         1982         Average         Total       Bdms         8,660       Sq. Ft.         None         None         None         None	TAMPA, FL 33611         /Corp         >,000	5320 N MENDENHALL I         REC         \$ 1,500         \$ 204.55       Sq.         §/25/2021         16 Days         DESCRIPTION         Seller Credit         Wellswood         Fee Simple         0.32         N/A         Below Average         Frame         1984         Below Average         Total       Bdms         50       20         20       10         8,800       Sq. Ft.         None       Gated Parking Lot         None       None	D/Corp         ,000         ,000         +(-) Adjustment         None         150000         0         350000         0         350000         0         -50000         200000         -115000         0         0         -75000         0
Addre Proxir Sale F Price/C Sale I Days VALU Sales Conce Locati Lease Lot Si View Desig Quality Year I Condi Above Room Gross Baser Room Gross Baser Room Gross Baser Room Gross Baser Room Gross Baser Room Gross Baser Conce Conco	ITEM I	SUBJECT         64 DAVIS BLVD, TAMPA, FL 33606         \$ <td< td=""><td>COMPARABLE         205 S WESTLAND A         TAMPA, FL 33606         REC         \$ 279.51       Sq. Ft         10/12/2021         38 Days         DESCRIPTION         Seller Credit         South Tampa         Fee Simple         0.15         N/A         Above Average         Brick/Stucco         1927         Above Average         Total       Bdms         29       8       5         4.608       Sq. Ft.         None       None         None       None         None       None</td><td>VE, #1-4,         D/Corp         57,990         +(-) Adjustment         None         50000         0         0         -20000         0         0         250000         0      &lt;</td><td>6333 S MACDILL AVE,         REC         \$1,500         \$173.21       Sq. Ft.         [10/8/2021       7         DESCRIPTION         Seller Credit         South Tampa         Fee Simple         0.17         N/A       Average         Frame       1982         Average       10         8,660       Sq. Ft.         None       None         None       None         None       None</td><td>TAMPA, FL 33611         /Corp         &gt;,000         &gt;         &gt;,000         +(-) Adjustment         None         100000         0         0         0         300000         0         -50000         150000         -115000         -75000         0</td><td>5320 N MENDENHALL I         REC         \$ 1,500         \$ 204.55       Sq.         \$ 2025/2021       10         \$ 2010       Central         N/A       Below Average         Frame       1984         Below Average       Total         \$ 200       10         \$ 8,800       Sq.         \$ 8,800       Sq.         \$ 0       20         \$ 10       10         \$ 8,800       Sq.         \$ 0       20         \$ 0       20         \$ 10       10         \$ 8,800       Sq.         \$ 0       20         \$ 0       20         \$ 0       20         \$ 0       20         \$ 0       20         \$ 0       20         \$ 0       20         \$ 0       20         \$ 0       20         \$ 0       20     <td>D/Corp         ,000         ,000         +(-) Adjustment         None         150000         0         0         350000         0         350000         0         -50000         200000         -115000         0         0         0         -75000         0</td></td></td<>	COMPARABLE         205 S WESTLAND A         TAMPA, FL 33606         REC         \$ 279.51       Sq. Ft         10/12/2021         38 Days         DESCRIPTION         Seller Credit         South Tampa         Fee Simple         0.15         N/A         Above Average         Brick/Stucco         1927         Above Average         Total       Bdms         29       8       5         4.608       Sq. Ft.         None       None         None       None         None       None	VE, #1-4,         D/Corp         57,990         +(-) Adjustment         None         50000         0         0         -20000         0         0         250000         0      <	6333 S MACDILL AVE,         REC         \$1,500         \$173.21       Sq. Ft.         [10/8/2021       7         DESCRIPTION         Seller Credit         South Tampa         Fee Simple         0.17         N/A       Average         Frame       1982         Average       10         8,660       Sq. Ft.         None       None         None       None         None       None	TAMPA, FL 33611         /Corp         >,000         >         >,000         +(-) Adjustment         None         100000         0         0         0         300000         0         -50000         150000         -115000         -75000         0	5320 N MENDENHALL I         REC         \$ 1,500         \$ 204.55       Sq.         \$ 2025/2021       10         \$ 2010       Central         N/A       Below Average         Frame       1984         Below Average       Total         \$ 200       10         \$ 8,800       Sq.         \$ 8,800       Sq.         \$ 0       20         \$ 10       10         \$ 8,800       Sq.         \$ 0       20         \$ 0       20         \$ 10       10         \$ 8,800       Sq.         \$ 0       20         \$ 0       20         \$ 0       20         \$ 0       20         \$ 0       20         \$ 0       20         \$ 0       20         \$ 0       20         \$ 0       20         \$ 0       20 <td>D/Corp         ,000         ,000         +(-) Adjustment         None         150000         0         0         350000         0         350000         0         -50000         200000         -115000         0         0         0         -75000         0</td>	D/Corp         ,000         ,000         +(-) Adjustment         None         150000         0         0         350000         0         350000         0         -50000         200000         -115000         0         0         0         -75000         0
Addree Proxir Sale F Price/C Sale I Days VALU Sales Conce Locati Lease Lot Si View Desig Quality Year I Condi Lease Lot Si View Desig Quality Year I Condi Above Room Gross Baser Room Funct Heatir Energ Garag Porche Firepla	ITEM I	SUBJECT         64 DAVIS BLVD, FAMPA, FL 33606         \$         \$         \$         \$         \$         \$         \$         \$         \$         \$         DESCRIPTION         Davis Island         Fee Simple         0.24         N/A         Above Average         Frame         1958         Above Average         Total       Bdms         35       11         \$       Sq. Ft.         None	COMPARABLE         205 S WESTLAND A         TAMPA, FL 33606         REC         \$ 279.51       Sq. Ft         10/12/2021         38 Days         DESCRIPTION         Seller Credit         South Tampa         Fee Simple         0.15         N/A         Above Average         Brick/Stucco         1927         Above Average         Total       Bdms         29       8       5         4.608       Sq. Ft.         None       None         None       None	VE, #1-4,         D/Corp         57,990         +(-) Adjustment         None         50000         0         0         0         0         250000         0         250000         0	6333 S MACDILL AVE,         REC         \$1,500         \$173.21       Sq. Ft.         10/8/2021       7         DESCRIPTION         Seller Credit         South Tampa         Fee Simple         0.17         N/A         Average         Frame         1982         Average         Total       Bdms         8,660       Sq. Ft.         None         None         None	TAMPA, FL 33611         /Corp         >,000	5320 N MENDENHALL I         REC         \$ 1,500         \$ 204.55       Sq.         §/25/2021         16 Days         DESCRIPTION         Seller Credit         Wellswood         Fee Simple         0.32         N/A         Below Average         Frame         1984         Below Average         Total       Bdms         50       20         20       10         8,800       Sq. Ft.         None       Gated Parking Lot         None       None	D/Corp         ,000         ,000         +(-) Adjustment         None         150000         0         350000         0         350000         0         -50000         200000         -115000         0         0         -75000         0

dotloop signature verification:

### Case 8:20-cv-00325-MSS-AEP Document 515-18 Filed 02/22/22 Page 3 of 4 PageID 10956

Loan #

**IV. MARKETING STRATEGY** 

Occupancy Status: Occupied 🗹 Vacant 🗌 Unknown 🗌

🗹 As-is 🗌 Minimal Lender Required Repairs 🗌 Repaired Most Likely Buyer: 🗌 Owner occupant 🗌 Investor

#### **V. REPAIRS**

REO#

Itemize ALL repairs needed to bring property from its present "as is" condition to average marketable condition for the neighborhood. Check those repairs you recommend that we perform for most successful marketing of the property.

\$	\$
\$	\$
\$	\$
\$	\$
\$	\$

#### GRAND TOTAL FOR ALL REPAIRS \$\_

VI. COMPETITIVE LISTINGS															
ITEM		SUBJE	ECT	CO	MPARABL	ΕI	NUMBER 1	CON	1PARA	BLE N	UMBER. 2	COMPARABLE NUMBER. 3			
Address 64 DAVIS BI	LVD, TAN	/IPA, FL	33606		7 W SAN ISIDR 3629	.0 S	Г, ТАМРА,	4325 AEGEAN DR, #108B, TAMPA, FL 33611							
Proximity to Subject				REO/Corp				REO/Corp			REO/Corp			;orp	
List Price	\$						1,299,000			,500,000			\$		
Price/Gross Living Area	\$ Sq.Ft.			\$ 206.	. <sup>19</sup> Sq.Ft.			\$ <sup>198.86</sup> Sq.Ft.				\$	Sq.F	t.	
Data and/or Verification Sources					 										
VALUE ADJUSTMENTS	DE	SCRIPT	ION	DESCRIPTION			+ (-)Adjustment	DE	SCRIPT	ION	+(-)Adjustment	DESCRIPTION		+(-)Adjustment	
Sales or Financing Concessions					0				0						
Days on Market and Date on Market				69 11/10/2021			0	228 7/1/202	1		0				
Location	Davis Is	sland		Sout	h Tampa	_	0	South	ı Tamp	oa	0				
Leasehold/Fee Simple	Fee Simple			Fee Simple			0	Fee Simple		0					
Lot Size	0.24			.23			0	5.44		0					
View	N/A			N/A			0	N/A		0					
Design and Appeal	Above Average			Poor			0	Average		0					
Quality of Construction	Frame			Frame/Stucco			0	Frame 0		0					
Year Built	1958			1918			0	1981		0					
Condition	Above A			Poor			0	Average		0					
Above Grade	Total	Bdms	Baths	Total	Bdms Bat	hs		Total	Bdms	Baths		Total	Bdms	Baths	
Room Count	35	11	8	32	16 8		0	90	30	20	0				
Gross Living Area	4,704	S	Sq. Ft.	6,300	Sq. F	₹t.	0	17,600	) 5	Sq. Ft.	0		S	q. Ft.	
Basement & Finished Rooms Below Grade	None	!		None			0	None		0					
Functional Utility		$\checkmark$					0			0					
Heating/Cooling	Centra	al		Central			0	Cent	ral		0				
Energy Efficient Items	None			None	9		0	None	9		0				
Garage/Carport	None			None			0	Parki	ng Lot		0				
Porches, Patio, Deck Fireplace(s), etc.	Courtyard Area			None			0	Courty	yard Are	a	0				
Fence, Pool, etc.	None			None			0	Pool			0				
Other	None			None			0	None			0				
Net Adj. (total)				□+	<b>-</b>	\$		-+	<b>D</b> -	- \$		-+	□-	\$	
Adjusted Sales Price of Comparable						\$				\$				\$	

VI. THE MARKET VALUE (The value must fall within the indicated value of the Competitive Closed Sales).

ASIS	Market Value \$1,762,663		Suggested List Price \$1,800,000	_
REPAIRED 30 Quick Sale Value				-
Last Sale of Subject,	Price	Date		
(Include specific positives/negatives, speci Attach addendum if additional space is ne	,	achments, eas	ements, water rights, environmer	ital concerns, flood zones, etc.
s located in an area with little inventory. Located of an eight unit apartment complex; five 1 bed/1 bat rooms, floors, paint and more.	close to shopping, res h units and three 2 b	taurants, Downt ed/1 bath units.	own Tampa, Channelside, and the Rive Most units have been completely renov	rr Walk. vated to include full exterior face lift,

All comparable properties are less than 5 miles from subject property. Adjustments have been made due to location, condition, property size, age, etc.. It is common to see multiple offers on properties in this market with buyer's willing to pay above list price/appraisal value of property.

Signature:

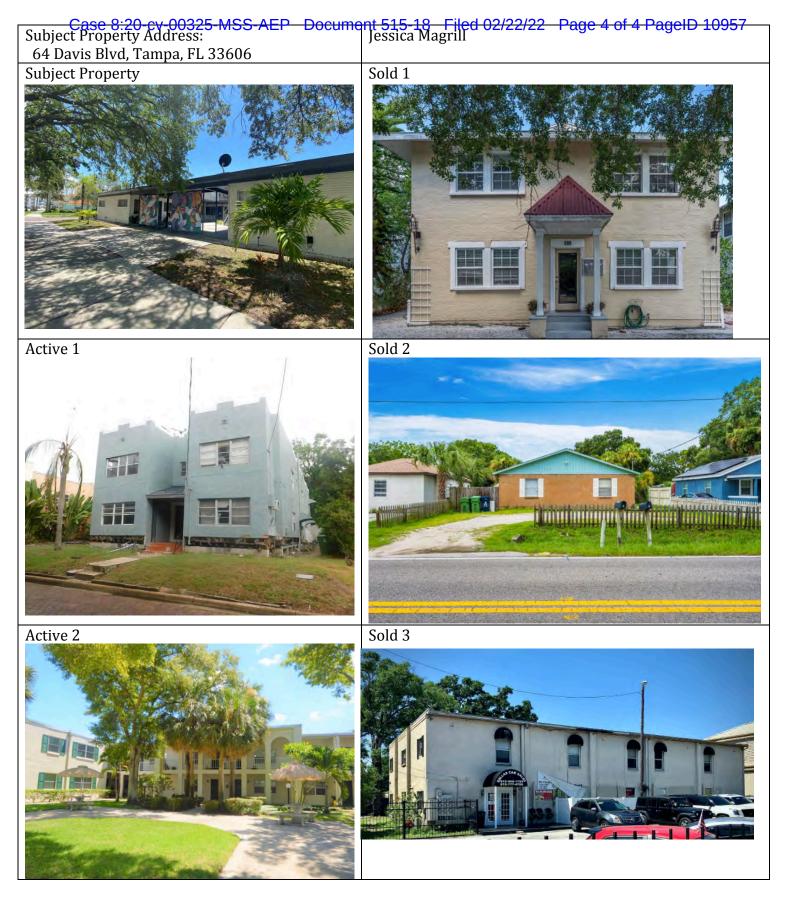
COMMENTS

Subject property i Subject property i new kitchen, bath

Jessica Magrill

dotloop verified 02/14/22 10:26 AM EST X63N-OIXC-VBRJ-G7OT

02/14/2022 Date:



Case 8:20-cv-00325-MSS-AEP Document 515-19 Filed 02/22/22 Page 1 of 4 PageID 10958

# Case 8:20-cv-00325-MSS-AEP Document 515-19 Filed 02/22/22 Page 2 of 4 PageID 10959

Loan #						2/11/2022	
REO #: <u>N/A</u>	209 COLUMBIA DR, T.	AMPA. FL 33606	0.415		_ DATE	ica Magrill	<u> </u>
PROPERTY ADDRESS:				S REPRESENTATIN ROWER'S NAME:	<u>,</u>		
FIRM NAME:	Keller Williams T	ampa Properties		PLETED BY:			
PHONE NO.	813-416-5918		FAX N				
I. GENERAL MA Current market co	RKET CONDITI	Depressed		Slow	Stable 🗆 I	Improving 🗹	Excellent
Employment condi		Declining	$\checkmark$	Stable	Increasing	inipioning —	Excolion
Market price of this ty	pe property has:	Decreased	. <u> </u>	% in past		months	
		Increased     Remained		% in past		months	
Estimated percent	ages of owner vs. ter			% ow	ner occupant	%	tenant
	Normal supply	oversupply		ortage of comparab	-		lonant
Approximate numb	per of comparable un	its for sale in neigh	borhood:	1			
	istings in neighborho	od that are REO or	Corporate owne				
No. of boarded or	blocked-up homes:			0			
II. SUBJECT MA	RKETABILITY						
Range of values in	the neighborhood is		to \$	5,050,000			
The subject is an	over improveme	ent und 84	der improvement days.	🗹 Appro	priate improvem	ent for the neighbo	rhood.
Normal marketing Are all types of fina	time in the area is: ancing available for t			No If no, exp	ain		
	een on the market in	,	s? □Yes	No If yes, \$	list	price (include MLS	S printout)
To the best of your	r knowledge, why did	l it not sell?					
onic ()po:	ingle family detached		Co-op	mobile h	ome		
	ingle family attached	townhous	se 🗌 modula 🗌 annually	r Z Other Current? Ves	No Fee	delinquent? \$	
If condo or other asso The fee includes:	_	Landscape		Tennis	Othe		
Association Conta	ct: Name:	•			Pho	ne No.:	
			NUMBER 1	COMPARABLE	NUMBER 2	COMPARABLE	NUMBER 3
III. COMPETITIVE C ITEM Address	SUBJECT 209 COLUMBIA DR, FAMPA, FL 33606	COMPARABLE		COMPARABLE 6333 S MACDILL AVE,		COMPARABLE 16 DAVIS BLVD, TA	
ITEM	SUBJECT 209 COLUMBIA DR, FAMPA, FL 33606	COMPARABLE 205 S WESTLAND A TAMPA, FL 33606 REC	AVE, #1-4, D/Corp	6333 S MACDILL AVE,	TAMPA, FL 33611	16 DAVIS BLVD, TA	MPA, FL 33606
ITEM Address Proximity to Subject Sale Price	SUBJECT 209 COLUMBIA DR, FAMPA, FL 33606 \$	COMPARABLE 205 S WESTLAND / TAMPA, FL 33606 REC \$ 1,28	AVE, #1-4, D/Corp	6333 S MACDILL AVE, 	TAMPA, FL 33611	16 DAVIS BLVD, TA REC \$ 5,050	MPA, FL 33606
ITEM Address Proximity to Subject Sale Price Price/Gross Living Area	SUBJECT 209 COLUMBIA DR, FAMPA, FL 33606	COMPARABLE 205 S WESTLAND / TAMPA, FL 33606 REC \$ 1,28 \$ 279.51 Sq. Ft	AVE, #1-4, D/Corp	6333 S MACDILL AVE, REC \$1,500 \$173.21 Sq. Ft.	TAMPA, FL 33611	16 DAVIS BLVD, TA REC \$ 5,050 \$ 400.10 F	MPA, FL 33606
ITEM Address Proximity to Subject Sale Price Price/Gross Living Area Sale Date &	SUBJECT 209 COLUMBIA DR, FAMPA, FL 33606 \$	COMPARABLE 205 S WESTLAND / TAMPA, FL 33606 REC \$ 1,28	AVE, #1-4, D/Corp	6333 S MACDILL AVE, 	TAMPA, FL 33611	16 DAVIS BLVD, TA REC \$ 5,050 \$ 400.10 Sq.	MPA, FL 33606
ITEM Address Proximity to Subject Sale Price Price/Gross Living Area	SUBJECT 200 COLUMBIA DR. FAMPA, FL 33606 \$ \$ \$ Sq. Ft.	COMPARABLE           205 \$ WESTLAND, FAMPA, FL 33606           REC           \$ 1,28           \$ 279.51           \$ Q, FL.           10/12/2021           \$ B Days	AVE, #1-4, D/Corp	6333 S MACDILL AVE, REC \$1,500 \$173.21 Sq. Ft. 10/08/2021 7 Days	TAMPA, FL 33611	16 DAVIS BLVD, TA REC \$ 5,050 \$ 400.10 Sq. F 8/20/2021 7/41 Days	MPA, FL 33606
ITEM Address Proximity to Subject Sale Price Price/Gross Living Area Sale Date & Days on Market	SUBJECT 209 COLUMBIA DR, FAMPA, FL 33606 \$	COMPARABLE           [205 S WESTLAND FAMPA, FL 33606           REC           \$ 1,28           \$ 279.51           Sq. Ft           B0/12/2021           B8 Days           DESCRIPTION	AVE, #1-4,           D/Corp           37,990           +(-) Adjustment	6333 S MACDILL AVE, REC \$1,500 \$173.21 Sq. Ft. 10/08/2021 7 Days DESCRIPTION	TAMPA, FL 33611 //Corp 0,000  +(-) Adjustment	16 DAVIS BLVD, TA REC \$ 5,050 \$ 400.10 Sq. F \$ /20/2021 /41 Days DESCRIPTION	MPA, FL 33606 D/Corp
ITEM Address Proximity to Subject Sale Price Price/Gross Living Area Sale Date & Days on Market VALUE ADJUSTMENTS Sales or Financing Concessions	SUBJECT 209 COLUMBIA DR, FAMPA, FL 33606 \$ \$ Sq. Ft. DESCRIPTION	COMPARABLE           [205 S WESTLAND FAMPA, FL 3306           REC           \$ 1,28           \$ 279.51           Sq. Ft.           [10/12/2021]           38 Days           DESCRIPTION           Seller Credit	VVE, #1-4, D/Corp	6333 S MACDILL AVE, REC \$1,500 \$173.21 Sq. Ft. 10/08/2021 7 Days DESCRIPTION Seller Credit	TAMPA, FL 33611 //Corp	16 DAVIS BLVD, TA REC \$ 5,050 \$ 400.10 Sq. F 8/20/2021 741 Days DESCRIPTION Seller Credit	MPA, FL 33606 D/Corp 0,000 +(-) Adjustment None
ITEM Address Proximity to Subject Sale Price Price/Gross Living Area Sale Date & Days on Market VALUE ADJUSTMENTS Sales or Financing Concessions Location	SUBJECT 200 COLUMBIA DR. FAMPA, FL 33606 \$ \$ \$ Sq. Ft.	COMPARABLE           [205 S WESTLAND FAMPA, FL 33606           REC           \$ 1,28           \$ 279.51           Sq. Ft           B0/12/2021           B8 Days           DESCRIPTION	VVE, #14, D/Corp[] 37,990 +(·) Adjustment None 125000	6333 S MACDILL AVE, REC \$1,500 \$173.21 Sq. Ft. 10/08/2021 7 Days DESCRIPTION	TAMPA, FL 33611           //Corp	16 DAVIS BLVD, TA REC \$ 5,050 \$ 400.10 Sq. F \$ /20/2021 /41 Days DESCRIPTION	MPA, FL 33606 D/Corp ,000 +(·) Adjustment <u>None</u> 0
ITEM Address Proximity to Subject Sale Price Price/Gross Living Area Sale Date & Days on Market VALUE ADJUSTMENTS Sales or Financing Concessions	SUBJECT 209 COLUMBIA DR, FAMPA, FL 33606 \$ \$ Sq. Ft. DESCRIPTION Davis Island Fee Simple 0.287	COMPARABLE           203 S WESTLAND           FAMPA, FL 3306           REC           \$ 279.51           Sq. Ft.           Bi012/2021           Bays           DESCRIPTION           Seller Credit           Hyde Park/Soho           Fee Simple           0.18	VVE, #14, D/Corp[] 37,990 +(·) Adjustment None 125000 0 25000	6333 S MACDILL AVE, REC \$1,500 \$173.21 Sq. Ft. 10/08/2021 7 Days DESCRIPTION Seller Credit South of Gandy Fee Simple 0.17	TAMPA, FL 33611 //Corp	16 DAVIS BLVD, TA REC \$ 5,050 \$ 400.10 Sq. FL Bi20/2021 741 Days DESCRIPTION Seller Credit Davis Island	MPA, FL 33606 D/Corp ,000 +(-) Adjustment None 0 0 0 0 0 0
ITEM Address Proximity to Subject Sale Price Price/Gross Living Area Sale Date & Days on Market VALUE ADJUSTMENTS Sales or Financing Concessions Location I Leasehold/Fee Simple Lot Size View	SUBJECT 209 COLUMBIA DR, FAMPA, FL 33606 S S S Q, Ft. DESCRIPTION Davis Island Fee Simple 0.287 N/A	COMPARABLE           205 S WESTLAND           FAMPA, FL 3306           REC           \$ 1,25           \$ 279.51           Sq. Ft.           [10/12/2021]           B8 Days           DESCRIPTION           Seller Credit           Hyde Park/Soho           Fee Simple           0.18           N/A	VVE, #14, D/Corp 77,990 +(·) Adjustment None 125000 0 25000 0 0 125000 0 125000 0 125000 0 125000 0 125000 0 125000 0 125000 1250	6333 \$ MACDILL AVE,	TAMPA, FL 33611 //Corp	16 DAVIS BLVD, TA           ■         \$ 5,050           \$ µ00.10         \$ G.           ■         \$ 5,050           \$ µ00.10         \$ G.           ■         \$ 5,050           \$ µ00.10         \$ G.           ■         \$ 5,050           ■ </td <td>MPA, FL 33606 D/Corp ,000 +(-) Adjustment None 0 0 0 -500000</td>	MPA, FL 33606 D/Corp ,000 +(-) Adjustment None 0 0 0 -500000
ITEM Address Proximity to Subject Sale Price Price/Gross Living Area Sale Date & Days on Market VALUE ADJUSTMENTS Sales or Financing Concessions Location I Leasehold/Fee Simple Lot Size View Design and Appeal	SUBJECT 209 COLUMBIA DR, FAMPA, FL 33606 \$ \$ Sq. Ft. DESCRIPTION Davis Island Fee Simple 0.287	COMPARABLE           203 S WESTLAND           FAMPA, FL 3306           REC           \$ 279.51           Sq. Ft.           Bi012/2021           Bays           DESCRIPTION           Seller Credit           Hyde Park/Soho           Fee Simple           0.18	VVE, #14, D/Corp[] 37,990 +(·) Adjustment None 125000 0 25000	6333 \$ MACDILL AVE,           REC           \$ 1,500           \$ 173.21           \$ 173.21           \$ 173.21           \$ 173.21           \$ 173.21           \$ 173.21           \$ 173.21           \$ 2q. Ft.           10/08/2021           \$ 7 Days           DESCRIPTION           Seller Credit           South of Gandy           Fee Simple           0.17           N/A           Below Average	TAMPA, FL 33611 //Corp	16 DAVIS BLVD, TA REC \$ 5,050 \$ 400.10 Sq. F B/20/2021 /41 Days DESCRIPTION Seller Credit Davis Island Fee Simple 0.31	MPA, FL 33606 D/Corp ,000 +(-) Adjustment None 0 0 0 0 0 0
ITEM Address Proximity to Subject Sale Price Price/Gross Living Area Sale Date & Days on Market VALUE ADJUSTMENTS Sales or Financing Concessions Location I Leasehold/Fee Simple Lot Size View	SUBJECT 209 COLUMBIA DR, FAMPA, FL 33606 \$ \$ Sq. Ft. DESCRIPTION Davis Island Fee Simple 0.287 N/A Above Average	COMPARABLE           [205 S WESTLAND / FAMPA, FL 3306           REC           \$ 1,28           \$ 279.51           Sq. Ft.           [10/12/2021]           38 Days           DESCRIPTION           Seller Credit           Hyde Park/Soho           Fee Simple           0.18           N/A           Above Average           Brick & Stucco           1927	VVE, ₹1-4, D/Corp□ 37,990 +(·) Adjustment None 125000 0 25000 0 0 0	6333 S MACDILL AVE,           REC           \$1,500           \$173.21           Sq. Ft.           [0/08/2021           7 Days           DESCRIPTION           Seller Credit           South of Gandy           Fee Simple           0.17           N/A           Below Average           Concrete Block           1982	TAMPA, FL 33611 //Corp 0,000 +(-) Adjustment None 200000 0 25000 0 20000 0 0 0 0 0 0 0 0	16 DAVIS BLVD, TA REC \$ 5,050 \$ 400.10 Fr B/20/2021 741 Days DESCRIPTION Seller Credit Davis Island Fee Simple 0.31 Water View Average Frame/Stucco 1925	MPA, FL 33606 D/Corp ,000 +(-) Adjustment None 0 0 0 - 500000 -250000 325000
ITEM Address Proximity to Subject Sale Price Price/Gross Living Area Sale Date & Days on Market VALUE ADJUSTMENTS Sales or Financing Concessions Location I Leasehold/Fee Simple Lot Size View Design and Appeal Quality of Construction	SUBJECT 209 COLUMBIA DR, FAMPA, FL 33606 \$ \$ Sq. Ft. DESCRIPTION Davis Island Fee Simple 0.287 N/A Above Average Concrete Block 1974 Above Average	COMPARABLE           [205 SWESTLAND FAMPA, FL 3306           REC           \$ 1,28           \$ 279.51           Sq. Ft.           [10/12/2021]           38 Days           DESCRIPTION           Seller Credit           Hyde Park/Soho           Fee Simple           0.18           N/A           Above Average           Brick & Stucco           1927           Above Average	VVE, #14, D/Corp[] 37,990 +(·) Adjustment None 125000 0 25000 0 0 0 0 0 0	6333 S MACDILL AVE,           REC           \$1,500           \$173.21         Sq. Ft.           [0/08/2021           7 Days           DESCRIPTION           Seller Credit           South of Gandy           Fee Simple           0.17           N/A           Below Average           Concrete Block           1982           Below Average	TAMPA, FL 33611 //Corp	16 DAVIS BLVD, TA REC \$ 5,050 \$ 400.10 Sq. FL DESCRIPTION Seller Credit Davis Island Fee Simple 0.31 Water View Average Frame/Stucco 1925 Average	MPA, FL 33606 D/Corp ,000 +(-) Adjustment None 0 0 0 -500000 -250000 -200000
ITEM Address Proximity to Subject Sale Price Price/Gross Living Area Sale Date & Days on Market VALUE ADJUSTMENTS Sales or Financing Concessions Location i Leasehold/Fee Simple Lot Size View Design and Appeal Quality of Construction Year Built Condition Above Grade	SUBJECT 209 COLUMBIA DR, FAMPA, FL 33606 \$ S S S S S S S S S S S F L DESCRIPTION Davis Island Fee Simple 0.287 N/A Above Average Concrete Block 1974	COMPARABLE           [205 SWESTLAND FAMPA, FL 3306           REC           \$ 1,28           \$ 279.51           Sq. Ft.           [10/12/2021]           38 Days           DESCRIPTION           Seller Credit           Hyde Park/Soho           Fee Simple           0.18           N/A           Above Average           Brick & Stucco           1927           Above Average           Total Barks           Vir per Barks	VVE, #14, D/Corp[] 37,990 +(·) Adjustment None 125000 0 25000 0 0 0 325000 0 0 0 0 0 0 0 0 0 0 0 0	6333 S MACDILL AVE,           REC           \$1,500           \$173.21           Sq. Ft.           [0/08/2021           7 Days           DESCRIPTION           Seller Credit           South of Gandy           Fee Simple           0.17           N/A           Below Average           Concrete Block           1982	TAMPA, FL 33611 //Corp 0,000 +(-) Adjustment None 200000 0 25000 0 20000 0 0 0 0 0 0 0 0	16 DAVIS BLVD, TA REC \$ 5,050 \$ 400.10 Fr B/20/2021 741 Days DESCRIPTION Seller Credit Davis Island Fee Simple 0.31 Water View Average Frame/Stucco 1925	MPA, FL 33606 D/Corp ,000 +(-) Adjustment None 0 0 0 - 500000 -250000 325000
ITEM Address Proximity to Subject Sale Price Price/Gross Living Area Sale Date & Days on Market VALUE ADJUSTMENTS Sales or Financing Concessions Location I Leasehold/Fee Simple Lot Size View Design and Appeal Quality of Construction Year Built Condition	SUBJECT           209 COLUMBIA DR, FAMPA, FL 33606           \$           \$           Sq. Ft.           DESCRIPTION           Davis Island           Fee Simple           0.287           N/A           Above Average           Concrete Block           1974           Above Average           Total Bdms           S2         16	COMPARABLE           [205 S WESTLAND FAMPA, FL 3306           REC           \$ 1,28           \$ 279.51           Sq. Ft.           [10/12/2021]           38 Days           DESCRIPTION           Seller Credit           Hyde Park/Soho           Fee Simple           0.18           N/A           Above Average           Brick & Stucco           1927           Above Average           Total Bdms           21         8	VVE, #14, D/Corp[] 37,990 +(·) Adjustment None 125000 0 25000 0 0 0 0 325000 0 0 355000	6333 S MACDILL AVE,           REC           \$1,500           \$173.21         Sq. Ft.           [0/08/2021           7 Days   DESCRIPTION Seller Credit South of Gandy Fee Simple 0.17 N/A Below Average Concrete Block 1982 Below Average Total Bdms Batts 50 20 10	TAMPA, FL 33611 //Corp	16 DAVIS BLVD, TA           REC           \$ 5,050           \$ 400.10           Sq.           Fr           DESCRIPTION           Seller Credit           Davis Island           Fee Simple           0.31           Water View           Average           Frame/Stucco           1925           Average           Total         Bdrs           Bdrs         Batrs           1         22	MPA, FL 33606 D/Corp ,000 +(-) Adjustment None 0 0 -500000 -250000 -250000 325000 -100000
ITEM Address Proximity to Subject Sale Price Price/Gross Living Area Sale Date & Days on Market VALUE ADJUSTMENTS Sales or Financing Concessions Location I Leasehold/Fee Simple Lot Size View Design and Appeal Quality of Construction Year Built Condition Above Grade Room Count Gross Living Area Basement & Finished	SUBJECT 209 COLUMBIA DR, FAMPA, FL 33006 S S S S S S S S S S S S S	COMPARABLE           [205 S WESTLAND FAMPA, FL 33606           REC           \$ 1,25           \$ 279.51           Sq. Ft.           [10/12/2021]           B8 Days           DESCRIPTION           Seller Credit           Hyde Park/Soho           Fee Simple           0.18           N/A           Above Average           Brick & Stucco           1927           Above Average           Total Barts           21         8           5           4,068         Sq. Ft.	WE, #14,           D/Corp[]           37,990           +(·) Adjustment           None           125000           0           25000           0           325000           0           355000           500000	6333 \$ MACDILL AVE,           REC           \$ 1,500           \$ 173.21         Sq. Ft.           [10/08/2021           7 Days   DESCRIPTION Seller Credit South of Gandy Fee Simple 0.17 N/A Below Average Concrete Block 1982 Below Average Below Average Foil 20 10	TAMPA, FL 33611 //Corp	16 DAVIS BLVD, TA           REC           \$ 5,050           \$ 400.10           Sq.           Fr           B/20/2021           741 Days           DESCRIPTION           Seller Credit           Davis Island           Fee Simple           0.31           Water View           Average           Frame/Stucco           1925           Average           Total         Bdms           Batns         Batns           P1         P2	MPA, FL 33606 D/Corp ,000 +(-) Adjustment None 0 0 0 -500000 -250000 -250000 -250000 -325000 -100000 -3000000 -3000000 -800000
ITEM Address Proximity to Subject Sale Price Price/Gross Living Area Sale Date & Days on Market VALUE ADJUSTMENTS Sales or Financing Concessions Location I Leasehold/Fee Simple Lot Size View Design and Appeal Quality of Construction Year Built Condition Above Grade Room Count Gross Living Area Basement & Finished Rooms Below Grade	SUBJECT 209 COLUMBIA DR, FAMPA, FL 33006 S S S S S S S S S S S S S	COMPARABLE           [205 S WESTLAND / FAMPA, FL 3306           REC           \$ 1,28           \$ 279.51           Sq. Ft.           [10/12/2021]           38 Days           DESCRIPTION           Seller Credit           Hyde Park/Soho           Fee Simple           0.18           N/A           Above Average           Brick & Stucco           1927           Above Average           Total Bdrms           21         8           5           4,068         Sq. Ft.           None	WE, ₹14,           D/Corp[]           37,990           +(·) Adjustment           None           125000           0           225000           0           325000           0           325000           0           355000           0           0	6333 S MACDILL AVE,           REC           \$ 1,500           \$ 173.21         Sq. Ft.           [10/08/2021         7           7 Days         DESCRIPTION           Seller Credit         South of Gandy           Fee Simple         0           0.17         0.17           N/A         Below Average           Concrete Block         1982           Below Average         Total           Total         Bains           50         20         10           8.660         Sq. Ft.           None	TAMPA, FL 33611 //Corp	16 DAVIS BLVD, TA           REC           \$ 5,050           \$ 400.10         Sq.           Fr         Sq.           B/20/2021         Fr           PALE         Stand           DESCRIPTION         Seller Credit           Davis Island         Fee simple           0.31         Water View           Average         Frame/Stucco           Total Borns         Batts           1         P2         25           12.622         Sq. Ft.         Sq. Ft.	MPA, FL 33606 D/Corp ,000 +(-) Adjustment None 0 0 0 - 500000 - 250000 - 250000 - 325000 - 100000 - 325000 - 300000 300000
ITEM Address Proximity to Subject Sale Price Price/Gross Living Area Sale Date & Days on Market VALUE ADJUSTMENTS Sales or Financing Concessions Location I Leasehold/Fee Simple Lot Size View Design and Appeal Quality of Construction Year Built Condition Above Grade Room Count Gross Living Area Basement & Finished	SUBJECT 209 COLUMBIA DR, FAMPA, FL 33006 S S S S S S S S S S S S S	COMPARABLE           [205 S WESTLAND FAMPA, FL 33606           REC           \$ 1,25           \$ 279.51           Sq. Ft.           [10/12/2021]           B8 Days           DESCRIPTION           Seller Credit           Hyde Park/Soho           Fee Simple           0.18           N/A           Above Average           Brick & Stucco           1927           Above Average           Total Barts           21         8           5           4,068         Sq. Ft.	WE, #14,           D/Corp[]           37,990           +(·) Adjustment           None           125000           0           25000           0           325000           0           355000           500000	6333 S MACDILL AVE,           REC           \$1,500           \$173.21         Sq. Ft.           [10/08/2021           7 Days   DESCRIPTION Seller Credit South of Gandy Fee Simple O.17 N/A Below Average Concrete Block 1982 Below Average Total Bdms Baths Foill 20 10 8.660 Sq. Ft.	TAMPA, FL 33611 //Corp	16 DAVIS BLVD, TA           REC           \$ 5,050           \$ 400.10         Sq.           FL         Sq.           B/20/2021         7/41 Days           DESCRIPTION           Seller Credit           Davis Island           Fee Simple         O.31           Water View         Average           Frame/Stucco         1925           Average         Trade Bars         Barls           [1]         [2]         [2]         [2]           12.622         Sq. Ft.         None	MPA, FL 33606 D/Corp ,000 +(-) Adjustment None 0 0 0 - 500000 - 250000 - 250000 - 250000 - 325000 - 100000 - 325000 - 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0
ITEM Address Proximity to Subject Sale Price Price/Gross Living Area Sale Date & Days on Market VALUE ADJUSTMENTS Sales or Financing Concessions Location i Leasehold/Fee Simple Lot Size View Design and Appeal Quality of Construction Year Built Condition Above Grade Room Count Gross Living Area Basement & Finished Rooms Below Grade Functional Utility Heating/Cooling Energy Efficient Items	SUBJECT 209 COLUMBIA DR, FAMPA, FL 33606 S S S S S COLUMBIA DR, FAMPA, FL 33606 S S S S S S S S S S S S S	COMPARABLE           [205 SWESTLAND / FAMPA, FL 3306           REC           \$ 1,28           \$ 279.51           Sq. Ft.           [0/12/2021]           38 Days           DESCRIPTION           Seller Credit           Hyde Park/Soho           Fee Simple           0.18           N/A           Above Average           Brick & Stucco           1927           Above Average           Image: Second Study           21         8           4,068         Sq. Ft.           None	VVE, #14,           D/Corp[]           37,990           +(·) Adjustment           None           125000           0           25000           0           325000           0           325000           0           355000           0           0           0           0           0           0           0           0           0           0           0           0           0           0           0	6333 \$ MACDILL AVE,           REC           \$1,500           \$173.21         \$q, Ft.           [0/08/2021           [7 Days           DESCRIPTION           Seller Credit           South of Gandy           Fee Simple           0.17           N/A           Below Average           Concrete Block           1982           Below Average           Total         Batrs           50         20           10           8,660         \$Q, Ft.           None	TAMPA, FL 33611 //Corp	16 DAVIS BLVD, TA           REC           \$ 5,050           \$ 400.10           Sq.           \$ 741 Days           DESCRIPTION           Seller Credit           Davis Island           Fee Simple           0.31           Water View           Average           Frame/Stucco           1925           Average           Total           Bdms           Batms           \$ 25           12.622           Sq. Ft.           None	MPA, FL 33606 D/Corp ,000 +(-) Adjustment None 0 0 0 0 -500000 -500000 325000 -100000 -3000000 0 0 0 0 0 0 0 0
ITEM Address Proximity to Subject Sale Price Price/Gross Living Area Sale Date & Days on Market VALUE ADJUSTMENTS Sales or Financing Concessions Location I Leasehold/Fee Simple Lot Size View Design and Appeal Quality of Construction Year Built Condition Above Grade Room Count Gross Living Area Basement & Finished Rooms Below Grade Functional Utility Heating/Cooling Energy Efficient Items Garage/Carport	SUBJECT 209 COLUMBIA DR, FAMPA, FL 33606   S S COLUMBIA DR, FAMPA, FL 33606  S COLUMBIA DR, FAMPA, FL 33606  COLUMBIA DR, FAMPA, FL 33606  COLUMBIA DR, FAMPA, FL 33606   S COLUMBIA DR, FAMPA, FL 345  S COLUMBIA DR, FAMPA, FA	COMPARABLE           [205 S WESTLAND / FAMPA, FL 3306           REC           \$ 1,28           \$ 279.51           Sq. Ft.           [10/12/2021]           38 Days           DESCRIPTION           Seller Credit           Hyde Park/Soho           Fee Simple           0.18           N/A           Above Average           Brick & Stucco           1927           Above Average           Total Bdms           21         8           4,068         Sq. Ft.           None           None	VVE, #14,           D/Corp[]           37,990           +(-) Adjustment           None           125000           0           25000           0           0           325000           0           355000           0	6333 \$ MACDILL AVE,           REC           \$1,500           \$173.21         Sq. Ft.           [10/08/2021           7 Days   DESCRIPTION Seller Credit South of Gandy Fee Simple 0.17 N/A Below Average Concrete Block 1982 Below Average Total Barns Baths Fo 20 10 8.660 Sq. Ft. None Central None None None	TAMPA, FL 33611 //Corp	16 DAVIS BLVD, TA           REC           \$ 5,050           \$ 400.10           Sq.           \$ 5,050           \$ 400.10           Seller Credit           Davis Island           Fee Simple           0.31           Water View           Average           Frame/Stucco           1925           Average           Total           Bdms           Bdms           12,622           Sq. Ft.           None	MPA, FL 33606 D/Corp ,000 +(-) Adjustment None 0 0 0 0 0 0 -250000 -250000 -250000 -250000 -250000 0 -3000000 0 0 0 0 0 0 0 0 0 0 0 0
ITEM Address Proximity to Subject Sale Price Price/Gross Living Area Sale Date & Days on Market VALUE ADJUSTMENTS Sales or Financing Concessions Location i Leasehold/Fee Simple Lot Size View Design and Appeal Quality of Construction Year Built Condition Above Grade Room Count Gross Living Area Basement & Finished Rooms Below Grade Functional Utility Heating/Cooling Energy Efficient Items	SUBJECT 209 COLUMBIA DR, FAMPA, FL 33006 S S S S S S S S S S S S S	COMPARABLE           [205 SWESTLAND / FAMPA, FL 3306           REC           \$ 1,28           \$ 279.51           Sq. Ft.           [0/12/2021]           38 Days           DESCRIPTION           Seller Credit           Hyde Park/Soho           Fee Simple           0.18           N/A           Above Average           Brick & Stucco           1927           Above Average           Image: Second Study           21         8           4,068         Sq. Ft.           None	VVE, #14,           D/Corp[]           37,990           +(·) Adjustment           None           125000           0           25000           0           325000           0           325000           0           355000           0           0           0           0           0           0           0           0           0           0           0           0           0           0           0	6333 \$ MACDILL AVE,           REC           \$ 1,500           \$ 173.21         \$q. Ft.           [10/08/2021           7 Days   DESCRIPTION Seller Credit South of Gandy Fee Simple 0.17 N/A Below Average Concrete Block 1982 Below Average Total Bdrms Batts 50 20 10 8.660 Sq. Ft. None Central None None None	TAMPA, FL 33611 //Corp	16 DAVIS BLVD, TA           REC           \$ 5,050           \$ 400.10           Sq.           \$ 741 Days           DESCRIPTION           Seller Credit           Davis Island           Fee Simple           0.31           Water View           Average           Frame/Stucco           1925           Average           Total           Bdms           Batms           \$ 25           12.622           Sq. Ft.           None	MPA, FL 33606 D/Corp ,000 +(-) Adjustment None 0 0 0 - 500000 - 250000 - 250000 - 250000 - 325000 - 100000 - 325000 - 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0
ITEM Address Proximity to Subject Sale Price Price/Gross Living Area Sale Date & Days on Market VALUE ADJUSTMENTS Sales or Financing Concessions Location I Leasehold/Fee Simple Lot Size View Design and Appeal Quality of Construction Year Built Condition Above Grade Room Count Gross Living Area Basement & Finished Rooms Below Grade Functional Utility Heating/Cooling Energy Efficient Items Garage/Carport Porches, Patio, Deck Fireplace(s), etc.	SUBJECT 209 COLUMBIA DR, FAMPA, FL 33006   S S Sq. Ft.  DESCRIPTION  Davis Island Fee Simple 0.287 N/A Above Average Concrete Block 1974 Above Average Concrete Block 1974 Above Average S2 I6 I Z 8,072 Sq. Ft. None  Central None None None	COMPARABLE           [205 SWESTLAND / FAMPA, FL 3306           REC           \$ 1,25           \$ 279.51           Sq. Ft.           [10/12/2021]           B8 Days           DESCRIPTION           Seller Credit           Hyde Park/Soho           Fee Simple           0.18           N/A           Above Average           Brick & Stucco           1927           Above Average           Total Borns           21         8           2.068         Sq. Ft.           None           Central           None           Balcony, Fireplace           None	WE, ₹14,           D/Corp[]           37,990           +(·) Adjustment           None           125000           0           225000           0           325000           0           355000           0	6333 S MACDILL AVE,           REC           \$1,500           \$173.21         Sq. Ft.           [10/08/2021           7 Days   DESCRIPTION Seller Credit South of Gandy Fee Simple 0.17 N/A Below Average Concrete Block 1982 Below Average Total Bdrms Barbs Eo            Below Average           Concrete Block 1982 Below Average Total Bdrms Barbs Eo            Below Average           Concrete Block 1982 Below Average Concrete Rock 1982 Central None None None	TAMPA, FL 33611 //Corp	16 DAVIS BLVD, TA           REC           \$ 5,050           \$ 400.01         Sq.           \$ 5,050         \$ 400.01           \$ 700         \$ 5,050           \$ 700         \$ 5,050           \$ 700         \$ 500           \$ 700         \$ 500           \$ 700         \$ 500           \$ 700         \$ 700           \$ 700         \$ 700           \$ 700         \$ 700           \$ 700         \$ 700           \$ 700         \$ 700           \$ 700         \$ 700           \$ 700         \$ 700           \$ 700         \$ 700           \$ 700         \$ 700           \$ 700         \$ 700           \$ 700         \$ 700           \$ 700         \$ 700           \$ 700         \$ 700           \$ 700         \$ 700           \$ 700         \$ 700           \$ 700         \$ 700           \$ 700         \$ 7	MPA, FL 33606 D/Corp ,000
ITEM Address Proximity to Subject Sale Price Price/Gross Living Area Sale Date & Days on Market VALUE ADJUSTMENTS Sales or Financing Concessions Location i Leasehold/Fee Simple Lot Size View Design and Appeal Quality of Construction Year Built Condition Above Grade Room Count Gross Living Area Basement & Finished Rooms Below Grade Functional Utility Heating/Cooling Energy Efficient Items Garage/Carport Porches, Patio, Deck Fireplace(s), etc.	SUBJECT 209 COLUMBIA DR, FAMPA, FL 33006 S S S S S S S S S S S S S	COMPARABLE           [205 S WESTLAND / FAMPA, FL 3306           REC           \$ 1,28           \$ 279.51           Sq. Ft.           [10/12/2021]           38 Days           DESCRIPTION           Seller Credit           Hyde Park/Soho           Fee Simple           0.18           N/A           Above Average           Brick & Stucco           1927           Above Average           Total Bdrms           4,068         Sq. Ft.           None           Recentral           None           None           None	VVE, #14,           D/Corp[]           37,990           +(-) Adjustment           None           125000           0           25000           0           325000           0           355000           0	6333 \$ MACDILL AVE,           REC           \$1,500           \$173.21         Sq. Ft.           [10/08/2021           7 Days   DESCRIPTION Seller Credit South of Gandy Fee Simple 0.17 N/A Below Average Concrete Block 1982 Below Average Total Bdms Baths Eo            Below Average           Concrete Block 1982 Below Average Total Bdms Baths Eo            S660         Sq. Ft.           None           None	TAMPA, FL 33611 //Corp	16 DAVIS BLVD, TA           REC           \$ 5,050           \$ 400.01         Sq.           \$ 5,050         \$ 400.01           \$ 700         \$ 500           \$ 2012021         \$ 741           \$ 741         Days           DESCRIPTION           Seller Credit           Davis Island           Feame/Stucco           1925         Average           Total Boris         Bates           \$ 10         \$ 22         \$ 25           12.622         \$ 50         \$ 12.622         \$ 50         \$ 50           None           None         \$ 200         \$ 50         \$ 50         \$ 50         \$ 50           None         \$ 50         \$ 50         \$ 50         \$ 50         \$ 50         \$ 50         \$ 50         \$ 50         \$ 50         \$ 50         \$ 50         \$ 50         \$ 50         \$ 50         \$ 50         \$ 50         \$ 50	MPA, FL 33606 D/Corp ,000 +(-) Adjustment None 0 0 0 0 0 -500000 -250000 -250000 -250000 -250000 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0
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Fannie Mae Revised 03/99

dotloop signature verification: dtlp.us/putv-6YLy-z2BF

#### Case 8:20-cv-00325-MSS-AEP Document 515-19 Filed 02/22/22 Page 3 of 4 PageID 10960

dotloop signature verification: dtlp.us/putv-6YLy-z2BF

#### REO#

#### IV. MARKETING STRATEGY

Loan #

ATEGY Occupancy Status: Occupied 🗹 Vacant 🗌 Unknown 🗌

As-is 🗌 Minimal Lender Required Repairs 🗌 Repaired Most Likely Buyer: 🗌 Owner occupant 🗌 Investor

V. REPAIRS

Itemize ALL repairs needed to bring property from its present "as is" condition to average marketable condition for the neighborhood. Check those repairs you recommend that we perform for most successful marketing of the property.

\$	\$
\$	\$
\$	\$
\$	\$
\$	\$

#### GRAND TOTAL FOR ALL REPAIRS \$\_\_\_\_

VI. COMPETITIVE L	ISTIN	GS													
ITEM	SUBJECT						NUMBER 1	COMPARABLE NUMBER. 2				CO	COMPARABLE NUMBER. 3		
Address 6050 ASHLA FL 34606	ND DR, S	PRING H	ILL,	2502 W KANSAS AVE, TAMPA, FL 33629											
Proximity to Subject				REO/Corp			REO/Corp				REO/Corp				
List Price	\$						1,300,000			\$_				\$	
Price/Gross Living Area	\$	Sq.F	t.	\$ <sup>503.</sup>	88 Sq.Ft.			\$	Sq.F	t.		\$	Sq.F	t.	
Data and/or Verification Sources															
VALUE ADJUSTMENTS	DE	SCRIPT	ION	DE	SCRIPTIO	N	+ (-)Adjustment	DESCRIPTION		+(-)Adjustment	DESCRIPTION		ION	+(-)Adjustment	
Sales or Financing Concessions							0				0				
Days on Market and Date on Market				66 12/7/2021			0		<u> </u>		<u>0</u>				
Location	Davis I	Ísland		Sout	h Tampa		0				0				
Leasehold/Fee Simple	Fee Si	mple		Fee S	Simple		0				0				
Lot Size	0.287	7		.20			0	0		0					
View	N/A			N/A			0	0							
Design and Appeal	Abov	e Avera	ge	Average			0				0				
Quality of Construction	Concrete Block		Frame/Stucco			0				0					
Year Built	1974			1942			0				0				
Condition	Above .	Average		Averag	e		0				0				
Above Grade Room Count	Total	Bdms	Baths 12	Total	Bdms	Baths	0	Total	Bdms	Baths	0	Total	Bdms	Baths	
Gross Living Area	8,072		Sq. Ft.	2,580	So	. Ft.	0		S	q. Ft.	0		5	Sq. Ft.	
Basement & Finished Rooms Below Grade	None	e		Non	<u>None 0</u>		<u>0</u>		0						
Functional Utility		$\checkmark$			$\checkmark$		0	0		0					
Heating/Cooling	Centr	al		Cent	ral		0				0				
Energy Efficient Items	None			None	)	_	0				0				
Garage/Carport	None			None			0				0				
Porches, Patio, Deck Fireplace(s), etc.	None			None			0			<u>0</u>					
Fence, Pool, etc.	None			None		_	0				0				
Other	None			None			0				0				
Net Adj. (total)				□+	<b>-</b>	9	S	□+	□-	- \$		-+	□-	\$	
Adjusted Sales Price of Comparable						9	S			\$				\$	

VI. THE MARKET VALUE (The value must fall within the indicated value of the Competitive Closed Sales).

AS IS	Market Value \$2,722,663		Suggested List Price \$2,799,000
REPAIRED 30 Quick Sale Value			
Last Sale of Subject,	Price \$1,580,000	Date 2017	

COMMENTS (Include specific positives/negatives, special concerns, encroachments, easements, water rights, environmental concerns, flood zones, etc. Attach addendum if additional space is needed.)

Subject property is located in an area with little inventory. Located close to shopping, restaurants, downtown Tampa, Channelside, and the River Walk. 205 S Westland Ave is about 2.4 miles from the subject property. 16 Davis Blvd is about 0.7 miles from the subject property. 6333 S Macdill Ave is about 4.4 miles from the subject property. Adjustments have been made due to location, condition, property size, age, etc.. It is common to see multiple offers on properties in this market with buyer's willing to pay above list protecpaperalas I value of property.

Signature: Jessica Magrill

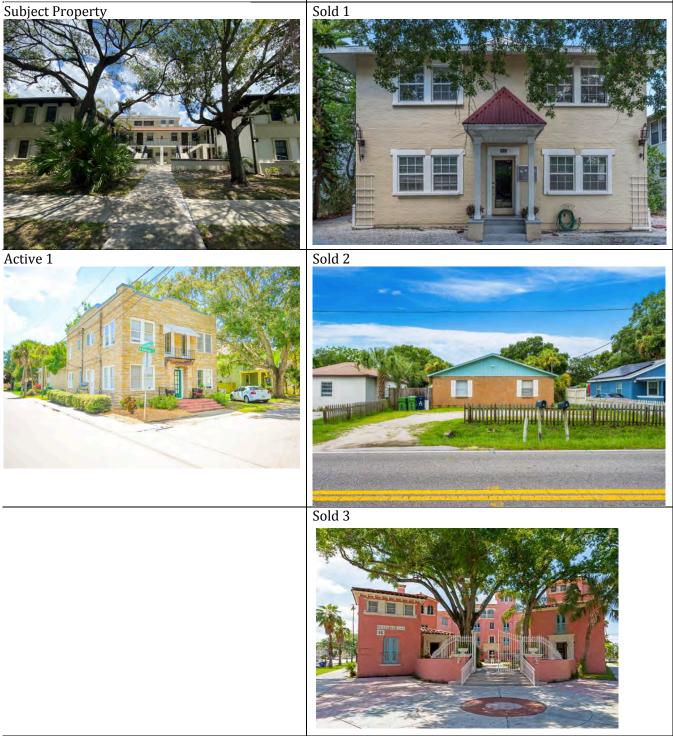
dotloop verified 02/11/22 12:12 PM EST GEES-USUC-PHUP-1HSS

Fannie	Mae	Revised	03/99

Page 2 of 2

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209 Columbia Drive, Tampa, FL 33606



Case 8:20-cv-00325-MSS-AEP Document 515-20 Filed 02/22/22 Page 1 of 4 PageID 10962

# **EXHIBIT 20**

Loan #							2/14/2022					
REO #			MDA EL 33606									
PROP	PERTY ADDRESS:	214 COLUMBIA DR, TA	IMPA, PL 33000	SALE	SALES REPRESENTATIVE: Jessica Magrill							
				BORF	OWER'S NAME:			<u> </u>				
FIRM	NAME:	Keller Williams T	ampa Properties		COMPLETED BY:							
PHON	IE NO.	813-416-5918		FAX N	10.							
I.	GENERAL MA	RKET CONDITI	ONS				_					
	Current market cor		Depressed		Slow	Stable 🛛 I	mproving 🗹	Excellent				
	Employment condi	tions:			Stable	Increasing						
	Market price of this ty	pe property has:	Decreased		% in past		months					
			Increased		% in past		months					
			Remained									
		ages of owner vs. ter	_			ner occupant		tenant				
		Normal supply	oversupply		ortage of comparabl	e listings in the r	neighborhood					
		er of comparable un	-		2							
		stings in neighborho	od that are REO or	Corporate owne								
	No. of boarded or l	plocked-up homes:			0							
П.	SUBJECT MA	RKETABILITY										
		the neighborhood is	\$ 810,000	to \$	5,050,000							
	The subject is an	over improvem		ler improvement	Appro	priate improvem	ent for the neighbor	hood.				
	Normal marketing	time in the area is:	120	days.								
	Are all types of fina	ancing available for t	he property?		No If no, expl							
	Has the property b	een on the market in	the last 12 months	? 🗆 Yes	No If yes, \$	list	price (include MLS	printout)				
	To the best of your	knowledge, why did	it not sell?									
	Unit Type: 🛛 si	ingle family detached	d 🗌 condo	🗌 co-op	🗌 mobile ho	ome						
	🗌 si	ngle family attached		se 🗌 modulai								
	If condo or other asso	ociation exists: Fee \$	monthly	annually	Current?  Yes		delinquent? \$					
	The fee includes:	Insurance	Landscape	L Pool	🗌 Tennis	Othe						
	Association Contac	ct: Name:				Phor	ne No.:	<u></u>				
III. C		SUBJECT	COMPARABLE		COMPARABLE		COMPARABLE					
Addre		214 COLUMBIA DR,	2208 N BOULEVARI		2009 W DEKLE AVE, T	-	403 S ALBANY AVE, ##					
	nity to Subject	TAMPA, FL 33606	33602 BEC	D/Corp	BEO	/Corp	BEC	)/Corp				
Sale F		\$	\$ 810		\$1,000		\$ 1,025					
	Gross Living Area	\$ Sq. Ft.	\$ 398.62 Sq. Ft		\$ 254.26 Sq. Ft.		\$ 354.55 Sq.					
	Date &				'		Ft					
	on Market		1/31/2022 13 Days		9/30/2021 4		43 Days					
VALU	E ADJUSTMENTS	DESCRIPTION	DESCRIPTION	+(-) Adjustment	DESCRIPTION	+(-) Adjustment	DESCRIPTION	+(-) Adjustment				
Sales	or Financing	DECOMMINENT						Maria				
	essions		Seller Credit	None	Seller Credit	None	Seller Credit	None				
Locati	ion	Davis Island	South Tampa	50000	South Tampa	50000	South Tampa	50000				
	hold/Fee Simple	Fee Simple	Fee Simple	0	Fee Simple	0	Fee Simple	0				
Lot Si	ze	0.11 N/A	0.16 N/A	0	0.17	0	0.15	0				
View	n and Annacl	Above Average	Above Average	0	Average	20000	N/A Above Average	0				
Ŭ	n and Appeal	Concrete Block	Frame	20000	Frame	20000	Frame	20000				
Year E		1	L					10000				
	Built	1949	1925	10000	1917	10000	1924					
Condi		1949 Above Average	1925 Above Average	<u>10000</u>	1917 Above Average	10000 0	1924 Above Average	0				
	tion		Above Average Total Bdms Baths		Above Average       Total     Bdms       Baths		Above Average Total Bdms Baths	0				
Above		Above Average	Above Average		Above Average		Above Average					
Above Room	tion e Grade	Above Average       Total     Bdms     Baths       18     6     4	Above Average Total Bdms Baths	0	Above Average       Total     Bdms       Baths	0	Above Average Total Bdms Baths	0				
Above Room Gross Basen	tion e Grade i Count s Living Area nent & Finished	Above Average       Total     Bdms     Baths       18     6     4       2,772     Sq. Ft.	Above Average       Total     Bdms     Baths       10     5     4       2,032     Sq. Ft.	0 20000 50000	Above Average           Total         Bdms         Baths           18         6         4           3,933         Sq. Ft.	<u>0</u>	Above Average       Total     Bdms     Baths       14     5     3	0 25000				
Above Room Gross Basen Room	tion e Grade c Count s Living Area ment & Finished is Below Grade	Above Average       Total     Bdms     Baths       18     6     4       2,772     Sq. Ft.       None	Above Average Total Bdms Baths 10 5 4 2,032 Sq. Ft. None	0 20000 50000 0	Above Average           Total         Bdms         Baths           18         6         4           3,933         Sq. Ft.           None	0 0 -75000 0	Above Average Total Bdms Baths 14 5 3 2,891 Sq. Ft. None	0 25000 0				
Above Room Gross Basen Room Functi	tion e Grade c Count s Living Area ment & Finished is Below Grade ional Utility	Above Average Total Bdms Baths 18 6 4 2,772 Sq. Ft. None	Above Average       Total     Bdms     Baths       10     5     4       2,032     Sq. Ft.	0 20000 50000 0 0	Above Average           Total         Bdms         Baths           18         6         4           3,933         Sq. Ft.	0 0 -75000 0 0 0	Above Average Total Bdms Baths 14 5 3 2,891 Sq. Ft. None	0 25000 0				
Above Room Gross Basen Room Functi Heatir	tion Grade Count Living Area ment & Finished Below Grade ional Utility ng/Cooling	Above Average       Total     Bdms     Baths       18     6     4       2,772     Sq. Ft.       None	Above Average       Total     Bdms     Baths       10     5     4       2,032     Sq. Ft.   None       Image: Central	0 20000 50000 0	Above Average Total Bdms Baths 18 6 4 3,933 Sq. Ft. None Central	0 0 -75000 0	Above Average Total Bdms Baths 14 5 3 2,891 Sq. Ft. None Central	0 25000 0 0 0 0				
Above Room Gross Basen Room Functi Heatir Energ	tion e Grade c Count s Living Area ment & Finished is Below Grade ional Utility	Above Average Total Bdms Baths 18 6 4 2,772 Sq. Ft. None Central	Above Average Total Bdms Baths 10 5 4 2,032 Sq. Ft. None	0 20000 50000 0 0 0	Above Average           Total         Bdms         Baths           18         6         4           3,933         Sq. Ft.           None         ✓	0 -75000 0 0 0 0 0 0	Above Average Total Bdms Baths 14 5 3 2,891 Sq. Ft. None Central None Semi Covered	0 25000 0 0 0 0 0				
Above Room Gross Basen Room Functi Heatir Energ Garag	tion e Grade i Count s Living Area ment & Finished is Below Grade ional Utility ng/Cooling y Efficient Items	Above Average       Total     Bdms     Baths       18     6     4       2,772     Sq. Ft.       None       Central       None	Above Average       Total     Bdms     Baths       10     5     4       2,032     Sq. Ft.       None	0 20000 50000 0 0 0 0 0 0 0 0 0 0 0 0	Above Average       Total     Bdms     Baths       18     6     4       3,933     Sq. Ft.       None       Central       None	0 0 -75000 0 0 0 0 0 0 0 0 0 0	Above Average Total Bdms Baths 14 5 3 2,891 Sq. Ft. None Central None Semi Covered Parking	0 25000 0 0 0 0 0 0 0 0 0 0 0				
Above Room Gross Basen Room Functi Heatir Energ Garag Porche	tion e Grade a Count s Living Area ment & Finished is Below Grade ional Utility ng/Cooling iy Efficient Items ge/Carport	Above Average       Total     Bdms     Baths       18     6     4       2,772     Sq. Ft.       None       Central       None	Above Average       Total     Bdms     Baths       10     5     4       2,032     Sq. Ft.       None     Central       None     None	0 20000 50000 0 0 0 0 0	Above Average       Total     Bdms     Baths       18     6     4       3,933     Sq. Ft.       None     Image: Central in the second sec	0 0 -75000 0 0 0 0 0 0 0 -20000	Above Average Total Bdms Baths 14 5 3 2,891 Sq. Ft. None Central None Semi Covered	0       25000       0				
Above Room Gross Basen Room Functi Heatir Energ Garag Porche Firepla Fence	tion e Grade c Count s Living Area ment & Finished is Below Grade ional Utility ng/Cooling ny Efficient Items ge/Carport es, Patio, Deck ace(s), etc. e, Pool, etc.	Above Average       Total     Bdms     Baths       18     6     4       2,772     Sq. Ft.       None       Central       None       None   None	Above Average       Total     Bdms     Baths       10     5     4       2,032     Sq. Ft.   None None None None None	0 20000 50000 0 0 0 0 0 0 0 0 0 0 0 0	Above Average       Total     Bdms     Baths       18     6     4       3,933     Sq. Ft.       None       Central       None	0           0           -75000           0           0           0           0           0           0           0           0           0           0           0           0           0           0           -20000           -10000	Above Average       Total     Bdms     Baths       14     5     3       2,891     Sq. Ft.       None         Central       None         Semi Covered       Parking       None	0         25000         0				
Above Room Gross Basen Room Functi Heatir Energ Garag Porche Firepla Fence Other	tion e Grade a Count b Living Area ment & Finished is Below Grade ional Utility ng/Cooling ny Efficient Items ge/Carport es, Patio, Deck ace(s), etc.	Above Average       Total     Bdms     Baths       18     6     4       2,772     Sq. Ft.       None       Central       None	Above Average       Total     Bdms     Baths       10     5     4       2,032     Sq. Ft.       None	0 20000 50000 0 0 0 0 0 0 0 0 0 0 0 0	Above Average       Total     Bdms     Baths       18     6     4       3,933     Sq. Ft.       None       Central       None       Patio Area       Fenced	0         0         -75000         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         -200000         -10000         0	Above Average Total Bdms Baths 14 5 3 2,891 Sq. Ft. None Central None Semi Covered Parking None None	0         25000         0				
Above Room Gross Basen Room Functi Heatir Energ Garag Porche Firepla Fence Other Net A	tion e Grade c Count s Living Area ment & Finished is Below Grade ional Utility ng/Cooling ge/Carport es, Patio, Deck ace(s), etc. e, Pool, etc.	Above Average       Total     Bdms     Baths       18     6     4       2,772     Sq. Ft.       None       Central       None       None   None	Above Average       Total     Bdms     Baths       10     5     4       2,032     Sq. Ft.   None None None None None	0 20000 50000 0 0 0 0 0 0 0 0 0 0 0 0	Above Average       Total     Bdms     Baths       18     6     4       3,933     Sq. Ft.       None     Image: Central in the second sec	0           0           -75000           0           0           0           0           0           0           0           0           0           0           0           0           0           0           -20000           -10000	Above Average       Total     Bdms     Baths       14     5     3       2,891     Sq. Ft.       None         Central       None         Semi Covered       Parking       None	0         25000         0				
Above Room Gross Basen Room Functi Heatir Energ Garag Porche Firepla Fence Other Net Ad	tion e Grade a Count b Living Area ment & Finished is Below Grade ional Utility ng/Cooling ny Efficient Items ge/Carport es, Patio, Deck ace(s), etc.	Above Average       Total     Bdms     Baths       18     6     4       2,772     Sq. Ft.       None       Central       None       None   None	Above Average       Total     Bdms     Baths       10     5     4       2,032     Sq. Ft.       None	0 20000 50000 0 0 0 0 0 0 0 0 0 0 0 0	Above Average       Total     Bdms     Baths       18     6     4       3,933     Sq. Ft.       None       Central       None       Patio Area       Fenced	0         0         -75000         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         -200000         -10000         0	Above Average Total Bdms Baths 14 5 3 2,891 Sq. Ft. None Central None Semi Covered Parking None None	0         25000         0				

dotloop signature verification:

# Case 8:20-cv-00325-MSS-AEP Document 515-20 Filed 02/22/22 Page 3 of 4 PageID 10964

Loan #

# **IV. MARKETING STRATEGY**

Occupancy Status: Occupied 🗹 Vacant 🗌 Unknown 🗌

🗹 As-is 🗌 Minimal Lender Required Repairs 🗌 Repaired Most Likely Buyer: 🗌 Owner occupant 🗌 Investor

#### **V. REPAIRS**

REO#

Itemize ALL repairs needed to bring property from its present "as is" condition to average marketable condition for the neighborhood. Check those repairs you recommend that we perform for most successful marketing of the property.

\$	\$
\$	\$
\$	\$
\$	\$
\$	\$

#### GRAND TOTAL FOR ALL REPAIRS \$\_\_\_

VI. COMPETITIVE L	ISTIN	GS														
ITEM					MPARA	ABLE	Nl	UMBER 1	CON	1PARA	BLE N	UMBER. 2	CON	/IPARA	BLE N	UMBER. 3
Address 214 COLUME 33606					7 W SAN 3629	ISIDRO	) ST,	, TAMPA,	2502 V 33629	V KANSA	S AVE, T	AMPA, FL				
Proximity to Subject					REO	/Corp[			REO/Corp				REO/Corp			
List Price	\$					Ŧ	1,2	299,000			\$ <u>1</u>	.300,000			\$	
Price/Gross Living Area	\$	Sq.F	t.	\$ <sup>206.</sup>	<sup>19</sup> Sq.F	t.			\$ <sup>503.88</sup> Sq.Ft.			\$	\$ Sq.Ft.			
Data and/or Verification Sources																
VALUE ADJUSTMENTS	DE	SCRIPT	ION	DE	SCRIPT	ION		+ (-)Adjustment	DE	SCRIPT	ON	+(-)Adjustment	DE	SCRIPT	ON	+(-)Adjustment
Sales or Financing Concessions							(	0				0				
Days on Market and Date on Market				69 11/10/	2021		(	0	69 12/7/20	21		0				
Location	Davis I	Ísland		Sout	h Tamp	a	0	)	South	Tamp	a	0				
Leasehold/Fee Simple	Fee Si	mple		Fee S	Simple		(	0	Fee Si	imple		0				
Lot Size	0.11			.23			0	)	.20			0				
View	N/A			N/A			0	)	N/A		0					
Design and Appeal	Abov	e Avera	ge	Poor			0	)	Above Average		0					
Quality of Construction	Concr	rete Blo	ck	Frame/Stucco		0	)	Fram	e/Stuc	0	0					
Year Built	1949			1918			0	)	1942		0					
Condition		Average		Poor		0	)	Above Average		0						
Above Grade	Total	Bdms	Baths	Total	Bdms	Baths	_		Total	Bdms	Baths		Total	Bdms	Baths	
Room Count	18	6	4	32	16 8	3	0	)	16	4	4	0				
Gross Living Area	2,772	9	Sq. Ft.	6,300	5	Sq. Ft.	0	0	2,580	S	G. Ft.	0		S	g. Ft.	
Basement & Finished Rooms Below Grade	None	e		Non	9		0	)	None	е		0				
Functional Utility		$\checkmark$			$\checkmark$		(	0				0				
Heating/Cooling	Centr	al		Cent	ral		0	0	Centr	ral		0				
Energy Efficient Items	None	9		None	9		(	0	None	)		0				
Garage/Carport	None			None				0	None			0				
Porches, Patio, Deck Fireplace(s), etc.	None			None				0	None			0				
Fence, Pool, etc.	None			None			(	0	None			0				
Other	None			None			0	0	None			0				
Net Adj. (total)	otal) 🗖 🗖 🗖 🗍 - 🗍 \$		\$		-+	0-	- \$		-+	<u> </u>	\$					
Adjusted Sales Price of Comparable						ę	\$_				\$				\$	

VI. THE MARKET VALUE (The value must fall within the indicated value of the Competitive Closed Sales).

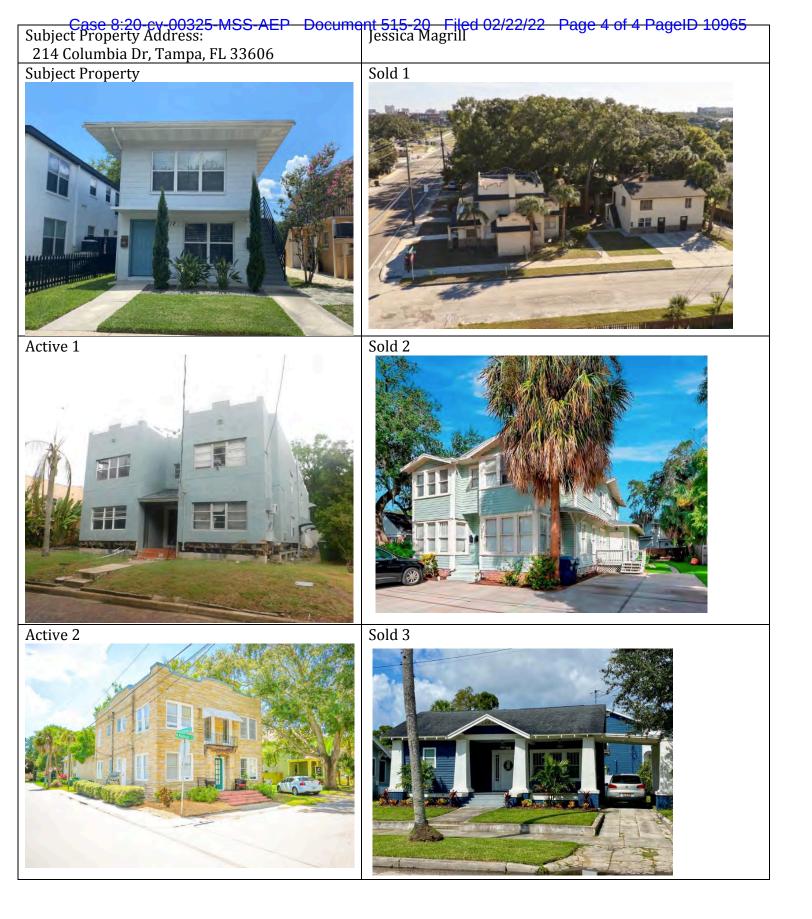
AS IS	Market Value \$930,865	Suggested List Price \$949,900	
REPAIRED			
30 Quick Sale Value			
Last Sale of Subject,	Price Date		
COMMENTS (Include specific positives/negatives, special Attach addendum if additional space is ne	, , , , , , , , , , , , , , , , , , , ,	sements, water rights, environmenta	I concerns, flood zones, etc.
Subject property is located in an area with little inventory. Located ( Subject property is a four unit apartment; two 1 bed/1 bath units and kitchen, bathrooms, floors and more.	close to shopping, restaurants, Down I two 2 bed/2 bath units. All units hav	town Tampa, Channelside, and the River te been completely renovated to include u	Walk. ıll exterior face lift, new roof, new
All comparable properties are less than 2.7 miles from subject prope offers on properties in this market with buyer's willing to pay above	rty. Adjustments have been made du list price/appraisal value of property	te to location, condition, property size, ag	e, etc It is common to see multiple
Signature:	dation verified	Date: 02/14/2022	

Signature:

Jessica Magrill

dotloop verified 02/14/22 8:22 AM EST SGEH-2AJM-SIHJ-ZFFU

Date:



Case 8:20-cv-00325-MSS-AEP Document 515-21 Filed 02/22/22 Page 1 of 4 PageID 10966

# **EXHIBIT 21**

Loan # REO #	27/4					DATE	2/11/2022	
	PERTY ADDRESS:	212 COLUMBIA DR, TA	AMPA, FL 33606	SVIE	S REPRESENTATIV	-		- <u> </u>
FNUF	ENTE ADDRESS.				S NEFRESENTATION	E. <u><u>,</u></u>		
EIDM	NAME:	Keller Williams T	ampa Properties		PLETED BY:			
	IE NO.	813-416-5918	1 1	COMI FAX N				
THON								
I.		RKET CONDITI	—	_				
	Current market cor Employment condition		Depressed		Slow Stable	Stable L I Increasing	mproving 🗹	Excellent
	Market price of this ty		Decreased		% in past	linereasing	months	
			□ Increased		% in past		months	
			Remained	stable				
	· _	ages of owner vs. ter				ner occupant	·	tenant
		11.5			ortage of comparabl 1	e listings in the r	neighborhood	
		er of comparable un stings in neighborho	0					
	No. of boarded or k			Colporate owne	0			
		-						
II.	SUBJECT MAI		s 501,000					
	Range of values in The subject is an	the neighborhood is	*	to \$ to to t	5,050,000	priate improvem	ent for the neighbor	hood.
	Normal marketing t	•	<u>35</u>	days.	<b>—</b> • • • • • • •			
	-	ancing available for t	he property?	🗌 Yes	No If no, expl	ain		
	Has the property be	een on the market in	the last 12 months	? 🗆 Yes	✓No If yes, \$	list	price (include MLS	printout)
	·	knowledge, why did						
		ngle family detached ngle family attached		□ co-op se □ modulai	r mobile ho Other	ome		
	If condo or other asso			annually	Current?  Yes	No Fee o	delinquent? \$	
	The fee includes:	Insurance	Landscape	D Pool	🗌 Tennis	Othe	er	
	Association Contac	ct: Name:				Phor	ne No.:	
		LOSED SALES	<u>,                                     </u>					
III. C	ITEM	SUBJECT	COMPARABLE	E NUMBER 1	COMPARABLE	NUMBER 2	COMPARABLE	NUMBER 3
Addre	ess	212 COLUMBIA DR, FAMPA, FL 33606	1815-1817 E 4TH AV 33605	E, TAMPA, FL	601 SWANN DR, TAM	PA, FL 33609	3204 W SAN JUAN ST	, TAMPA, FL 33629
Proxir	nity to Subject	<b>_</b>		D/Corp		/Corp		D/Corp
Sale F	Price	\$	\$ 550	,000	\$559,0	000	\$ 650,0 \$ 212.70 Sq.	00
Price/C	Gross Living Area	\$ Sq. Ft.	\$ 357.14 Sq. Ft		\$ <u>297.62</u> Sq. Ft.		Fi	
	Date & on Market		8/25/2021 28 Days		12/08/2021 31		8/12/2021 9 Days	
	E ADJUSTMENTS	DESCRIPTION		+(-) Adjustment		+(-) Adjustment	DESCRIPTION	+(-) Adjustment
Sales	or Financing	DESCRIPTION	DESCRIPTION		DESCRIPTION			News
	essions		Seller Credit	-2124	Seller Credit	-1000	Seller Credit	None
Locati		Davis Island Fee Simple	Ybor Fee Simple	100000 0	South Tampa Fee Simple	50000	South Tampa Fee Simple	50000 0
Lease	ehold/Fee Simple	0.06	0.08	0	0.13	0	0.11	0
View		N/A	N/A	0	N/A	0	N/A	0
Ŭ	n and Appeal	Above Average	Above Average Frame	<u>0</u> 20000	Average	20000	Average Frame	20000
Quality Year I	of Construction	1965	1927	30000	Frame 1950	20000 0	1982	-15000
Condi		Above Average	Above Average	0	Above Average	0	Average	150000
Above	e Grade	Total Bdms Baths	Total Bdms Baths		Total Bdms Baths		Total Bdms Baths	5000
	Count	10 4 2		0		5000	9 5 2	-5000
	Living Area	<sup>1,768</sup> Sq. Ft.	<sup>1,708</sup> Sq. Ft.	0	1,848 Sq. Ft.	0	<u>2,938</u> Sq. Ft.	-150000
	ment & Finished Is Below Grade	None	None	0	None	0	None	0
	ional Utility	Control	Central	0	Contral	0		0
	ng/Cooling	Central None	None	0	Central None	0	Central None	<u>0</u> 0
0	ge/Carport	None	None	0	None	0	None	
Porche	es, Patio, Deck	None	Screened Porches,	-20000	Deck, Covered	-10000	Screened Porches	-20000
	ace(s), etc. e, Pool, etc.	None	Fenced	-10000	Porch Property will need to	0	Fenced	-10000
Other		None	None	0	be converted back to duplex by buyer	30000	None	0
Net A	dj. (total)		<b>2</b> + <b>1</b> -	\$ <u>117876</u>	☑ + □ -	\$ 114000	☑ + 🗆 -	\$ 45000
	ted Sales Price of			<b>\$</b> 667876		<b>\$</b> 673000		\$ 695000
Comp	barable			l ·		·		·

dotloop signature verification:

# Case 8:20-cv-00325-MSS-AEP Document 515-21 Filed 02/22/22 Page 3 of 4 PageID 10968

# **IV. MARKETING STRATEGY**

Loan #

Occupancy Status: Occupied 🗹 Vacant 🗌 Unknown 🗌

🗹 As-is 🗌 Minimal Lender Required Repairs 🗌 Repaired Most Likely Buyer: 🗌 Owner occupant 🗌 Investor

#### **V. REPAIRS**

REO#

Itemize ALL repairs needed to bring property from its present "as is" condition to average marketable condition for the neighborhood. Check those repairs you recommend that we perform for most successful marketing of the property.

\$	\$
\$	\$
\$	\$
\$	\$
\$	\$

#### GRAND TOTAL FOR ALL REPAIRS \$\_\_\_\_\_

VI. COMPETITIVE L	ISTIN	GS													
ITEM SUBJECT				CO	MPARA	ABLE	NUMBER 1	CON	ЛРАRA	BLE N	UMBER. 2	CON	COMPARABLE NUMBER. 3		
Address 212 COLUME 33606				2502 3362	2 W KANS 29	SAS AVE	, TAMPA, FL								
Proximity to Subject					REO/	/Corp[				REO/C	Corp		REO/Corp		
List Price	\$				_	Ŧ	1,300,000	_	_	\$_				\$	
Price/Gross Living Area	\$	Sq.F	t.	\$ <sup>503</sup> .	<sup>88</sup> Sq.F	t.		\$	Sq.F	t.		\$	Sq.F	t.	
Data and/or Verification Sources															
VALUE ADJUSTMENTS	DE	SCRIPT	ION	DE	SCRIPTI	ION	+ (-)Adjustment	DE	SCRIPT	ION	+(-)Adjustment	DE	SCRIPT	ION	+(-)Adjustment
Sales or Financing Concessions							0				0				
Days on Market and Date on Market			66 12/7/2	021		0	-			0	_				
Location	Davis I	sland		Sout	h Tampa	a	0				0				
Leasehold/Fee Simple	Fee Si	mple		Fee S	Simple		0				0	-			
Lot Size	0.06			.20			0				0				
View	N/A			N/A			0				0				
Design and Appeal	eal Above Average		Aver	age		0				0					
Quality of Construction	Concr	ete Blo	ck	Fran	ne/Stuc	со	0				0	-			
Year Built	1965			1942		0				0					
Condition	Above 4	Average		Averag	e		0				0				
Above Grade	Total	Bdms	Baths	Total	Bdms	Baths		Total	Bdms	Baths		Total	Bdms	Baths	
Room Count	10	4	2	16	4 4	ł	0				0				
Gross Living Area	1,768		Sq. Ft.	2,580	S	Sq. Ft.	0		S	Gq. Ft.	0		S	Sq. Ft.	
Basement & Finished Rooms Below Grade	None	9		Non	е		0				0				
Functional Utility		$\checkmark$			$\checkmark$		0				0				
Heating/Cooling	Centr	al		Cent	ral		0				0				
Energy Efficient Items	None	•		None	<u>j</u>		0				0				
Garage/Carport	None			None			0				0				
Porches, Patio, Deck Fireplace(s), etc.	None			None			0				0				
Fence, Pool, etc.	None			None			0				0	-			
Other	None			None			0				0				
Net Adj. (total)					§	-+	<b>D</b> -	- \$		-+	-	\$			
Adjusted Sales Price of Comparable						Q	§			\$				\$	

VI. THE MARKET VALUE (The value must fall within the indicated value of the Competitive Closed Sales).

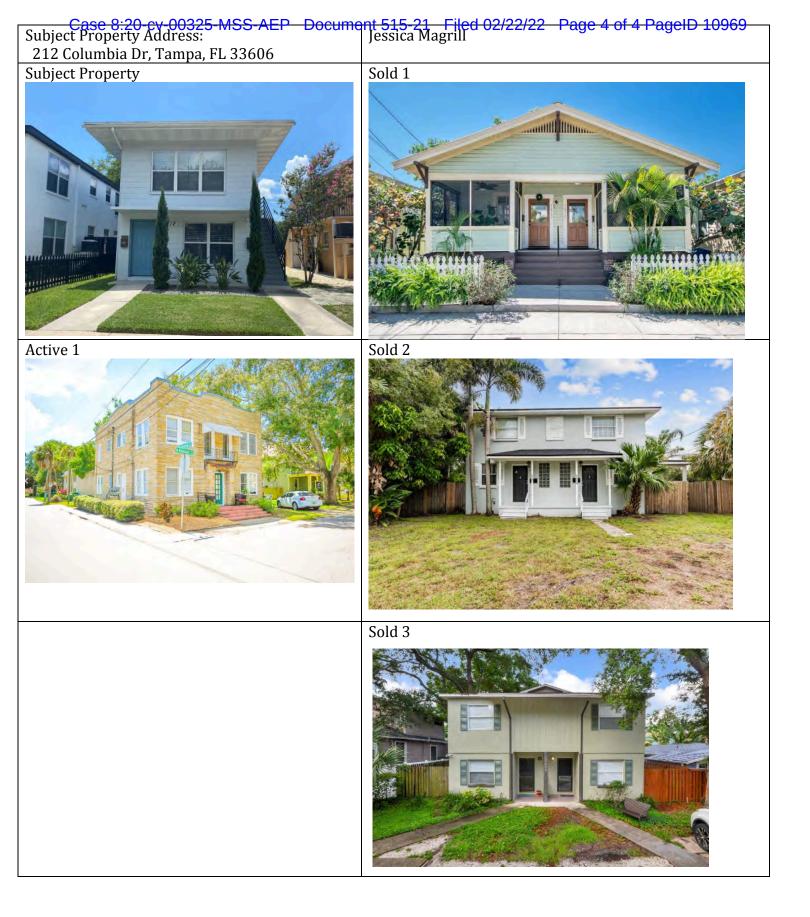
AS IS	<b>Market Value</b> \$678,625		Suggested List Price \$689,000	
REPAIRED 30 Quick Sale Value				
Last Sale of Subject,	Price	Date		
COMMENTS (Include specific positives/negatives, speci Attach addendum if additional space is ne		chments, eas	ements, water rights, environmenta	al concerns, flood zones, etc.
Subject property is located in an area with little inventory. Located Subject property is a two unit apartment that has been renovated to bathrooms, floor, etc.	close to shopping, rest include full exterior fa	aurants, Downto ace lift, new roo	own Tampa, Channelside, and the River f, and new sewer line. Interior renovation	Walk. ons include updated kitchens,
All comparable properties are less than 2.7 miles from subject prope offers on properties in this market with buyer's willing to pay above	erty. Adjustments have list price/appraisal va	e been made du lue of property.	e to location, condition, property size, ag	ge, etc It is common to see multiple

Signature:

Jessica Magrill

dotloop verified 02/11/22 3:17 PM EST HMPG-PJHJ-UUIE-6GMA

02/11/2022 Date:



Case 8:20-cv-00325-MSS-AEP Document 515-22 Filed 02/22/22 Page 1 of 4 PageID 10970

# **EXHIBIT 22**

# Case 8:20-cv-00325-MSS-AEP Document 515-22 Filed 02/22/22 Page 2 of 4 PageID 10971

Loan #	#											
REO #	#: <u>N/A</u>			DATE <u>2/15/2022</u>								
PROP	PERTY ADDRESS:	225 DANUBE AVE, TA	MPA, FL 33606	SALES REPRESENTATIVE: <u>Jessica Magrill</u>								
				BORF	ROWER'S NAME:							
FIRM	NAME:	Keller Williams Ta	ampa Properties		PLETED BY:							
PHON	IE NO.	813-416-5918		FAX N	IO.							
Ι.		RKET CONDITI										
1.	Current market cor		Depressed		Slow	Stable 🗆 II	mproving 🗹	Excellent				
	Employment condit		Declining	_		Increasing	inproving <u> </u>	Execution				
	Market price of this ty		Decreased		% in past	0	months					
			□ Increased		% in past		months					
			Remained	stable								
	Estimated percenta	ages of owner vs. ter	ants in neighborho			ner occupant		tenant				
		Normal supply			ortage of comparabl	e listings in the r	eighborhood					
		er of comparable un	-		<u>2</u>							
		stings in neighborho	od that are REO or	Corporate owne	d: <u>0</u>							
	No. of boarded or b	biocked-up nomes:			<u> </u>							
II.	SUBJECT MA	RKETABILITY										
	Range of values in	the neighborhood is	\$ 501,000	to \$	5,050,000							
	The subject is an	over improveme		ler improvement	Appro	priate improvem	ent for the neighbor	hood.				
	Normal marketing t		80	days.		aia						
		ancing available for the		I	No If no, expl ✓No If yes, \$		price (include MLS	printout)				
		een on the market in knowledge, why did			<u></u>			printout)				
	· · ·	ngle family detached		🗌 со-ор	mobile ho	ome						
	o	ngle family attached	townhous	•								
	If condo or other asso		monthly	annually	Current?  Yes	No Fee c	lelinquent? \$					
	The fee includes:	Insurance	Landscape	Pool	🗌 Tennis	Othe	r					
	Association Contac	ct: Name:				Phor	ne No.:					
III. C		SUBJECT	COMPARABLE		COMPARABLE		COMPARABLE					
Addre		225 DANUBE AVE, TAMPA, FL 33606	2208 N BOULEVARI		2009 W DEKLE AVE, T		403 S ALBANY AVE, ##1					
	nity to Subject	IAMPA, FL 33000	33602 REC	D/Corp	REO	/Corp	REC	)/Corp				
Sale F		\$	\$ 810		<u>\$</u> 1,000	•	\$ 1,025 \$ <sup>354.55</sup> Sq.					
Price/C	Gross Living Area	\$ Sq. Ft.	\$ <sup>398.62</sup> Sq. Ft		\$ 254.26 Sq. Ft.							
Sale [	Date &		1/31/2022		9/30/2021		12/28/2021 43 Days					
Days	on Market		13 Days		4		43 Days					
VALU	E ADJUSTMENTS	DESCRIPTION	DESCRIPTION	+(-) Adjustment	DESCRIPTION	+(-) Adjustment	DESCRIPTION	+(-) Adjustment				
Sales	or Financing		Seller Credit	None	Seller Credit	None	Seller Credit	None				
	essions	Davis Island	Tampa Heights	100000	South Tampa	50000	South Tampa	50000				
Locati	hold/Fee Simple	Fee Simple	Fee Simple	0	Fee Simple	0	Fee Simple	0				
Lot Si		0.11	0.16	0	0.17	0	0.15	0				
View		N/A	N/A	0	<u>N/A</u>	0	N/A	0				
Ŭ	n and Appeal	Average	Average	0	Above Average	-100000	Above Average	-100000				
	of Construction	Concrete Block	Frame 1925	20000 50000	Frame	20000 50000	Frame 1924	20000				
Year I Condi		Above Average	Average	0	1917 Average	50000	Above Average	0				
	e Grade	Total Bdms Baths	Total Bdms Baths		Total Bdms Baths		Total Bdms Baths					
	i Count	16 4 4	<sup>11</sup> 5 4	0	18 6 4	-10000	20 5 3	5000				
	Living Area	<sup>2,088</sup> Sq. Ft.	<sup>2,032</sup> _Sq. Ft.	0	<sup>3,933</sup> Sq. Ft.	-150000	2,891 Sq. Ft.	-75000				
	ment & Finished	None	None	0	None	0	None	0				
	is Below Grade			0		0		0				
	ional Utility ng/Cooling	Central	Central	0	Central	0	Central	0				
	y Efficient Items	None	None	0	None	0	None	0				
Garag	ge/Carport	None	None	0	None	0	Semi Covered Parking	-10000				
	es, Patio, Deck	None	None	0	Patio Area	-20000	None	0				
	ace(s), etc.	None	None	0	Fenced	-10000	None	0				
Other	e, Pool, etc.	None	None	0		0	None	0				
	dj. (total)		☑ + □ -	<b>\$</b> 170000	□+ 2 -	\$ 120000	□ + 🗹 -	\$ 15000				
	ted Sales Price of			¢ 00000		¢ 880000		\$ 1010000				
Comp	arable			\$ <u>980000</u>		\$ 880000		Φ				

# Case 8:20-cv-00325-MSS-AEP Document 515-22 Filed 02/22/22 Page 3 of 4 PageID 10972

Loan #

Occupancy Status: Occupied 🗹 Vacant 🗌 Unknown 🗌

# IV. MARKETING STRATEGY

🗹 As-is 🗌 Minimal Lender Required Repairs 🗌 Repaired Most Likely Buyer: 🗌 Owner occupant 🗌 Investor

#### V. REPAIRS

REO#

Itemize ALL repairs needed to bring property from its present "as is" condition to average marketable condition for the neighborhood. Check those repairs you recommend that we perform for most successful marketing of the property.

		\$
\$		\$
\$		\$
\$		\$
\$	$\Box$	\$

#### GRAND TOTAL FOR ALL REPAIRS \$\_\_\_\_

VI. COMPETITIVE L	ISTIN	GS														
ITEM SUBJECT				CO	MPARABLE	ΕI	NUMBER 1	CON	/IPARA	BLE N	UMBER. 2	CON	/IPARA	BLE N	UMBE	R. 3
Address 225 DANUB					7 W SAN ISIDR 3629	0 S	Г, ТАМРА,	2502 V 33629		AS AVE, T	AMPA, FL					
Proximity to Subject					REO/Cor			REO/Corp			REO/Corp					
List Price	\$					\$	1,299,000			\$ <u>1</u>	.300,000		\$			
Price/Gross Living Area	\$	Sq.F	t.	\$ <sup>206.19</sup> Sq.Ft.				\$ <sup>503.8</sup>	<sup>88</sup> Sq.F	t.		\$	Sq.F	t.		
Data and/or Verification Sources																
VALUE ADJUSTMENTS	DE	SCRIPT	ION	DE	SCRIPTION		+ (-)Adjustment	DE	SCRIPT	ION	+(-)Adjustment	DE	SCRIPT	ION	+(-)Adju	ustment
Sales or Financing Concessions					_	0				0						
Days on Market and Date on Market				69 11/10/	/2021		0	70 12/07/2	2021		0					
Location	Davis I	ísland		Sout	h Tampa	_	0	South	n Tamp	oa	0					
Leasehold/Fee Simple	Fee Si	mple		Fee S	Simple	_	<u>0</u>	Fee S	imple		0					
Lot Size	0.11			.23			0	.20			0					
View	N/A			N/A			0	N/A		0						
Design and Appeal	Abov	e Avera	ge	Poor			0	Average		0						
Quality of Construction	Concr	rete Blo	ck	Frame/Stucco		0	Fram	e		0						
Year Built	1973			1918			0	1942			0					
Condition		Average		Poor		0	Above Average		0			1				
Above Grade	Total	Bdms	Baths	Total	Bdms Bath	าร		Total Bdms Baths			Total	Bdms	Baths	<b> </b>		
Room Count	16	8	8	32	16 8		0	16	8	8	0					
Gross Living Area	2,088	5	Sq. Ft.	6,300	Sq. F	٦t.	0	2,509	S	Sq. Ft.	0		5	Sq. Ft.		
Basement & Finished Rooms Below Grade	None	9		Non	е	-	0	Non	e		0					
Functional Utility		$\checkmark$			$\checkmark$		0				0					
Heating/Cooling	Centr	ral		Cent	ral	_	0	Cent	ral		0					
Energy Efficient Items	None			None	9		0	None	e		0					
Garage/Carport	None			None			0	None			0					
Porches, Patio, Deck Fireplace(s), etc.	None			None			0	None			0					
Fence, Pool, etc.	None			None			0	None			0					
Other	None			None			0	None			0					
Net Adj. (total)	j. (total)		<b>D</b> -	\$		-+	<b>D</b> -	- \$		-+	□-	\$				
Adjusted Sales Price of Comparable						\$				\$				\$		

VI. THE MARKET VALUE (The value must fall within the indicated value of the Competitive Closed Sales).

AS IS	Market Value \$949,000	Suggested List Price \$950,000	
REPAIRED			
30 Quick Sale Value			
Last Sale of Subject,	Price Date		
COMMENTS (Include specific positives/negatives, speci Attach addendum if additional space is ne		ements, water rights, environmenta	al concerns, flood zones, etc.
Subject property is located in an area with little inventory. Located Subject property is a four unit apartment building that consists of fo renovated from top to bottom.	close to shopping, restaurants, Downto ur 1 bed/1 bath units. It has been upda	wn Tampa, Channelside, and the River ted to include a new roof, paint, floorin	Walk. g with some of the units completely
All comparable properties are less than 2.7 miles from subject prope offers on properties in this market with buyer's willing to pay above	erty. Adjustments have been made due list price/appraisal value of property.	to location, condition, property size, ag	ze, etc It is common to see multiple
Signature:		Date: 02/15/2022	

Case 8:20-cy-00325-MSS-AEP Docume Subject Property Address: 225 Danube Ave, Tampa, FL 33606	nt <del>515-22 Filed 02/22/22 Page 4 of 4 PageID 10973</del> Jessica Magrill
Subject Property	<image/>
Active 1	<image/>
Active 2	Sold 3